



Self-study online trading courses

Online curriculum: Markets & Trading

Learning platform Markets & Trading

Training for professionals in the commodity
and energy markets



Table of Contents

COURSE STYLE: ANIMATION-STYLE VIDEOS – ENGLISH VOICE & SUBTITLES

8

Markets

1. Commodity markets	10
2. Market participants	11
3. Corporate finance & capital markets	12
4. Foreign exchange rates & FX markets	13
5. Interest rates & money markets	14

Products

6. Commodities	15
7. Metals	16
8. Agricultural commodities	17
9. LNG	18

Freight & Shipping

10. Freight – Cargos, vessels, routes & operations	19
11. Freight – Incoterms	20
12. Freight – Freight rates & indices	21
13. Freight – FFAs & freight derivatives	22

Climate & sustainability

14. Weather risk	23
15. Weather data	24
16. Weather derivatives	25
17. Pricing of weather derivatives	26
18. Climate change & energy policy	27
19. Carbon markets & emission rights trading	28
20. Carbon trading – EU-ETS	29
21. Attribute certificates	30
22. Bio-energy	31
23. Heat	32
24. Hydrogen	33

Derivatives

25. Futures, forwards & other derivatives – Introduction	34
26. Futures, forwards & other derivatives – Position management	35
27. Futures	36
28. Options – Introduction	37
29. Options – Exercise, assignment & settlement	38
30. Options – Hedging exposures	39
31. Options – Put-call parity & synthetics	40
32. Options – Greek variables	41
33. Options – Exotics	42
34. Options – Valuation models	43
35. Options – Real options	44
36. Swaps – The basics of swaps Q4-2024	45
37. Swaps – Interest rate swaps Q4-2024	46
38. Swaps – FX swaps Q4-2024	47
39. Swaps – Commodity swaps Q4-2024	48
40. Swaps – Swaptions Q4-2024	49
41. Swaps – Credit default swaps Q4-2024	50

Pricing

42. Commodity pricing	51
43. Market analysis	52
44. Commodity indices & price-indexation	53
45. Price volatility	54
46. Liquidity	55
47. Forward curves	56
48. Price correlation	57

Contracting

49. PPAs – Introduction	58
50. Master agreements	59

Trading

51. Reasons to transact	60
52. Bilateral deals & OTC trading – Introduction	61
53. Brokers & brokerage services Q3-2024	62
54. OTC trading platforms	63
55. Exchange trading Q4-2024	64
56. Central order book	65
57. Order types	66
58. Hedging strategies with futures Q4-2024	67
59. Hedging strategies with swaps Q4-2024	68
60. Hedging strategies with options Q4-2024	69
61. Metals – Trading, derivatives & hedging	70
62. Agricultural commodities – Trading, derivatives & hedging	71
63. Spreads & spread trading	72
64. Algorithmic trading	73
65. The trading organisation	74
66. Types of traders	75
67. The trading desk – Trading tools & technicalities	76
68. Fee structures	77

Risk management

69. Risk & opportunity	78
70. The risk management organisation	79
71. Trading & risk management systems	80
72. Value at Risk	81
73. Exposures & financial performance	82
74. Hedging strategies for commodity producers	83
75. Hedging strategies for commodity consumers	84
76. Flexibility	85
77. Modelling	86
78. Mandates & limit structures	87
79. Clearing	88
80. Netting	89
81. Margining	90
82. Settlement	91
83. Finance – Accounting	92

COURSE STYLE: TUTORED VIDEO LESSONS (DEEP DIVES) – RECORDED WEBINARS, ENGLISH AUDIO, NO SUBTITLES	94	ELEARNINGS – TEXT, VIDEO LESSONS & ENGAGEMENT	136
Fundamentals		Oil trading & risk management	
84. Fundamentals of Commodity Markets	96	123. Oil pricing	138
85. Fundamentals of Trading	97	124. Oil price risk management	139
		125. Oil shipping	140
Fossil fuels & electricity (markets, products, pricing & trading)		126. Oil futures	141
86. Oil (Basic)	98	127. Oil options	142
87. Oil (Intermediate)	99	128. Oil swaps Q4-2024	143
88. Oil (Advanced)	100		
89. Oil (Expert)	101		
		CLIMATE CHANGE & ENERGY TRANSITION – KNOWLEDGE CENTRE	144
90. Gas (Basic)	102	Environmental challenges – Fundamentals	
91. Gas (Intermediate)	103	1. Environmental challenges – Introduction	146
92. Gas (Advanced)	104	2. Environmental challenges – Sustainable development goals	147
93. Gas (Expert)	105	3. Environmental challenges – Measures	148
94. Coal & Freight (Basic)	106	4. Environmental challenges – Climate change	149
		5. Environmental challenges – Climate policy & governance	150
95. Electricity (Basic)	107	Energy transition – Essentials	
96. Electricity (Intermediate)	108	1. Energy Transition – Electrification	151
97. Electricity (Advanced)	109	2. Energy Transition – Renewable power	152
98. Electricity (Expert)	110	3. Energy Transition – Nuclear power	153
		4. Energy Transition – Heat	154
Risk – Deep dives		5. Energy Transition – Fossil fuels	155
99. Risk management (Basic)	111	6. Energy Transition – LNG	156
100. Risk management (Intermediate)	112	7. Energy Transition – Biogas	157
101. Risk management (Advanced)	113	8. Energy Transition – Biofuels	158
102. Risk management (Expert)	114	9. Energy Transition – Biomass	159
		10. Energy Transition – Hydrogen	160
Trading operations – Deep dives		Energy transition – Solutions & Practicalities	
103. Back office & Finance (Basic)	115	1. Energy savings & efficiency	161
104. Back office & Finance (Intermediate)	116	2. Technology & other solutions	162
105. Back office & Finance (Advanced)	117	3. Carbon capture, usage and storage	163
106. Back office & Finance (Expert)	118	4. Compliance markets – ETSs & allowances	164
		5. Voluntary carbon markets – Credits & offsets	165
Contracting – Deep dives		6. Energy attribute certificates	166
107. Procurement & sales (Basic)	119	7. Developments in energy storage	167
108. Procurement & sales (Intermediate)	120	8. Developments in transport	168
109. Procurement & sales (Advanced)	121	9. Finance	169
110. Procurement & sales (Expert)	122	10. Affordability, reliability & security of energy supply	170
		11. Ethics & discussions related to energy transition	171
Derivative contracts – Deep dives			
111. Forwards & futures (Basic)	123		
112. Forwards & futures (Intermediate)	124		
113. Forwards & futures (Advanced)	125		
114. Forwards & futures (Expert)	126		
115. Swaps (Basic)	127		
116. Swaps (Intermediate)	128		
117. Swaps (Advanced)	129		
118. Swaps (Expert)	130		
119. Options (Basic)	131		
120. Options (Intermediate)	132		
121. Options (Advanced)	133		
122. Options (Expert)	134		



Courses

Animation-style video lessons on a wide range of topics. Concepts, processes and terminology explained in a nutshell.

Coverage by video lessons - all including examination and certification.

Course
COMMODITY MARKETS

MARKETS

This course explains what a markets is and how it can be defined. The crash course includes videos about various ways to classify markets. Attention is given to wholesale and retail markets and the differentials between them. Likewise applies to spot and term contracts, or physical and financial markets. It is also explained what balancing markets concern and what the role of transmission system operators is in that field. Last, but not least, it is set out what granularity concerns, which is specifically applicable for electricity and gas contracts.

This course covers the following video lessons:

1. Commodity markets – Introduction
2. Commodity markets – Overview
3. Commodity markets – Physical versus financial markets
4. Commodity markets – Liberal versus regulated markets
5. Commodity markets – Wholesale & retail markets
6. Commodity markets – Spot & forward markets
7. Commodity markets – Spot markets – Intraday & day ahead markets
8. Commodity markets – Term contracts
9. Commodity markets – Granularity
10. Commodity markets – Balancing markets
11. Commodity markets – Market participants

- A. Examination
- B. Certification

- Level: Basic
 - Intensity: 25 minutes
 - Language: Voice & text
 - Including: Examination
- No prerequisites
Including examination
English
Certification upon passing

Course
MARKET PARTICIPANTS

MARKETS

This course covers the different actors in the commodity and energy markets. It is set out what characterises these parties. In addition attention is given to their objectives and the purpose of them entering the markets.

This course covers the following video lessons:

1. Introduction
2. Commodity trading firms
3. Energy companies
4. Oil & gas companies
5. Coal producers
6. Electricity producers & suppliers
7. Banks
8. Arbitrary naming

- A. Examination
- B. Certification

- Level: Basic
 - Intensity: 10 minutes
 - Language: Voice & text
 - Including: Examination
- No prerequisites
Including examination
English
Certification upon passing

Course

MARKETS

CORPORATE FINANCE & CAPITAL MARKETS

This course sets out how companies finance their business and how the capital markets allow them to cope with such. It is set out how a firm can get working capital in place to fund the corporate activities. Attention is also given to the role of the treasury function, equity and debt securities, and credit ratings.

This course covers the following video lessons:

1. Capitalisation
2. Asset & liability management
3. Treasury management
4. Money markets & capital markets
5. Loans & the role of financiers
6. Corporate bonds & shares
7. Credit rating

- A. Examination
- B. Certification

- Level: Basic
 - Intensity: 10 minutes
 - Language: Voice & text
 - Including: Examination
- No prerequisites
Including examination
English
Certification upon passing

Course

MARKETS

FOREIGN EXCHANGE RATES & FX MARKETS

This course covers the exchange of one currency for another and the ratio in which this takes place. It is set out how this price of currencies, or foreign exchange (FX) rate, is impacted. The lessons explain the different market conventions in the FX markets and, in addition, attention is given to FX trading.

This course covers the following video lessons:

1. Introduction
2. FX rates & their drivers
3. Spot & forward FX markets
4. Pricing & currency pairs
5. Price quotations
6. Settlement of FX deals
7. ISO codes or SWIFT codes
8. CLS Bank
9. Quotes & market conventions
10. Direct & indirect quoted FX rates
11. Cross-rates – Single crossing
12. Cross-rates – Double crossing
13. Equally quoted currencies

- A. Examination
- B. Certification

- Level: Basic
 - Intensity: 25 minutes
 - Language: Voice & text
 - Including: Examination
- No prerequisites
Including examination
English
Certification upon passing

Course

INTEREST RATES & MONEY MARKETS

MARKETS

Course

COMMODITIES

COMMODITIES

This course covers the money markets. It sets out what interest concerns, how it can be calculated and what conventions apply in the markets. Attention is given to interbank offered rates and interest rate benchmarks, and day count convention. Also covered are related concepts, processes and terminology.

This course covers the following video lessons:

1. Introduction
2. Basis points
3. Calculations with interest rates
4. Risk-free rate
5. Interest rate benchmarks
6. LIBOR
7. The LIBOR scandal
8. EURIBOR, EONIA & EURONIA
9. Money markets conventions – Day count conventions
10. Interest rate calculation methods – Simple interest rate
11. Interest rate calculation methods – Annually compounding interest rate
12. Interest rate calculation methods – Continuously compounding interest rate
13. Interest rate calculation methods – Natural logarithm & exponential function

- A. Examination
- B. Certification

This course sets out some of the basics regarding natural resources and classifies different groups of natural resources. Analogously, commodities are set out and classified. Last, but not least, attention is given to the supply chain and some related concepts, activities and terminology.

This course covers the following video lessons:

1. Natural Resources – Definition
2. Natural Resources – Categories – Ubiquitous versus localised resources
3. Natural Resources – Categories – Biotic versus abiotic resources
4. Natural Resources – Categories – Renewables versus non-renewables
5. Natural Resources – Categories – Actual versus potential resources
6. Natural Resources – Natural resource management
7. Commodities – Definition
8. Commodities – Asset classes
9. Commodities – Classifications
10. Commodities – Indirect investments
11. Commodities – Commoditisation
12. Commodities – Capacity as tradable product
13. Commodities – Complexity of commodity markets
14. The supply chain – The value chain
15. The supply chain – Up-, mid- and downstream
16. The supply chain – Time horizon
17. The supply chain – Trading activities

- A. Examination
- B. Certification

- Level: Basic
- Intensity: 25 minutes
- Language: Voice & text
- Including: Examination

No prerequisites
Including examination
English
Certification upon passing

- Level: Basic
- Intensity: 40 minutes
- Language: Voice & text
- Including: Examination

No prerequisites
Including examination
English
Certification upon passing

Course
METALS

PRODUCTS

This crash course concerns the basics of metals. It covers the fundamentals of corrosive and noncorrosive metals. Attention is also given to the pricing of metals.

This course covers the following video lessons:

1. Introduction
2. Chemistry
3. Exploitation, extraction & processing
4. Alloys
5. Consumption
6. Precious metals
7. Gold
8. Industrial metals
9. Rare earth metals
10. Price driving factors

- A. Examination
- B. Certification

Course
AGRICULTURAL COMMODITIES

PRODUCTS

This crash course concerns the basics of soft commodities, including agricultural products and tropical products. It covers the fundamentals of grains, beans, livestock, poultry, eggs and butter. Attention is also given to the pricing of these products.

This course covers the following video lessons:

1. Introduction
2. Supply chain
3. Price driving factors
4. Grains
5. Beans
6. Tropical products
7. Dairy, livestock & meat
8. Soybeans – Crush margin
9. Bio-energy
10. Food-feed-fuel

- A. Examination
- B. Certification

- Level: Basic
- Intensity: 20 minutes
- Language: Voice & text
- Including: Examination

No prerequisites
Including examination
English
Certification upon passing

- Level: Basic
- Intensity: 20 minutes
- Language: Voice & text
- Including: Examination

No prerequisites
Including examination
English
Certification upon passing

Course
LNG

PRODUCTS

Course

FREIGHT

FREIGHT – CARGOS, VESSELS, ROUTES & OPERATIONS

This crash course concerns liquefied natural gas, its supply chain, the basics of pricing and risk management.

This course covers the following video lessons:

1. Introduction
2. Train
3. Quality
4. Storage
5. Transport
6. Safety
7. Contracting
8. Incoterms
9. Pricing
10. Trading strategies
11. Risk management

- A. Examination
- B. Certification

This course covers the shipping of vessels across the international waterways. It is explained how different types of cargos are classified, what types of vessels are used for shipment and what routes are most common. Furthermore, ship operations can be mastered, as well as the chartering of vessels. In addition, attention is given to chartering and how this can be arranged for. In other words, this course provides the fundamentals of freight.

This course covers the following video lessons:

- | | |
|---|---|
| 1. Supply chain | 15. Types of vessels – Wet cargo vessels |
| 2. Means of transport | 16. Types of vessels – Barges |
| 3. Freight defined | 17. Shipping codes – Capesize |
| 4. Construct or contract | 18. Shipping codes – Panamax |
| 5. Shipment operations – Bill of lading | 19. Chartering – Chartering & charter types |
| 6. Shipment operations – Loading & unloading | 20. Chartering – Charter types – Trip charter |
| 7. Shipment operations – Lay time versus layday | 21. Chartering – Charter types – Time charter |
| 8. Shipment operations – NOR, demurrage & despatch routes | 22. Chartering – Charter types – Bareboat charter |
| 9. Well-known land- & seamarks | 23. Chartering – Charter types – Demise charter |
| 10. Cargo – Types of cargo | 24. Chartering – Insurance |
| 11. Cargo – Types of cargo – Container | 25. International Maritime Organization - IMO |
| 12. Cargo – Types of cargo – Dry bulk | 26. . International Maritime Organization - IMO codes |
| 13. Cargo – Types of cargo – Wet bulk | 27. Freight trading – Shipowner, charterer & broker |
| 14. Types of vessels – Dry bulk vessels | 28. Freight trading – Freight contracts |
| | 29. Freight trading – OTC markets & exchanges |

- A. Examination
- B. Certification

• Level:	Basic	No prerequisites
• Intensity:	20 minutes	Including examination
• Language:	Voice & text	English
• Including:	Examination	Certification upon passing

• Level:	Basic	No prerequisites
• Intensity:	45 minutes	Including examination
• Language:	Voice & text	English
• Including:	Examination	Certification upon passing

Course
FREIGHT – INCOTERMS

FREIGHT

Course
FREIGHT – FREIGHT RATES & INDICES

FREIGHT

This course explains the international commercial terms (in brief: 'Incoterms'), which are a series of predefined commercial terms published by the International Chamber of Commerce relating to international commercial law. Incoterms are also known as 'terms of delivery', because they regulate the rights and duties of buying and selling parties.

This course covers the following video lessons:

1. Introduction
2. Contract of carriage
3. Delivery, risk & liability
4. Contract of sale & master agreement
5. Periodic updates
6. Aspects of relevance
7. Variety of incoterms
8. Ex works – EXW
9. Free carrier – FCA
10. Carriage paid to – CPT
11. Carriage and insurance paid – CIP
12. Delivered at place unloaded – DPU
13. Delivered at place unloaded – DAP
14. Delivered duty paid – DDP
15. Free alongside ship – FAS
16. Free on board – FOB
17. Cost and freight – CFR
18. Cost, insurance & freight – CIF

- A. Examination
- B. Certification

This course explains the pricing of commodity transport per vessel. The price driving factors are set out to explain rate levels and fluctuations. In this course it is also explained what freight indices can be used for and how these serve as underlying value for the settlement of freight forwards, futures and options.

This course covers the following video lessons:

1. Freight rates – Level & volatility
2. Freight rates – Internal factors
3. Freight rates – External factors
4. Freight rates – Relationships
5. Freight rates – Volatility
6. The Baltic Exchange
7. Worldscale
8. Freight indices – Introduction
9. Freight indices – Purpose of an index
10. Freight indices – Baltic indexes
11. Freight indices – Baltic Dry Index (BDI)
12. Freight indices – Freight derivatives
13. Freight indices – Components – Baltic Dry index (BDI)
14. Freight indices – Components – Baltic Capesize Index (BCI)

- A. Examination
- B. Certification

- Level: Basic
- Intensity: 20 minutes
- Language: Voice & text
- Including: Examination

No prerequisites
Including examination
English
Certification upon passing

- Level: intermediate
- Intensity: 35 minutes
- Language: Voice & text
- Including: Examination

Prerequisites: the basics of freight
Including examination
English
Certification upon passing

Course

FREIGHT

FREIGHT – FFAs & FREIGHT DERIVATIVES

This course explains what a forward freight agreements (or FFAs) concern. The course includes videos about the application of FFAs and what standard legal frameworks are used. It is also set out what freight futures and options concern and how they can be applied by markets participant to hedge their exposures or for investment purposes.

This course covers the following video lessons:

1. Forward freight agreement – Introduction to FFAs
2. Forward freight agreement – Price-fixation
3. Forward freight agreement – Price-fixation – Settlement (example)
4. Forward freight agreement – Multi-period tool
5. Forward freight agreement – FFABA & master agreements
6. Freight futures – Introduction
7. Freight futures – Tools for hedging & investing
8. Freight options – Introduction
9. Freight options – European style
10. Freight options – Asian style
11. Freight options – Tools for hedging
12. Freight options – Valuation of Asian style options

- A. Examination
- B. Certification

Course

CLIMATE & SUSTAINABILITY

WEATHER RISK

This course covers weather risk. It sets out what weather elements companies can be exposed to. Attention is given to the characteristics of these weather elements and the circumstances they can bring along, as well as their impact on the financial performance of an organisation. Weather data are covered as well. By means of examples it is explained what makes data relevant and what these are used for.

This course covers the following video lessons:

1. Weather risk & weather risk management
2. Climate versus weather
3. Precipitation-related exposures
4. Precipitation-related exposures – Hydro power plants
5. Storms, typhoons & hurricanes
6. Weather data analysis
7. Indicators – Weather indices
8. Indicators – Weather index – Degree day
9. Indicators – Weather index – CHI
10. Risk mitigation – Introduction
11. Risk mitigation – Structuring – Weather-indexed pricing
12. Risk mitigation – Structuring – PPA
13. Risk mitigation – Structuring – Structured deal
14. Risk mitigation – Structuring – Catastrophe-related products
15. Risk mitigation – Structuring – Cat bonds
16. Risk mitigation – Structuring – Cat bonds – Triggers
17. Weather risk control

- A. Examination
- B. Certification

• Level:	Advanced	Prerequisites: the basics of freight and freight rates & indices
• Intensity:	30 minutes	Including examination
• Language:	Voice & text	English
• Including:	Examination	Certification upon passing

• Level:	Basic	No prerequisites
• Intensity:	35 minutes	Including examination
• Language:	Voice & text	English
• Including:	Examination	Certification upon passing

Course
WEATHER DATA

CLIMATE & SUSTAINABILITY

This course covers weather risk. It sets out what weather elements companies can be exposed to. Attention is given to the characteristics of these weather elements and the circumstances they can bring along, as well as their impact on the financial performance of an organisation. Weather data are covered as well. By means of examples it is explained what makes data relevant and what these are used for.

This course covers the following video lessons:

1. Introduction
2. Data for valuation & risk management
3. Data analysis
4. Seasonality
5. Temperature data – Introduction
6. Temperature data – Frost
7. Wind data – Introduction
8. Wind data – Factors influencing wind power flow
9. Wind data – Characteristics of wind
10. Wind data – Mass continuity
11. Wind data – Wind speed – Altitude & diurnal cycle
12. Wind data – What factors does wind depend on?
13. Wind data – Average wind speed
14. Wind data – Distribution of wind speed

- A. Examination
- B. Certification

- Level: Basic
 - Intensity: 30 minutes
 - Language: Voice & text
 - Including: Examination
- No prerequisites
Including examination
English
Certification upon passing

Course
WEATHER DERIVATIVES

CLIMATE & SUSTAINABILITY

This course explains what weather derivatives are. It provides an overview of the fundamentals of these instruments and how they can be applied by companies to manage their weather exposures. Furthermore, quite some essentials are set out that make one understand how to control temperature, wind or precipitation risk. In addition, the settlement of these tools is given attention to and the reference indices that are used for this purpose.

This course covers the following video lessons:

- | | |
|---|--|
| 1. Hedging tools | 13. Precipitation derivatives – Snow contracts |
| 2. History | 14. Precipitation derivatives – Rain contracts |
| 3. Insurance versus hedging | 15. Wind derivatives |
| 4. Cash settlement | 16. Wind derivatives – Futures |
| 5. Market participants | 17. Wind derivatives – Options |
| 6. Temperature derivatives | 18. Wind derivatives – Swaps |
| 7. Temperature derivatives – HDD | 19. Wind derivatives - Hurricane instruments |
| 8. Temperature derivatives – CDD | 20. Wind derivatives - Hurricane instr. – CHI |
| 9. Temperature derivatives – CAT | 21. Wind derivatives - Hurricane instr. – Landfall |
| 10. Temperature derivatives – Strip | 22. Weather markets - Market liquidity |
| 11. Temperature derivatives – Application | 23. Basis risk |
| 12. Temperature derivatives – Frost contracts | 24. Example: Applying HDD derivatives |

- A. Examination
- B. Certification

- Level: Intermediate
 - Intensity: 50 minutes
 - Language: Voice & text
 - Including: Examination
- Prerequisites: fundamentals of weather risk & weather data
Including examination
English
Certification upon passing

Course **CLIMATE & SUSTAINABILITY**
PRICING OF WEATHER DERIVATIVES

This course explains what weather derivatives are. It provides an overview of the fundamentals of these instruments and how they can be applied by companies to manage their weather exposures. Furthermore, quite some essentials are set out that make one understand how to control temperature, wind or precipitation risk. In addition, the settlement of these tools is given attention to and the reference indices that are used for this purpose.

This course covers the following video lessons:

1. Actuarial method
 2. Business pricing model
 3. Future data required
 4. Modelling
 5. Modelling – Calibration
 6. Modelling – Selecting the optimal model
 7. Monte Carlo simulations
 8. Numerical methods
 9. Analytical solutions
 10. Comparison between methods
 11. Wind derivatives – Underlying value
 12. Wind derivatives – Types of derivatives
 13. Wind derivatives – Basics of turbines
 14. Wind derivatives – Features of turbines
- A. Examination
 B. Certification

• Level: Intermediate
 • Intensity: 30 minutes
 • Language: Voice & text
 • Including: Examination

Prerequisites: fundamentals of weather risk & weather data
 Including examination
 English
 Certification upon passing

Course **CLIMATE & SUSTAINABILITY**
CLIMATE CHANGE & ENERGY POLICY

This course covers the energy policies that apply worldwide. First, the greenhouse effect is explained and what greenhouse gases are relevant for this process. Thereafter, attention is given to the Kyoto Protocol and its consequences. It is also set out how the policies are developed over time. In this respect, the function of the conferences of the parties (COP) is explained and the role of UNFCCC. Furthermore, the course allows to master ways to lower emission of greenhouse gases and what tools have been developed for this purpose.

This course covers the following video lessons:

1. Sustainability
 2. Climate change & global warming
 3. Climate versus weather
 4. Risk related to climate change & extreme weather
 5. Greenhouse effect
 6. Greenhouse gases
 7. World Economic Forum
 8. IPCC
 9. UNFCCC
 10. Conference of the parties (COP)
 11. Kyoto Protocol – Introduction
 12. Kyoto Protocol – Annex I & II Parties
 13. Sink activities – LULUCF
 14. Carbon sequestration
 15. Carbon capture & storage
 16. Targets
 17. The Paris Agreement
 18. The Paris Agreement versus the Kyoto Protocol
- A. Examination
 B. Certification

• Level: Basic
 • Intensity: 40 minutes
 • Language: Voice & text
 • Including: Examination

No prerequisites
 Including examination
 English
 Certification upon passing

Course **CLIMATE & SUSTAINABILITY**
CARBON MARKETS & RIGHTS TRADING

This course covers the carbon markets that are around globally. It is set out how these markets can be organised and what mechanisms are applied. Attention is given to the purchase and sale of emission rights and the related cost or income to emitters (including owners of physical capacity / consumers of fossil fuels).

This course covers the following video lessons:

- | | |
|---|--|
| 1. Voluntary & mandatory initiatives | 13. Emissions trading – Transaction logs |
| 2. Flexibility mechanisms – Three market-based mechanisms | 14. Emissions trading – Cap & trade system – Sulphur dioxide (US) |
| 3. Flexibility mechanisms – Fundamentals | 15. Emissions trading – Cap & trade system – The basic idea |
| 4. Flexibility mechanisms – Clean Development mechanism (CDM) | 16. Emissions trading – Cap & trade system – Price incentive – Practical example: Transfer of rights |
| 5. Flexibility mechanisms – CDM – Certified Emission Right (CER) | 17. Emissions trading – Cap & trade system – Price incentive – Manufacturing company |
| 6. Flexibility mechanisms – Joint Implementation (JI) | 18. Emissions trading – Cap & trade system – Price incentive – Investing in renewables |
| 7. Flexibility mechanisms – JI – Emission Reduction Unit (ERU) | 19. Emissions trading – Cap & trade system – Price incentive – Carbon leakage |
| 8. Flexibility mechanisms – International Emissions Trading (IET) | 20. Emissions trading – Calculation – Carbon-intensity & cost of plant (Gas) |
| 9. Flexibility mechanisms – Summary & overview | 21. Emissions trading – Calculation – Carbon-intensity & cost of plant (Coal) |
| 10. Emissions trading – Carbon dioxide emission rights | 22. Emissions trading – Emission rights for greenhouse gases other than carbon dioxide |
| 11. Emissions trading – Fraud | |
| 12. Emissions trading – Where to transact? | |

- A. Examination
- B. Certification

• Level: Intermediate
 • Intensity: 50 minutes
 • Language: Voice & text
 • Including: Examination
 Prerequisites: knowledge of climate change & energy policy
 Including examination
 English
 Certification upon passing

Course **CLIMATE & SUSTAINABILITY**
CARBON TRADING – EU-ETS

This course explains the solution applied in the European Union for an emission trading system to trade (carbon dioxide) emission rights. In this course the characteristics of the EU system are set out. It is also covered what aspects are of relevance and how factors drive the price. Besides, it is described what measures have been taken to optimize the functioning of the system.

This course covers the following video lessons:

- | | |
|---|--|
| 1. European Union – Emissions Trading System (EU ETS) | 13. Installations & operators |
| 2. European Union Allowances (EUAs) | 14. Linking directive |
| 3. Registry & trading | 15. Banking & borrowing |
| 4. EU ETS Development | 16. Opt-in & opt-out |
| 5. Phases | 17. Aviation |
| 6. Emission Allowance Allocation | 18. Phase 3 |
| 7. Windfall profits | 19. Phase 4 |
| 8. Compliance & sanctioning | 20. Allocating allowances & auctioning |
| 9. Exceptional positions | 21. New entrants & free allocation |
| 10. Revised ETS directive | 22. Backloading & Market Stability Reserve |
| 11. Efforts sharing decision & regulation | 23. Where to transact? |
| 12. CSS directive | 24. Pricing |
| A. Examination | |
| B. Certification | |

• Level: Advanced
 • Intensity: 60 minutes
 • Language: Voice & text
 • Including: Examination
 Familiar climate change, energy policy & carbon markets
 Including examination
 English
 Certification upon passing

Course
ATTRIBUTE CERTIFICATES

CLIMATE & SUSTAINABILITY

This course covers attribute (energy) certificates. In order to track and trace commodities from their source, their origination can be certified. Certificates can serve as proof how a commodity has been produced. This applies, amongst others, to electricity. Has it been produced by, for example, a coal-fired power plant, a nuke, a wind turbine, a solar panel or a hydro facility? In this course various regimes and types of certificates are set out so that insight is gained what applies in which regions across the globe.

This course covers the following video lessons:

1. Energy attribute certificate (EAC)
 2. Greenhouse Gas Protocol
 3. Guarantee of origin (GoO)
 4. Renewable energy certificate (REC)
 5. International renewable energy certificate (I-REC)
 6. Tradable instrument for global renewables (TIGR)
 7. Trading EACs
 8. Gas certificates
 9. Hydrogen certificates
- A. Examination
B. Certification

Course
BIO-ENERGY

CLIMATE & SUSTAINABILITY

Biofuels include bio-liquids and biomass. Bio-liquids consist of bio-ethanol and biodiesel, whereas biomass includes wood pellets. Biofuels can be used to replace fossil fuels.

This course covers the following video lessons:

1. Introduction
 2. Solid biomass – Wood pellets
 3. Solid biomass – Chips
 4. Solid biomass – Pricing
 5. Liquid biofuels – Introduction
 6. Liquid biofuels – Bio-ethanol
 7. Liquid biofuels – Biodiesel
 8. Liquid biofuels – Pricing
 9. Biogas
 10. Ethics
- A. Examination
B. Certification

• Level: Basic
• Intensity: 25 minutes
• Language: Voice & text
• Including: Examination

No prerequisites
Including examination
English
Certification upon passing

• Level: Basic
• Intensity: 25 minutes
• Language: Voice & text
• Including: Examination

No prerequisites
Including examination
English
Certification upon passing

Course
HEAT

CLIMATE & SUSTAINABILITY

This crash course concerns the supply chain of heat. Therefore, it covers heat generation as well as consumption, storage and transport. Various techniques are covered, but in a nutshell. This course covers the basics in a generic manner.

This course covers the following video lessons:

1. Introduction
2. Thermal heat
3. Heating
4. By-product
5. Combined heat & power
6. Heat storage
7. Heat transfer
8. Industrial consumption
9. Heat supply contracts
10. Must run
11. Pricing & valuation
12. The heat market

- A. Examination
- B. Certification

Course
HYDROGEN

CLIMATE & SUSTAINABILITY

This crash course concerns the value chain of hydrogen. Therefore, it covers production, consumption, storage and transport. Various techniques are covered, but in a nutshell. This course covers the basics in a generic manner.

This course covers the following video lessons:

1. Basics of hydrogen
2. Hydrogen production
3. Hydrogen consumption
4. Brown, grey, blue & green hydrogen
5. Hydrogen transport
6. Hydrogen storage
7. Wholesale market development

- A. Examination
- B. Certification

- Level: Basic
- Intensity: 30 minutes
- Language: Voice & text
- Including: Examination

No prerequisites
Including examination
English
Certification upon passing

- Level: Basic
- Intensity: 20 minutes
- Language: Voice & text
- Including: Examination

No prerequisites
Including examination
English
Certification upon passing

Course **DERIVATIVES**
FUTURES, FORWARDS & OTHER DERIVATIVES – INTRODUCTION

This course concerns a general introduction to derivatives contracts, including futures contracts, swap agreements and option contracts. The lessons give insight in what these financial instruments concern and how they can be applied.

This course covers the following video lessons:

1. Introduction
 2. Term contracts
 3. Swaps
 4. Options
 5. Combinations
 6. Settlement
 7. Contract-for-difference
 8. Tool to speculate
 9. Tools to hedge
 10. Derivatives markets
- A. Examination
 B. Certification

Course **DERIVATIVES**
FUTURES, FORWARDS & OTHER DERIVATIVES – POSITION MANAGEMENT

This course provides insight in the opening of a futures position and closing it. It also sets out the terminology long and short. Furthermore, the lessons allow to master the concept of rolling a futures position, by describing the process and touching upon related aspects.

This course covers the following video lessons:

1. Introduction
 2. Opening transaction – Long & short position
 3. Closing transaction – Eliminate position
 4. Long versus short
 5. Rolling a futures position – Introduction
 6. Rolling a futures position – Investor or speculator
 7. Rolling a futures position – Hedger
 8. Rolling a futures position – The concept
 9. Rolling a futures position – Practical aspects
 10. Rolling a futures position – Roll yield
 11. Rolling a futures position – Forward curve structure
 12. Rolling a futures position – Rolling a short position
 13. Rolling a futures position – Rolling a long position
 14. Notional value
 15. Open interest
- A. Examination
 B. Certification

• Level: Basic
 • Intensity: 25 minutes
 • Language: Voice & text
 • Including: Examination

No prerequisites
 Including examination
 English
 Certification upon passing

• Level: Intermediate
 • Intensity: 40 minutes
 • Language: Voice & text
 • Including: Examination

Prerequisites: basics of derivatives
 Including examination
 English
 Certification upon passing

Course **DERIVATIVES**
FUTURES, FORWARDS & OTHER DERIVATIVES – POSITION MANAGEMENT

Course **DERIVATIVES**
OPTIONS – INTRODUCTION

This course provides insight in the what futures contracts are, how positions are opened and closed (and rolled) and what obligations that brings along, as well as the clearing, margining and settlement of futures contracts, plus related trading operations.

This course provides all fundamentals of options, including the working of these instruments, both from the position of the holder and writer, option valuation, factors of influence and settlement of contracts, as well as the financial performance of positions.

This course covers the following video lessons:

1. Introduction
 2. Position management
 3. Application of futures contracts
 4. Clearing of futures contracts
 5. Margining of futures positions
 6. Settlement of futures contracts
 7. Exchange of Futures for Physicals (EFP)
- A. Examination
 B. Certification

This course covers the following video lessons:

1. Single-sided right
 2. Tool to speculate or hedge
 3. Position management
 4. A premium to compensate risk
 5. Options trading – Brokers & exchanges
 6. Open interest
 7. Contract specifications – Introduction
 8. Contract specifications – Strike
 9. Contract specifications – Maturity
 10. Contract specifications – Underlying value
 11. Contract specifications – Contract size
 12. Contract specifications – Settlement type
 13. Contract specifications – Style
 14. Contract specifications – Currency
 15. Contract specifications – Additional notes
 16. Position management – Right vs obligation
 17. Position management – Opening & closing
 18. Position management – Settlement
 19. Position management – Netting
 20. Intrinsic value – Introduction
 21. Intrinsic value – Pay-off
 22. Intrinsic value – Option positions
 23. Premium – Introduction
 24. Premium – Pricing or options
 25. Premium – Price driving factors – Introduction
 26. Premium – Price driving factors – Volatility
 27. Premium – Price driving factors – Price u.v.
 28. Premium – Price driving factors – Cost of carry
 29. Premium – Price driving factors – Strike price
 30. Premium – Price driving factors – Maturity
 31. Premium – Price driving factors – Option style
 32. Valuation – Intrinsic value & time value
 33. Moneyness – Introduction
 34. Moneyness – At-the-money
 35. Moneyness – In-the-money
 36. Moneyness – Out-of-the-money
 37. Moneyness – Application
 38. Premium erosion
 39. Positions – Investing & speculation
 40. Positions – Leverage
 41. Positions – Financial performance – Long call
 42. Positions – Financial performance – Short call
 43. Positions – Financial performance – Long put
 44. Positions – Financial performance – Short put
 45. Positions – Financial performance – Zero-sum
- A. Examination
 B. Certification

• Level: Intermediate
 • Intensity: 40 minutes
 • Language: Voice & text
 • Including: Examination

Prerequisites: basics of derivatives
 Including examination
 English
 Certification upon passing

• Level: Basic
 • Intensity: 75 minutes
 • Language: Voice & text
 • Including: Examination

No prerequisites
 Including examination
 English
 Certification upon passing

Course

DERIVATIVES

OPTIONS – EXERCISE, ASSIGNMENT & SETTLEMENT

This course provides all essentials concerning the exercising of option and the related assignment and settlement. It includes the processes of physical delivery and cash settlement. Next, the possibility of early exercise in case of American style options is covered and it is set out when this would be preferred.

This course covers the following video lessons:

1. Exercise & assignment
2. Settlement
3. Option on cash or spot product
4. Option on futures contract
5. Commodity options
6. Power & gas options
7. Cash settled options
8. Early exercise – Introduction
9. Early exercise – Call option
10. Early exercise – Put option
11. Early exercise – Put-call parity
12. Early exercise – Option style

- A. Examination
- B. Certification

Course

DERIVATIVES

OPTIONS – HEDGING EXPOSURES

Options can be used for hedging purposes, whereas option positions can be hedged with forwards or futures. This course provides the essentials of hedging strategies with options. It is covered how commodity consumers can hedge their exposures with options, and the same applies to commodity producers. Next, it is set out how options can be hedged with term contracts. In particular the concept of Delta-hedging is explained.

This course covers the following video lessons:

1. Consumer hedge – Introduction
2. Consumer hedge – Capping at different levels
3. Consumer hedge – Selecting the strike price
4. Producer hedge – Introduction
5. Producer hedge – Flooring at different levels
6. Producer hedge – Selecting the strike price
7. Selection of strike & maturity
8. Hedging a linear exposure with a non-linear instrument
9. Hedging a non-linear exposure with a linear instrument
10. Hedging long call with short future
11. Hedging short call with long future
12. Hedging long put with long future
13. Hedging short put with short future
14. Delta-hedging – Introduction
15. Delta-hedging – Dynamic hedging
16. Delta-hedging – Delta-neutrality
17. Delta-hedging – Making or losing money
18. Delta-hedging – Relevant Greeks
19. Delta-hedging – Premium long or short

- A. Examination
- B. Certification

- Level: Intermediate
- Intensity: 20 minutes
- Language: Voice & text
- Including: Examination

Prerequisites: fundamentals of options
Including examination
English
Certification upon passing

- Level: Intermediate
- Intensity: 50 minutes
- Language: Voice & text
- Including: Examination

Prerequisites: fundamentals of options
Including examination
English
Certification upon passing

Course

DERIVATIVES

OPTIONS – PUT-CALL PARITY & SYNTHETICS

This course provides the essentials of the put-call parity regarding options. It is explained what it concerns and how it can be applied, for instance, to price or value options. The course also sets out how synthetic outright positions or derivatives positions can be created with options. The combination of the put-call parity and the theory concerning synthetics allows for arbitrage strategies. This knowledge is shared during the final part of the course.

This course covers the following video lessons:

1. The arbitrage model
 2. Arbitrage
 3. Time value
 4. Stock options
 5. Commodity options
 6. Early exercise
 7. Synthetic long futures position
 8. Synthetic short futures position
 9. Synthetic option positions – Introduction
 10. Synthetic long call option position
 11. Synthetic long put option position
 12. Synthetic short call option position
 13. Synthetic short put option position
 14. Arbitrage – Profit from mispricing
 15. Arbitrage – Conversion
 16. Arbitrage – Reversal
 17. Arbitrage – Realising the profit
 18. Arbitrage – Box
- A. Examination
B. Certification

- Level: Advanced
 - Intensity: 30 minutes
 - Language: Voice & text
 - Including: Examination
- Prerequisites: Fundamentals & essentials of options
Including examination
English
Certification upon passing

Course

DERIVATIVES

OPTIONS – GREEK VARIABLES

This course provides learners with a comprehensive overview of the risk parameters related to option positions. It is explained how the Greek variables can be used to perform risk management. Throughout the course one can master advanced knowledge of the Greeks and how sensitivity analysis can be effectuated, as well as how this allows to manage positions. In addition, the relationships between the risk parameters are clarified.

This course covers the following video lessons:

- | | |
|--|---|
| 1. Risk parameters | 17. Second order Greeks – Introduction |
| 2. Dynamic concepts | 18. Vanna |
| 3. Delta – Introduction | 19. Vomma |
| 4. Delta – Call Delta versus put Delta | 20. Charm |
| 5. Delta – Sensitivity | 21. Veta |
| 6. Delta – Long versus short position | 22. Vera |
| 7. Delta – Portfolio management | 23. Gamma – Introduction |
| 8. Delta – Relevant notes | 24. Gamma – Characteristics |
| 9. Delta – Hedge ratio | 25. Gamma – Rules of thumb |
| 10. Delta – Non-linear exposure vs. linear hedge | 26. Third order Greeks |
| 11. Delta – Dynamics of Delta | 27. Application – Coherence – Delta |
| 12. Theta – Introduction | 28. Application – Coherence – Gamma, Vega & Theta |
| 13. Theta – Portfolio management | 29. Application – Coherence – The process of the underlying |
| 14. Vega – Introduction | 30. Application – Coherence – Greeks of a linear product |
| 15. Vega – Portfolio management | 31. Risks beyond Greeks – Liquidity risk |
| 16. Rho | 32. Risks beyond Greeks – PIN risk |
| | 33. Risks beyond Greeks – Fugit |
- A. Examination
B. Certification

- Level: Expert
 - Intensity: 75 minutes
 - Language: Voice & text
 - Including: Examination
- Prerequisites: fundamentals & essentials of options
Including examination
English
Certification upon passing

Course
OPTIONS – EXOTICS

DERIVATIVES

This course provides all fundamentals of non-vanilla (or exotic) options, including their specific characteristics and what they could be used for, as well as their pricing or valuation. This knowledge is also crucial for those who want to master modelling of flexibility in commodity or energy portfolios of physical players.

This course covers the following video lessons:

- | | |
|--|--|
| 1. Introduction to exotic options | 13. Standard style – Different payoff – Exchange option |
| 2. Features of exotic options | 14. Standard style – Different payoff – Basket option |
| 3. Exercise style – Asian style | 15. Standard style – Different payoff – Rainbow option |
| 4. Exercise style – Bermudan style | 16. Standard style – Different payoff – Low exercise price option (LEPO) |
| 5. Exercise style – Canary style | 17. Path-dependent options – Introduction |
| 6. Exercise style – Capped style | 18. Path-dependent options – Lookback option |
| 7. Exercise style – Compound option | 19. Path-dependent options – Binary option |
| 8. Exercise style – Shout option | 20. Path-dependent options – Asian option |
| 9. Exercise style – Swing option | 21. Path-dependent options – Barrier option |
| 10. Standard style – Different payoff – Introduction | 22. Path-dependent options – Specific barrier options |

- A. Examination
- B. Certification

Course
OPTIONS – VALUATION MODELS

DERIVATIVES

This course provides learners a perfect overview of the pricing or valuation of options or option positions. Different models are covered and their features are compared to the characteristics of other models. Meanwhile attention is given to price volatility as it is crucially important for the option premium.

This course covers the following video lessons:

1. Introduction
2. Volatility – Skew
3. Volatility – Smile
4. Volatility – Kurtosis
5. Binomial model – Introduction
6. Binomial tree – Normal distribution
7. Binomial tree – Skewed distribution
8. Black & Scholes model – Introduction
9. Black & Scholes model – Formulas
10. Black & Scholes model – Limitations
11. Black-76 model – Introduction
12. Black-76 model – Formulas
13. Monte Carlo simulations
14. Application – Applicability
15. Application – Comparison – Binomial model vs. Black & Scholes
16. Application – Models for commodity options

- A. Examination
- B. Certification

• Level:	Expert	NPrerequisites: fundamentals & essentials of options Including examination English Certification upon passing
• Intensity:	40 minutes	
• Language:	Voice & text	
• Including:	Examination	

• Level:	Advanced	NPrerequisites: fundamentals & essentials of options Including examination English Certification upon passing
• Intensity:	45 minutes	
• Language:	Voice & text	
• Including:	Examination	

Course
OPTIONS – REAL OPTIONS

DERIVATIVES

Course
SWAPS – INTRODUCTION TO SWAPS

DERIVATIVES

This course explains what real options concern. It is set out that the right to undertake a certain business initiative can be modelled in terms of financial options. In particular, this can be applied to physical assets in the portfolio of commodity or energy players, or their supply contracts. This way, the risks can be identified better, alike hedging them. Besides, the valuation of these assets also becomes easier.

This course covers the following video lessons:

1. Introduction
2. Project size – Option to expand
3. Project size – Option to contract
4. Project size – Option to expand or contract
5. Project life & timing – Growth options
6. Project life & timing – Option to initiate
7. Project life & timing – Option to abandon
8. Project life & timing – Sequencing option
9. Project operations – Output mix option
10. Project operations – Input mix option
11. Project operations – Operating scale options
12. The real option approach – DCF & NPV
13. The real option approach – Financial options versus real options

- A. Examination
- B. Certification

This course explains what interest rate swaps are. It provides an overview of the fundamentals of these instruments and how they can be applied by companies. Furthermore, quite some essentials are set out that are important to know before using these tools to perform treasury management. This includes the valuation of the instruments, as well as their settlement.

This course covers the following video lessons:

1. Under development

- A. Examination
- B. Certification

• Level:	Expert	Prerequisites: fundamentals & essentials of options Including examination English Certification upon passing
• Intensity:	30 minutes	
• Language:	Voice & text	
• Including:	Examination	

• Level:	Basic	No prerequisites Including examination English Certification upon passing
• Intensity:	xx minutes	
• Language:	Voice & text	
• Including:	Examination	

This course explains what interest rate swaps are. It provides an overview of the fundamentals of these instruments and how they can be applied by companies. Furthermore, quite some essentials are set out that are important to know before using these tools to perform treasury management. This includes the valuation of the instruments, as well as their settlement.

This course covers the following video lessons:

- | | |
|--|--|
| 1. Forward rate agreement – Introduction | 15. Fixed-for-Fixed interest rate swap – Different currencies |
| 2. Forward rate agreement vs. interest rate swap | 16. Overnight indexed swaps – Fundamentals |
| 3. The first swap ever | 17. Overnight indexed swaps – Valuation |
| 4. The two legs | 18. Application of interest rate swaps |
| 5. Exchange of cashflows | 19. Valuation of interest rate swaps – Introduction |
| 6. Application | 20. Valuation of interest rate swaps – Valuation based on bond prices |
| 7. Specifications | 21. Valuation of interest rate swaps – Valuation based on FRA pricing |
| 8. Fixed rate loan vs. floating rate loan | 22. Valuation of interest rate swaps – Discounting future cashflows to today's value |
| 9. Hedge interest rate exposures or alter fixed payments to floating obligations | 23. Valuation of interest rate swaps – Yield curve |
| 10. Varieties | 24. Valuation of interest rate swaps – Dirty & clean value |
| 11. Fixed-for-Floating interest rate swap – Same currency | 25. The trading of interest rate swaps – The role of broker-dealers |
| 12. Fixed-for-Floating interest rate swap – Different currencies | |
| 13. Floating-for-Floating interest rate swap – Same currency | |
| 14. Floating-for-Floating interest rate swap – Different currencies | |

- A. Examination
- B. Certification

- Level: Basic
 - Intensity: 40 minutes
 - Language: Voice & text
 - Including: Examination
- No prerequisites
Including examination
English
Certification upon passing

This course explains what FX forwards are, as well as what FX swaps concern. It provides an overview of the fundamentals of these instruments and how they can be applied by companies. Furthermore, quite some essentials are set out that are important to know before using these tools to perform treasury management. This includes the valuation of the instruments, as well as their settlement.

This course covers the following video lessons:

- | | |
|--|---|
| 1. FX forwards – Introduction to FX forwards | 17. FX swaps – Hedging FX exposures with FX swaps – Tool to optimise cash management |
| 2. FX forwards – Time option forward contract | 18. FX swaps – Hedging FX exposures with FX swaps – Forward points – Calculations |
| 3. FX forwards – Closing an FX forward | 19. FX swaps – Hedging FX exposures with FX swaps – Hedge with an FX spot deal & an FX swap |
| 4. FX forwards – Valuation of an FX forward | 20. FX swaps – Cash management with an overnight FX swap |
| 5. FX swaps – Introduction to FX swaps | 21. FX swaps – Rolling an FX forward with an FX swap – An FX swap to change the value date |
| 6. FX swaps – Comparative advantage | 22. FX swaps – Rolling an FX forward with an FX swap – Opening & closing positions |
| 7. FX swaps – Par, premium & discount | 23. FX swaps – Rolling an FX forward with an FX swap – Market liquidity |
| 8. FX swaps – Spot-forward FX swap | 24. FX swaps – Rolling an FX forward with an FX swap – Valuation |
| 9. FX swaps – Forward-forward FX swap | 25. FX swaps – Cross-currency interest rate swap – Introduction |
| 10. FX swaps – Interest rate parity | 26. FX swaps – Cross-currency interest rate swap – Valuation |
| 11. FX swaps – Short leg & long leg | 27. FX swaps – Cross-currency interest rate swap – Application |
| 12. FX swaps – Pricing & valuation of FX swaps – Swap points | |
| 13. FX swaps – Pricing & valuation of FX swaps – Forward-Forward FX swaps – Forward points | |
| 14. FX swaps – Pricing & valuation of FX swaps – Valuation in terms of bond positions | |
| 15. FX swaps – Today-Tomorrow FX swaps | |
| 16. FX swaps – Overnight FX swaps & Tomorrow-Tomorrow FX swaps | |

- A. Examination
- B. Certification

- Level: Basic
 - Intensity: 75 minutes
 - Language: Voice & text
 - Including: Examination
- No prerequisites
Including examination
English
Certification upon passing

Course
SWAPS – COMMODITY SWAPS

DERIVATIVES

This course explains what commodity swaps are, which types are used by market participants and for what purpose. It covers both physical swaps and financial swaps. It is also set out for how these instruments can be applied to solve physical challenges and to meet financial desires.

This course covers the following video lessons:

1. 1. Contract to exchange
 2. Two legs
 3. Physical swaps – Location swap – Virtual transport
 4. Physical swaps – Cross-commodity swap
 5. Physical swaps – Carbon swap – EUAs versus CERs
 6. Physical swaps – Cargo swap
 7. Financial swaps – Cash settlement
 8. Financial swaps – Fixed-for-floating
 9. Financial swaps – Participation swap
 10. Financial swaps – Double-up swap
 11. Financial swaps – Swap on average
 12. Financial swaps – Capped or floored swap
 13. Financial swaps – Range-out swap
 14. Financial swaps – Swap futures
 15. Financial swaps – Single payment swap
- A. Examination
B. Certification

Course
SWAPS – SWAPTIONS

DERIVATIVES

This course covers the fundamentals and quite some essentials of swaptions. Hence, the course covers different types plus contract specifications and relevant aspects, as well as the valuation of these instruments.

This course covers the following video lessons:

1. Swaptions – Introduction
 2. Swaptions – Payers & receivers swaption
 3. Swaptions – Contract specifications
 4. Swaptions – Extendables
 5. Swaptions – Swaption styles – Introduction
 6. Swaptions – Swaption styles – European style swaption
 7. Swaptions – Swaption styles – American style swaption
 8. Swaptions – Swaption styles – Asian style swaption
 9. Swaptions – Swaption trading – Participants
 10. Swaptions – Swaption trading – Collateralisation & margining
 11. Swaptions – Swaption trading – Settlement
 12. Swaptions – Energy swaption – Oil-indexed gas supply contract
 13. Swaptions – Valuation of swaptions – Introduction
 14. Swaptions – Valuation of swaptions – Valuation models
- A. Examination
B. Certification

• Level: Basic
• Intensity: 25 minutes
• Language: Voice & text
• Including: Examination

No prerequisites
Including examination
English
Certification upon passing

• Level: Basic
• Intensity: 25 minutes
• Language: Voice & text
• Including: Examination

No prerequisites
Including examination
English
Certification upon passing

Course

SWAPS – CREDIT DEFAULT SWAPS

DERIVATIVES

This course covers the fundamentals of credit default swaps. Hence, the course covers different types plus contract specifications and relevant aspects, as well as the valuation of these instruments.

This course covers the following video lessons:

1. Credit default swaps – Introduction
2. Credit default swaps – Trigger
3. Credit default swaps – Credit event
4. Credit default swaps – Settlement
5. Credit default swaps – Pricing of CDS & payment
6. Credit default swaps – Default & auction
7. Credit default swaps – Counterparty risk
8. Credit default swaps – Regulation
9. Credit default swaps – Since the Credit Crisis
10. Credit default swaps – Pricing & valuation of CDS – Introduction
11. Credit default swaps – Pricing & valuation of CDS – Probability model
12. Credit default swaps – Pricing & valuation of CDS – Illustration
13. Credit default swaps – Credit ratings
14. Credit default swaps – Credit rating agency – Introduction
15. Credit default swaps – Credit rating agency – Business model

- A. Examination
- B. Certification

- Level: Basic
 - Intensity: 25 minutes
 - Language: Voice & text
 - Including: Examination
- No prerequisites
Including examination
English
Certification upon passing

Course

COMMODITY PRICING

PRICING

This course contains animation-style videos with narration which set out the pricing of commodities. It is explained how pricing takes place and what factors influence commodity prices. In specific, attention is given to fundamental price driving elements, such as the availability and utilisation of physical capacity, FX rates, weather and seasonality.

This course covers the following video lessons:

- | | |
|---|--|
| 1. A price | 16. Price driving factors – Transport & transport capacity |
| 2. Scarcity | 17. Price driving factors – Social factors & politics |
| 3. Rational economics versus behavioural economics | 18. Price driving factors – Quality |
| 4. Economics – Law of supply and demand | 19. Price driving factors – FX rates |
| 5. Economics – Demand and utility | 20. Price driving factors – Inflation |
| 6. Economics – Supply and cost | 21. Price driving factors – Correlation & diversification |
| 7. Economics – Equilibrium | 22. Price driving factors – Substitution |
| 8. Economics – Marginal utility versus marginal cost | 23. Price driving factors – Environmental issues |
| 9. Economics – Fixed versus floating costs | 24. Price driving factors – Seasonality |
| 10. Price driving factors – Introduction | 25. Price driving factors – Weather |
| 11. Price driving factors – Demography & economy | 26. Price driving factors – Mean-reversion – Introduction |
| 12. Price driving factors – Reserves & production | 27. Price driving factors – Mean-reversion – Merit order |
| 13. Price driving factors – Technology & economic viability | 28. Price driving factors – Mean-reversion – Merit order – Electricity |
| 14. Price driving factors – Consumption & processing | 29. Price driving factors – Mean-reversion – Merit order – Electricity – Complications |
| 15. Price driving factors – Storage & storage capacity | |

- A. Examination
- B. Certification

- Level: Basic
 - Intensity: 55 minutes
 - Language: Voice & text
 - Including: Examination
- No prerequisites
Including examination
English
Certification upon passing

Course
MARKET ANALYSIS

PRICING

This course sets out different forms of market analysis and what these approaches concern. Attention is given to specific aspects of each type of analysis. In addition, examples are provided of what is considered in the analysis.

This course covers the following video lessons:

1. Introduction
2. Types of analysis – Fundamental analysis
3. Types of analysis – Technical analysis
4. Types of analysis – Quantitative analysis
5. Types of analysis – Psychological analysis
6. Combining analysis
7. Quantitative analysis - StatArb
8. Fundamental analysis – STEEPLED analysis
9. Fundamental analysis – Political factors
10. Fundamental analysis – Economic factors
11. Fundamental analysis – (Socio-)cultural factors
12. Fundamental analysis – Technological factors
13. Fundamental analysis – Legal factors
14. Fundamental analysis – Environmental factors
15. Fundamental analysis – Ethical factors
16. Fundamental analysis – Demographic factors

- A. Examination
- B. Certification

Course
COMMODITY INDICES & PRICE-INDEXTION

PRICING

This course contains animation-style videos with narration which set out both the topic 'commodity indices' and the concept of 'price-indexation'. It is explained what an index concerns, what the differences are between single-commodity indices and multi-commodity indices, as well as how they are calculated and how they can be applied. In addition, the roles of administrators and contributors is set out. Furthermore, attention is given to price-indexation. It is set out how parties make use of an index as reference price in case of supply contracts and derivatives.

This course covers the following video lessons:

1. Commodity indices – Introduction
2. Commodity indices – Multi-commodity indices
3. Commodity indices – Single commodity indices
4. Commodity indices – Price reporting agencies
5. Commodity indices – Pricing panel
6. Commodity indices – Application
7. Commodity indices – Regulation
8. Price-indexation – Introduction
9. Price-indexation – Maintaining benchmarks
10. Price-indexation – Cross-commodity

- A. Examination
- B. Certification

• Level:	Intermediate	Prerequisites: fundamentals of commodities & pricing Including examination English Certification upon passing
• Intensity:	30 minutes	
• Language:	Voice & text	
• Including:	Examination	

• Level:	Intermediate	Prerequisites: fundamentals of commodities & pricing Including examination English Certification upon passing
• Intensity:	30 minutes	
• Language:	Voice & text	
• Including:	Examination	

Course
PRICE VOLATILITY

PRICING

Course
LIQUIDITY

PRICING

This course is about the concept price volatility, the calculation of volatility numbers, the application of it and its interpretation. Including probability distribution curves and skewness.

This course covers the following video lessons:

1. Introduction
 2. Quantification & interpretation
 3. Types of volatility
 4. Calculation
 5. Probability distribution curves
 6. Skewness
 7. Application
- A. Examination
B. Certification

Liquidity is often applied terminology in the field of trading. Market participants require liquidity in order to perform their tasks. However, in the traded markets, there are two types of liquidity, namely market liquidity and funding liquidity. Both concepts are set out during this crash course and relevant aspects are covered.

This course covers the following video lessons:

1. Introduction
 2. Funding liquidity – Introduction
 3. Funding liquidity – Funding trading activities
 4. Funding liquidity – Cost of capital
 5. Market liquidity – Introduction
 6. Market liquidity – Bid-ask spread
 7. Market liquidity – Market depth
 8. Market liquidity – Market volume & deal size
 9. Market liquidity – Market participants
 10. Market liquidity – Market resilience
 11. Market liquidity – Price volatility
 12. Market liquidity – Conversion to cash
 13. Market liquidity – Order types
 14. Market liquidity – Liquidity per product
 15. Market liquidity – Churn rate
 16. Market liquidity – Market making
- A. Examination
B. Certification

- Level: Basic
- Intensity: 25 minutes
- Language: Voice & text
- Including: Examination

No prerequisites
Including examination
English
Certification upon passing

- Level: Basic
- Intensity: 30 minutes
- Language: Voice & text
- Including: Examination

No prerequisites
Including examination
English
Certification upon passing

Course
FORWARD CURVES

PRICING

Course
PRICE CORRELATION

PRICING

This course is about the forward curve and explains what it is, what it indicates and how it is used by market participants. This course also sets out the concepts of contango and backwardation. Next, the cost of carry are included and the theory of the storage model is covered.

This course covers the following video lessons:

1. Price chart
 2. Definition
 3. Contango & backwardation
 4. The storage model
 5. Arbitrage
 6. Convenience
- A. Examination
B. Certification

This course is about the concept price correlation, the calculation of the correlation coefficient, the application of it and its limitations. including regression, normality and linearity.

This course covers the following video lessons:

1. Introduction
 2. Positive or negative
 3. Correlation coefficient
 4. Types of correlation
 5. Application of correlation
 6. Calculation of the correlation coefficient
 7. Model risk
- A. Examination
B. Certification

- Level: Basic
- Intensity: 15 minutes
- Language: Voice & text
- Including: Examination

No prerequisites
Including examination
English
Certification upon passing

- Level: Basic
- Intensity: 25 minutes
- Language: Voice & text
- Including: Examination

No prerequisites
Including examination
English
Certification upon passing

Course
PPAs

CONTRACTING

Covering power purchase agreements, including contract specifications, pricing and volume risk management.

This course covers the following video lessons:

1. Introduction
 2. Lifecycle of a power generation project
 3. Project finance
 4. Bankability
 5. Roles of actors
 6. Overview of PPA obligations
 7. Timing requirements
 8. Tariff structures
 9. Invoicing & payment
 10. Risk allocation & mitigation
 11. Commercial operational data
 12. Development or construction risk
 13. Operational phase risks
 14. Change in law risk
 15. Change in tax
 16. Force majeure
 17. Fuel supply & price risk
 18. Insurance
 19. Dispute resolution
- A. Examination
B. Certification

- Level: Basic
 - Intensity: 60 minutes
 - Language: Voice & text
 - Including: Examination
- No prerequisites
Including examination
English
Certification upon passing

Course
MASTER AGREEMENTS

CONTRACTING

This course covers the relevant aspects of legal framework agreements between two parties, which are of relevance for bilateral deal-making. Master agreements are applied to support transacting with parties in the over-the-counter markets. In this course attention is given to why these agreements are helpful and what purposes they serve.

This course covers the following video lessons:

- | | |
|--|---|
| 1. Legal framework for bilateral deals | 15. Industry standards – ISDA |
| 2. Contents of master agreements | 16. Industry standards – IBMA |
| 3. Settlement process | 17. Industry standards – EFET |
| 4. Advantages of master agreements | 18. Industry standards – GTMA |
| 5. Deal confirmation – Introduction | 19. Industry standards – SCoTA |
| 6. Deal confirmation – Confirmation process | 20. Industry standards – IETA |
| 7. Deal confirmation – Confirmation requirements | 21. Industry standards – Oil frameworks |
| 8. Deal confirmation – Confirmation tools | 22. Multi-asset masters & variations |
| 9. Defaulting | 23. LNG masters – Spot cargo |
| 10. Contract termination | 24. LNG masters – Price re-negotiation |
| 11. Force majeure | 25. LNG masters – Industry standards |
| 12. Industry standards | 26. LNG masters – Discrepancies |
| 13. Industry standards – Developments over time | 27. Credit Support Annex (CSA) |
| 14. Industry standards – Int'l FX master – IFEMA | 28. Credit lines & limits |
- A. Examination
B. Certification

- Level: Basic
 - Intensity: 55 minutes
 - Language: Voice & text
 - Including: Examination
- No prerequisites
Including examination
English
Certification upon passing

This course covers the reasons to transact. It explains why market participants enter into deals. By means of video lessons is explained what motivates parties to buy or sell. Attention is given to various physical reasons to conclude deals, as well as various financial reasons to enter the market. Furthermore, the difference between hedging and speculation is set out and specific attention is given to particular concepts like asset-backed trading, proprietary trading and statistical arbitrage.

This course covers the following video lessons:

1. Reasons to transact – Introduction
2. Reasons to transact – Intermediary services
3. Reasons to transact – Commodity & capacity
4. Reasons to transact – Physical & financial reasons
5. Reasons to transact – Sourcing & sales
6. Reasons to transact – The black box concept
7. Reasons to transact – Balancing
8. Reasons to transact – Liquidation
9. Reasons to transact – Hedging
10. Reasons to transact – Asset-backed trading
11. Reasons to transact – Arbitrage
12. Reasons to transact – Speculation
13. Reasons to transact – Investing
14. Reasons to transact – Comparison
15. Reasons to transact – Proprietary trading
16. Reasons to transact – Statistical arbitrage

- A. Examination
- B. Certification

- Level: Basic
- Intensity: 35 minutes
- Language: Voice & text
- Including: Examination

No prerequisites
Including examination
English
Certification upon passing

This course contains animation-style videos with narration (and subtitles) which set out the characteristics of over-the-counter deal-making. It is explained in what sense it differs from exchange trading. Attention is given to tailoring of solutions, bespoke deals and counterparty risk.

This course covers the following video lessons:

1. Bilateral deal-making
2. Standard versus tailored solutions
3. Organised versus non-organised markets
4. On-venue versus off-venue
5. Listed versus non-listed products
6. Characteristics of OTC markets – Mediation services & discretion
7. Characteristics of OTC markets – Counterparty risk
8. Characteristics of OTC markets – Transparency versus anonymity
9. Characteristics of OTC markets – Market liquidity
10. Characteristics of OTC markets – Contract specifications

- A. Examination
- B. Certification

- Level: Basic
- Intensity: 25 minutes
- Language: Voice & text
- Including: Examination

No prerequisites
Including examination
English
Certification upon passing

Course
BROKERS & BROKERAGE SERVICES

TRADING

This course contains animation-style videos with narration (and subtitles) which set out the role of brokers in the over-the-counter markets. Attention is given to brokerage services, the different types of brokers, the regulations they face and the communication tools they have available to reach their clientele and, thus, market participants.

This course covers the following video lessons:

1. Introduction
2. Interdealer broker
3. Broker-dealer
4. Service level
5. Crossing orders
6. Client account & transactional account
7. Brokerage fee
8. Transaction costs
9. Regulation – Best price execution
10. Regulation – Post-trade central clearing
11. Commodity brokers
12. Broker industry bodies
13. Communication tools – Private & group communication
14. Communication tools – Voice-brokering
15. Communication tools – Advertisement screens
16. Communication tools – Electronic trading platform

- A. Examination
- B. Certification

- Level: Basic
- Intensity: 30 minutes
- Language: Voice & text
- Including: Examination

Prerequisites: basics of bilateral deals & OTC trading
Including examination
English
Certification upon passing

Course
OTC TRADING PLATFORMS

TRADING

This course contains animation-style videos with narration (and subtitles) which set out how orders are or can be routed at broker platforms and systems that support OCT trading. Attention is given to various functionalities and settings that can support market participants by providing them specific information.

This course covers the following video lessons:

1. Introduction
2. Order aggregation platform
3. Order routing
4. System functionalities & IT settings – Master agreement required
5. System functionalities & IT settings – Credit limits
6. System functionalities & IT settings – Synthetics & implicit pricing
7. System functionalities & IT settings – Hitting & lifting
8. System functionalities & IT settings – Book structure & accounting
9. System functionalities & IT settings – FX conversions
10. System functionalities & IT settings – Request for quote (RFQ)
11. Sleevings
12. Integration with exchange trading

- A. Examination
- B. Certification

- Level: Advanced
- Intensity: 30 minutes
- Language: Voice & text
- Including: Examination

Prerequisites: fundamentals of OTC markets and brokerage
Including examination
English
Certification upon passing

Course
EXCHANGE TRADING

TRADING

Course
CENTRAL ORDERBOOK

TRADING

This course contains animation-style videos with narration which set out how exchange trading works and can be arranged for. Attention is given to membership, market access and transaction fees, as well as the central order book plus the related order processing and matching. The course also covers the processes of clearing and margining.

This course covers the following video lessons:

1. Under development

A. Examination
B. Certification

This course contains animation-style videos with narration which set out the working of the central order book, which is operated by trading venues. It is explained how orders are being processed and how pricing takes place. Besides, attention is given to market liquidity and what the bid-ask spread concerns. It is set out the difference between order initiation and aggression, which orders have priority and which rules apply to order execution.

This course covers the following video lessons:

1. Price formation – Introduction
2. Price formation – One-way pricing
3. Price formation – Two-way pricing
4. Price formation – Price drivers
5. Central order book – Introduction
6. Central order book – Order book details
7. Central order book – Rules of engagement
8. Central order book – Opening rotation
9. Central order book – During trading hours – Order submission
10. Central order book – During trading hours – Order initiation
11. Central order book – During trading hours – Order aggression
12. Central order book – During trading hours – Order execution
13. Central order book – Functioning
14. Central order book – Filling the order book
15. Central order book – RFQ
16. Central order book – Voice brokering
17. Central order book – Tick & tick size

A. Examination
B. Certification

• Level:	Basic	No prerequisites
• Intensity:	xx minutes	Including examination
• Language:	Voice & text	English
• Including:	Examination	Certification upon passing

• Level:	Basic	No prerequisites
• Intensity:	40 minutes	Including examination
• Language:	Voice & text	English
• Including:	Examination	Certification upon passing

Course
ORDER TYPES

TRADING

Course
HEDGING STRATEGIES WITH FUTURES

TRADING

Market participants apply various orders types when submitting instructions to transact. The features differ per order type and can be used to the advantage of market participants. This way, specific desires can be met, taking into account economical, operational or logistical aspects.

This course covers the following video lessons:

- | | |
|-----------------------------------|---|
| 1. 1. Introduction | 15. 15. Market-or-limit-on-open-or-close order |
| 2. 2. On-screen & off-screen | 16. 16. Smart orders – Day ahead implicit electricity auction |
| 3. 3. Algorithms | 17. 17. Conditional orders |
| 4. 4. Market order | 18. 18. Stop order |
| 5. 5. Limit order | 19. 19. Stop-limit order |
| 6. 6. Complex orders | 20. 20. Trailing-stop order |
| 7. 7. Time-specific order | 21. 21. Market-if-touched order |
| 8. 8. Good-for-day order | 22. 22. One-cancels-the-other order |
| 9. 9. Good-till-date order | 23. 23. Iceberg order |
| 10. 10. Good-till-cancelled order | 24. 24. Discretionary order |
| 11. 11. Immediate-or-cancel order | 25. 25. Prioritisation |
| 12. 12. Fill-or-kill order | 26. 26. Choice market |
| 13. 13. All-or-nothing order | |
| 14. 14. Pre-&post-trade auction | |

- A. Examination
- B. Certification

This course contains animation-style videos with narration (and subtitles) which set out how exposures to market risk can be hedged with term contracts, like forwards and futures. Different strategies are given attention by means of comprehensive examples.

This course covers the following video lessons:

- 1. Under development

- A. Examination
- B. Certification

- Level: Basic
- Intensity: 40 minutes
- Language: Voice & text
- Including: Examination

No prerequisites
Including examination
English
Certification upon passing

- Level: Intermediate
- Intensity: xx minutes
- Language: Voice & text
- Including: Examination

Prerequisites: basics of derivatives and/or forwards & futures
Including examination
English
Certification upon passing

Course

TRADING

HEDGING STRATEGIES WITH SWAPS

This course contains animation-style videos with narration (and subtitles) which set out how exposures to market risk can be hedged with swap contracts. Different strategies are given attention by means of comprehensive examples.

This course covers the following video lessons:

1. Under development

- A. Examination
- B. Certification

- Level: Intermediate
 - Intensity: xx minutes
 - Language: Voice & text
 - Including: Examination
- Prerequisites: basics of derivatives and/or swaps
Including examination
English
Certification upon passing

Course

TRADING

HEDGING STRATEGIES WITH OPTIONS

This course contains animation-style videos with narration (and subtitles) which set out how exposures to market risk can be hedged with option contracts, like call options and put options. Different strategies are given attention by means of comprehensive examples.

This course covers the following video lessons:

1. Under development

- A. Examination
- B. Certification

- Level: Intermediate
 - Intensity: xx minutes
 - Language: Voice & text
 - Including: Examination
- Prerequisites: fundamentals of options
Including examination
English
Certification upon passing

Course

TRADING

METALS – TRADING, DERIVATIVES & HEDGING

This course covers metal derivatives contracts. It is explained what these concerns and what they are used for. It is also set out what role the London Metals Exchange plays and how related aspects are organised.

This course covers the following video lessons:

1. Metal markets & trading
 2. London Metal Exchange
 3. Price discovery
 4. LME - Price-indexation
 5. Warehouses
 6. Warehouse receipts
 7. Metal futures
 8. Metal options
 9. Hedging metal exposures with futures
 10. Hedging metal exposures with options
- A. Examination
B. Certification

Course

TRADING

AGRICULTURAL COMMODITIES – TRADING, DERIVATIVES & HEDGING

This course covers agro derivatives. It is explained what these are and how they can be applied. It is also set what strategies can be set up to mitigate risk and what risks appear in return.

This course covers the following video lessons:

1. Trading
 2. Price exposure - A physical long position
 3. Price exposure - A physical short position
 4. Hedging a physical long agro position with futures
 5. Hedging a physical short agro position with futures
 6. Hedging a physical long agro position with options
 7. Hedging a physical short agro position with options
 8. Soybeans - Crush spread trading
 9. The basis
 10. Basis risk
- A. Examination
B. Certification

• Level:	Intermediate	Prerequisites: basics of metals + fundamentals of derivatives
• Intensity:	25 minutes	Including examination
• Language:	Voice & text	English
• Including:	Examination	Certification upon passing

• Level:	Intermediate	Prerequisites: basics of agro commodities + derivatives
• Intensity:	25 minutes	Including examination
• Language:	Voice & text	English
• Including:	Examination	Certification upon passing

Course
SPREADS & SPREAD TRADING

TRADING

Course
ALGORITHMIC TRADING

TRADING

This course covers the concept of spreads. It includes futures, spreads, option spreads and spread options. attention is given to position management and asset-back trading.

This course covers the following video lessons:

- | | |
|--|--|
| 1. Introduction | 18. Futures spread - Cross-commodity spread - Crush spread |
| 2. Differential - Location spread | 19. Futures spread - Opening a time spread position |
| 3. Differential - Time spread | 20. Futures spread - Closing a time spread position |
| 4. Differential - Seasonal spread | 21. Futures spread - Opening a location spread position |
| 5. Differential - Cross-commodity spread | 22. Futures spread - Closing a location spread position |
| 6. Differential - Margin spread | 23. Futures spread - Opening a cross-commodity spread position |
| 7. Differential - Differential spread | 24. Futures spread - Closing a cross-commodity spread position |
| 8. Differential - Quality spread | 25. Spread products - Bid-ask spread |
| 9. Futures spread - The legs | 26. Option spread - Introduction |
| 10. Futures spread - Varieties | 27. Option spread - Vertical spread |
| 11. Futures spread - Location spread | 28. Option spread - Horizontal spread |
| 12. Futures spread - Time spread | 29. Option spread - Diagonal spread |
| 13. Futures spread - Cross-commodity spread - introduction | 30. Spread option - Introduction |
| 14. Futures spread - Cross-commodity spread - Spark spread | 31. Spread option - Location spread option |
| 15. Futures spread - Cross-commodity spread - Dark spread | 32. Spread option - Time spread option |
| 16. Futures spread - Cross-commodity spread - Black spread | 33. Spread option - Cross-commodity option |
| 17. Futures spread - Cross-commodity spread - Crack spread | |

- A. Examination
- B. Certification

This course explains what algorithmic trading concerns and strategies are being applied by this technique. It is also set out characteristics and forms it has. Furthermore, attention is given to particular aspects related to the application of algos.

This course covers the following video lessons:

1. What is an algorithm?
 2. Order types
 3. Classes of trading algorithms
 4. Relevant concepts & terminology
 5. Algorithmic trading strategies
 6. Computer code
 7. Artificial intelligence
 8. Robots & intelligent information
 9. Machine learning
 10. High frequency trading
 11. Bandwidth
 12. Co-location
 13. Order-to-trade ratio
 14. Fee structure
- A. Examination
 - B. Certification

• Level:	Intermediate	Prerequisites: basics of term contracts (forwards & futures)
• Intensity:	75 minutes	Including examination
• Language:	Voice & text	English
• Including:	Examination	Certification upon passing

• Level:	Basic	No prerequisites
• Intensity:	35 minutes	Including examination
• Language:	Voice & text	English
• Including:	Examination	Certification upon passing

Course
THE TRADING ORGANISATION

TRADING

This course covers the business, control and support functions with a commodity trading firm or in the business unit 'Trading' of electric utilities or oil & gas companies. Attention is given to related terminology. In this light it is explained what the front, middle and back office departments are tasked with.

This course covers the following video lessons:

1. Introduction
 2. Organisational setup
 3. The front, middle & back office
 4. Trading versus procurement and sales
 5. The task of the business unit 'Trading'
 6. Products in scope
 7. Business activity – The front office
 8. The control functions – The middle office
 9. The support functions – The back office
 10. Staff functions
- A. Examination
B. Certification

Course
TYPES OF TRADERS

TRADING

This course covers the variety and types of traders in the markets. Basically, there are different functions that may have markets access and can conclude transactions. However, they do so for different purposes. This is set out in various video lessons.

This course covers the following video lessons:

1. Upstream, midstream & downstream activities
 2. Upstream, midstream & downstream traders
 3. Classification based on time horizon
 4. Originators, asset traders, portfolio traders & shift traders
 5. Proprietary traders
- A. Examination
B. Certification

• Level: Basic
• Intensity: 30 minutes
• Language: Voice & text
• Including: Examination

No prerequisites
Including examination
English
Certification upon passing

• Level: Basic
• Intensity: 10 minutes
• Language: Voice & text
• Including: Examination

No prerequisites
Excluding examination
English
Certification upon passing

Course

TRADING

THE TRADING DESK – TRADING TOOLS & TECHNICALITIES

This course provides the learner insight in what tools are available for traders at their workplace and in their workspace. It explains what instruments traders have available to communicate with their peers, with brokers, with exchanges, et cetera. Basically, attention is given to the setup of a trading desk, including data feeds and the cost of all of this.

This course covers the following video lessons:

1. The diversity of trading desks
 2. Trading technology
 3. The setup of a trading desk
 4. Communication tools
 5. Broker-supported tools
 6. More tools
 7. Data & news feed
 8. Specific applications
 9. The cost of a trading desk
- A. Examination
B. Certification

Course

TRADING

FEE STRUCTURES

This course goes into depth on the cost of deal-making and the setup of the trading environment. After all, traders need to have market access but this may come at a cost. Next, there are transaction cost upon the conclusion of every deal. Hence, there are one-off expenses and recurring costs. The features of the cash outflows are covered in the video lessons.

This course covers the following video lessons:

1. Exchange-trading versus OTC trading
 2. Brokerage fees
 3. Exchange-related fees
 4. Clearing fees
 5. Various trading fees
 6. Bandwidth
 7. Co-location
 8. Market data
- A. Examination
B. Certification

• Level: Basic
• Intensity: 30 minutes
• Language: Voice & text
• Including: Examination

No prerequisites
Including examination
English
Certification upon passing

• Level: Basic
• Intensity: 10 minutes
• Language: Voice & text
• Including: Examination

No prerequisites
Excluding examination
English
Certification upon passing

Course
RISK & OPPORTUNITY

RISK MANAGEMENT

Risk and opportunity belong to each other. On a coin one would be the flip side of the other. In this course it is explained what these concepts concern and how they can be measured. Price behaviour is covered, as well as probability distributions and their characteristics.

This course covers the following video lessons:

- | | |
|--|--|
| 1. Risk versus uncertainty | 16. Probability distribution – Normal |
| 2. Risk versus maximum loss | 17. Probability distribution – Relevant characteristics |
| 3. Price behaviour – Price dynamics & Forecasting | 18. Probability distribution – Log-normal |
| 4. Price behaviour – Market analysis | 19. Probability distribution – Mean versus median |
| 5. Price behaviour – Price behaviour | 20. Price behaviour – Statistics – General |
| 6. Price behaviour – Random walk | 21. Price behaviour – Statistics – Variance |
| 7. Price behaviour – Statistics – Stochastic variables | 22. Price behaviour – Statistics – Covariance |
| 8. Price behaviour – Statistics – Stochastic processes | 23. Price behaviour – Statistics – Variance versus covariance |
| 9. Price behaviour – Mean reversion | 24. Price behaviour – Statistics – Covariance versus correlation |
| 10. Price behaviour – Moving averages | 25. Risk analysis |
| 11. Probability distribution – Histogram versus distribution | 26. Risk-return ratio |
| 12. Probability distribution – Cumulative | 27. Risk – Definition |
| 13. Probability distribution – Uniform | 28. The subjectivity of management decisions |
| 14. Probability distribution – Discrete | 29. Risk quantification |
| 15. Probability distribution – Continuous | |

- A. Examination
- B. Certification

- Level: Basic
 - Intensity: 60 minutes
 - Language: Voice & text
 - Including: Examination
- No prerequisites
Including examination
English
Certification upon passing

Course
THE RISK MANAGEMENT ORGANISATION

RISK MANAGEMENT

This course covers how companies setup and operate a risk management function. It includes the basics of performing risk management, such as policies, methodologies and the organisation and infrastructure. The course also covers the application of models and limit structures.

This course covers the following video lessons:

- | | |
|---|--|
| 1. Enterprise-wise risk management | 17. Risk model – Choosing the ideal model |
| 2. Central or local setup | 18. Model risk – Assumptions |
| 3. Tasks | 19. Model risk – Fat tails |
| 4. Responsibilities | 20. Model risk – Skewness |
| 5. Three pillars of effective risk management – Policies | 21. Limit structures – Introduction |
| 6. Three pillars of effective risk management – Methodologies | 22. Limit structures – By trading venues |
| 7. Three pillars of effective risk management – Organisation & infrastructure | 23. Limit structures – By clearing organisations |
| 8. Trade & risk management systems – Introduction | 24. Limit structures – By firms with a trading function – Introduction |
| 9. Trade & risk management systems – Vendor selection | 25. Limit structures – By firms with a trading function – Position limit |
| 10. Implementation of dynamic risk management – 10 steps | 26. Limit structures – By firms with a trading function – Risk limit |
| 11. Criteria for a risk model – Introduction | 27. Limit structures – By firms with a trading function – Stop-loss limit |
| 12. Criteria for a risk model – Qualitative criteria | 28. Limit structures – By firms with a trading function – Limits on Greek parameters |
| 13. Criteria for a risk model – Quantitative criteria | 29. Limit structures – By firms with a trading function – Volume limit & Price limit at front office |
| 14. Criteria for a risk model – Criticism & support | 30. Limit structures – By firms with a trading function – From business activity to limit |
| 15. Risk model – Modeling | |
| 16. Risk model – Calibration | |

- A. Examination
- B. Certification

- Level: Basic
 - Intensity: 80 minutes
 - Language: Voice & text
 - Including: Examination
- No prerequisites
Including examination
English
Certification upon passing

Course
TRADING & RISK MANAGEMENT SYSTEMS

RISK MANAGEMENT

This course covers the supportive tool 'trading & risk management systems'. It is explained for what reasons the business function (traders) make use of the software, why control functions use the technology, and why support functions use the tool. It is also set out what features a trading and risk management system has.

This course covers the following video lessons:

1. Introduction
 2. Motive
 3. Cross functional support
 4. Various risk tools with different functions
 5. Vendor selection
- A. Examination
B. Certification

- Level: Basic
 - Intensity: 10 minutes
 - Language: Voice & text
 - Including: Examination
- No prerequisites
Excluding examination
English
Certification upon passing

Course
VALUE AT RISK

RISK MANAGEMENT

This course provides insight in the concept of risk and explains how it differs from uncertainty. The lessons cover in-depth the quantification of risk by means of various methodologies, both on the level of an individual position and a complex portfolio. Next to value at risk, stress tests are given attention.

This course covers the following video lessons:

1. Dynamic & flexible
2. The meaning of the value at risk
3. 3 value at risk methods – Introduction
4. The parametric approach
5. Linearity versus non-linearity
6. Relevant parameters – Introduction
7. Relevant parameters – Confidence level
8. Relevant parameters – Time horizon
9. Relevant parameters – Typical settings
10. Historical simulation – Introduction
11. Historical simulation – Pros & cons
12. Monte Carlo simulation – Introduction
13. Monte Carlo simulation – Models
14. Monte Carlo simulation – Different probability distributions
15. Monte Carlo simulation – Step-by-step application
16. Monte Carlo simulation – Practical application in Excel
17. Stress testing – Introduction
18. Stress testing – Ways to perform stress tests
19. Stress testing – Worst case performance & worst losing streak
20. Stress testing – Expected shortfall – Introduction
21. Stress testing – Expected shortfall – Example
22. Stress testing – Disadvantages
23. 3 value at risk methods – Advantages & disadvantages – Comparison
24. 3 value at risk methods – Advantages & disadvantages – Listings
25. Calculations – Individual position - 1
26. Calculations – Individual position - 2
27. Calculations – Portfolio – 2 positions
28. Calculations – Correlation coefficients – Impact on VaR
29. Calculations – Correlation coefficients – Limitations
30. Calculations – Portfolio – 3 positions
31. Calculations – VaR versus P&L
32. Calculations – FX exposures
33. Cash flow at risk

- A. Examination
B. Certification

- Level: Intermediate
 - Intensity: 100 minutes
 - Language: Voice & text
 - Including: Examination
- Prerequisites: basics of risk & opportunity
Including examination
English
Certification upon passing

Course
EXPOSURES & FINANCIAL PERFORMANCE

RISK MANAGEMENT

This course covers the characteristics of exposures as well as term contract positions. It explains how these two can off-set each other. Hence, it is explained that hedging of an exposure with a term contract position works as long as these two have an opposite risk-reward profile. Attention is also given to the closing of the hedge position, or its settlement.

This course covers the following video lessons:

1. Exposures & hedging
 2. Exposure – Physical short – Consumer
 3. Exposure – Physical long – Producer
 4. Financial performance – Long term contract
 5. Financial performance – Short term contract
 6. Financial performance – Closing a position
 7. Financial performance – Settlement instead of closing
- A. Examination
B. Certification

Course
HEDGING STRATEGIES FOR COMMODITY PRODUCERS

RISK MANAGEMENT

This course covers how commodity producers can mitigate market risk. It explains how their exposures can be hedged and what type of instruments can be used for this matter. The applied tools concerns various types of derivatives, namely forwards or futures, options and swaps; all of which are settled in cash..

This course covers the following video lessons:

1. Term contracts
 2. European-style put option
 3. Asian-style put option
 4. Zero-cost collar
 5. Put spread
 6. 3-way collar
 7. Swap on average
 8. Floored swap
 9. Participation swap
 10. Range-out swap
- A. Examination
B. Certification

- Level: Basic
- Intensity: 15 minutes
- Language: Voice & text
- Including: Examination

No prerequisites
Including examination
English
Certification upon passing

- Level: Advanced
- Intensity: 30 minutes
- Language: Voice & text
- Including: Examination

Prerequisites: basics of derivatives (futures, swaps, options)
Including examination
English
Certification upon passing

Course **RISK MANAGEMENT**
HEDGING STRATEGIES FOR COMMODITY CONSUMERS

This course covers how commodity consumers can mitigate market risk. It explains how their exposures can be hedged and what type of instruments can be used for this matter. The applied tools concerns various types of derivatives, namely forwards or futures, options and swaps; all of which are settled in cash.

This course covers the following video lessons:

1. Term contracts
2. European-style call option
3. Asian-style call option
4. Zero-cost collar
5. Call spread
6. 3-way collar
7. Swap on average
8. Capped swap
9. Participation swap
10. Range-out swap

- A. Examination
- B. Certification

Course **RISK MANAGEMENT**
FLEXIBILITY

This course sets out what flexibility in commodity & energy portfolios concerns, by giving attention to embedded business decisions in supply contracts and physical capacity. Attention is given to different forms or varieties of flexibility and how this can be seen as optionality.

This course covers the following video lessons:

- | | |
|---|---|
| <ol style="list-style-type: none"> 1. Flexibility in physical assets 2. Flexibility in supply contracts 3. Embedded options 4. Structured contracts 5. Modelling of embedded options 6. Modelling business decisions 7. Supply contract - Take-or-pay 8. Supply contract - Volume flexibility 9. Supply contract - Swing option 10. Supply contract - ACQ & DCQ 11. Supply contract - Click contract - Introduction 12. Supply contract - Click contract - Price cap 13. Supply contract - Click contract - Multiple clicks 14. Supply contract - Validity period of proposal 15. Supply contract - Supplier portfolios full of optionality 16. Supply contract - Volume flexibility - Modelling 17. Supply contract - Volume flexibility_Hedging embedded optionality | <ol style="list-style-type: none"> 18. Supply contract - Volume flexibility_Hedging embedded optionality - Market liquidity 19. Supply contract - Volume flexibility_Hedging embedded optionality - Possible scenarios 20. Supply contract - Volume flexibility_Delta-hedging with term contracts 21. Supply contract - Volume flexibility_Delta-hedging with term contracts - Periodic adjustments 22. Supply contract - Volume flexibility - Delta-hedging with term contracts - Objectivity-subjectivity 23. Supply contract - Swing optionality - Introduction 24. Supply contract - Swing optionality - The value of swing options 25. Supply contract - Swing optionality - Hedging with futures 26. Physical capacity - Input & output 27. Physical capacity - Future margin |
|---|---|

- A. Examination
- B. Certification

• Level:	Advanced	Prerequisites: basics of derivatives (futures, swaps, options) Including examination English Certification upon passing
• Intensity:	30 minutes	
• Language:	Voice & text	
• Including:	Examination	

• Level:	Expert	Prerequisites: master futures + conceptual thinking capability Including examination English Certification upon passing
• Intensity:	95 minutes	
• Language:	Voice & text	
• Including:	Examination	

Course
MODELLING

RISK MANAGEMENT

Course
MANDATES & LIMIT STRUCTURES

RISK MANAGEMENT

This course covers how flexibility in commodity & energy portfolios can be viewed. Based on the real option approach flexibility can be modelled in terms of optionality. It is explained that this is useful for valuation and hedging purposes, plus how this can take place.

This course covers the following video lessons:

- | | |
|--|--|
| 1. For valuation & hedging purposes | 19. Dynamically hedging a spread option - Details |
| 2. Spread option valuation | 20. Model versus reality - Mismatch of characteristics |
| 3. Storage capacity - Hedging the time spread exposure | 21. Model versus reality - Number of options & granularity |
| 4. Storage capacity - Time spread option | 22. Model versus reality - Path-dependency |
| 5. Storage capacity - Hedging call on time spread | 23. Model versus reality - Path-dependency - Forward start option |
| 6. Storage capacity - Complexity | 24. Model versus reality - Path-dependency - Exchange option |
| 7. Transport capacity - Hedging the location spread exposure | 25. Model versus reality - Path-dependency - Lookback option |
| 8. Transport capacity - Location spread option | 26. Model versus reality - Path-dependency - Barrier option |
| 9. Production & consumption capacity - Margin option | 27. Modelling power generation capacity - Types of capacity |
| 10. Production & consumption capacity - Power plants | 28. Modelling power generation capacity - Gas plant - Cross-commodity options |
| 11. Production & consumption capacity - Refinery & crusher | 29. Modelling power generation capacity - Gas plant - Number of options |
| 12. Hedging spread options versus hedging capacity | 30. Modelling power generation capacity - Gas plant - Specific characteristics |
| 13. Liquidating hedge on outright position | |
| 14. Liquidating hedge on storage capacity | |
| 15. Liquidating hedge on transport capacity | |
| 16. Liquidating hedge on processing capacity | |
| 17. Dynamically hedging an outright option | |
| 18. Dynamically hedging a spread option - Strategy | |

- A. Examination
- B. Certification

This course covers how trading mandates are set for traders. Attention is also given to the implementation of limits and the reasons why that is important. It is explained how limits can help to mitigate market risk, counterparty risk and liquidity risk. Attention is also given to the parties that implement these limits, including parties with a trading function, exchanges, clearing organisations and regulations.

This course covers the following video lessons:

1. Introduction
 2. Authorisation
 3. Limits – Introduction
 4. Limits – Limits set by a trading organisation – Introduction
 5. Limits – Limits set by a trading organisation – Market risk limits
 6. Limits – Limits set by a trading organisation – Stop-loss limit
 7. Limits – Limits set by a trading organisation – Limit on Greek variables
 8. Limits – Limits set by a trading organisation – Position limits
 9. Limits – Limits set by a trading organisation – Credit limits
 10. Limit settings in a trading system
 11. Limits – Limits set by a trading venue
 12. Limits – Limits set by a clearing organisation
 13. Limits – Limits set by regulators
- A. Examination
 - B. Certification

• Level:	Expert	Prerequisites: master options + conceptual thinking capability
• Intensity:	120 minutes	Including examination
• Language:	Voice & text	English
• Including:	Examination	Certification upon passing

• Level:	Basic	No prerequisites
• Intensity:	35 minutes	Including examination
• Language:	Voice & text	English
• Including:	Examination	Certification upon passing

Course
CLEARING

TRADE OPERATIONS

Clearing is a crucial process in trade operations. Clearing is applied in case of exchange-trading, although OTC deals can also be cleared. How clearing works and what it concerns is set out in this course. The roles of various parties is described, amongst which are central counterparties and (general) clearing members.

This course covers the following video lessons:

1. Counterparty risk
 2. Master agreement
 3. Credit risk management
 4. What is clearing?
 5. Clearing activities
 6. Novation
 7. Central counterparty clearing
 8. OTC-cleared
 9. Central counterparty
 10. Clearing members
 11. Brokers
 12. Default fund
 13. Side-effects of central clearing – Static effects
 14. Side-effects of central clearing – Dynamic effects
 15. Side-effects of central clearing – Second round effects
- A. Examination
B. Certification

Course
NETTING

TRADE OPERATIONS

Netting is a sub-process clearing & settlement. Netting can be organised in case of OTC transactions as well with exchange-trading. Hence, it is either performed bilaterally or multilaterally. How this works and what its consequences are is set out in this course.

This course covers the following video lessons:

1. Introduction
 2. Netting by novation
 3. Close-out netting
 4. Settlement netting
 5. Advantages of netting
 6. Bilateral versus multilateral netting
- A. Examination
B. Certification

• Level: Intermediate
• Intensity: 35 minutes
• Language: Voice & text
• Including: Examination

Prerequisites: fundamentals of trading
Including examination
English
Certification upon passing

• Level: Intermediate
• Intensity: 15 minutes
• Language: Voice & text
• Including: Examination

Prerequisites: fundamentals of trading
Excluding examination
English
Certification upon passing

Course
MARGINING

TRADE OPERATIONS

Course
SETTLEMENT

TRADE OPERATIONS

Margining is a crucial process in trade operations. It is a sub-process of clearing. During the lifetime of a contract security has to be arranged for. How this works is set out in this course, including initial margin and variation margin, as well as cross-margining.

This course covers the following video lessons:

- | | |
|--|---|
| 1. Counterparty risk management | 17. Mutual & non-mutual margin requirements |
| 2. Initial margin | 18. Money transfer & margin requirement |
| 3. Variation margin | 19. The margining process |
| 4. Margin call | 20. Variation margin calculation |
| 5. Bilateral deals | 21. Initial margin calculation |
| 6. Exchange-trading | 22. Periodic reconsiderations |
| 7. Fee structure | 23. Cash management & price data |
| 8. Novation | 24. General clearing members |
| 9. The process of margining | 25. Direct market access |
| 10. Direct & general clearing members | 26. Cross-margin – Introduction |
| 11. Initial margin to financially manage close-out | 27. Cross-margin – Price correlation |
| 12. Settlement | 28. Requirements for options – Introduction |
| 13. Daily calculations | 29. Requirements for options – Calculations |
| 14. Leverage | 30. Requirements for options – Maintenance margin |
| 15. Cost of capital | 31. Requirements for options – Haircut |
| 16. Replacement risk & credit risk | |
- A. Examination
B. Certification

Settlement is a crucial process in trade operations. At maturity a contract has to be respected and agreements have to be effectuated. How this works is set out in this course.

This course covers the following video lessons:

- | | |
|--|--|
| 1. Introduction | 22. EFP – Introduction |
| 2. Settlement types | 23. EFP – Applications |
| 3. Supply contracts vs. derivatives | 24. EFP – Applications – Swap futures for physicals |
| 4. Physical delivery vs. cash settlement | 25. EFP – Applications – Open a futures position |
| 5. Settlement risks | 26. EFP – Applications – Close a futures position |
| 6. Avoiding physical delivery | 27. EFS – Exchange of futures for swaps |
| 7. Settlement date | 28. Trading at settlement |
| 8. Dynamics in settlement dates | 29. TAS order initiation & matching |
| 9. Cash settlement | 30. Trading at marker |
| 10. Contracts with delivery moment – Introduction | 31. Contracts with delivery period – Settlement |
| 11. Contracts with delivery moment – Last trading day & maturity | 32. Contracts with delivery period – Lower margin requirement during delivery |
| 12. Contracts with delivery moment – Seller's choice | 33. Contracts with delivery period – Cascading – Introduction |
| 13. Contracts with delivery moment – Physical delivery | 34. Contracts with delivery period – Cascading – Volume neutrality |
| 14. Contracts with delivery period – Introduction | 35. Contracts with delivery period – Cascading – Value neutrality |
| 15. Contracts with delivery period – Time-to-maturity | 36. Contracts with delivery period – Cascading – The objective |
| 16. Invoicing & payment | 37. Contracts with delivery period – Cascading – Impacting margin requirements |
| 17. Specific differences | |
| 18. First & last notice day | |
| 19. Closing or rolling | |
| 20. Exchange-traded futures vs. OTC-traded forwards | |
| 21. Alternative delivery procedure | |
- A. Examination
B. Certification

• Level: Intermediate
 • Intensity: 60 minutes
 • Language: Voice & text
 • Including: Examination

Prerequisites: fundamentals of trading + risk & opportunity
 Excluding examination
 English
 Certification upon passing

• Level: Intermediate
 • Intensity: 85 minutes
 • Language: Voice & text
 • Including: Examination

Prerequisites: fundamentals of trading
 Excluding examination
 English
 Certification upon passing

Accounting is an important process in any company, including trading entities. Daily and end-of-period positions have to be valued. There are various methods to arrange this; around the globe quite some regimes are being applied. The differences are set out in this course.

This course covers the following video lessons:

1. Introduction
 2. Pricing versus valuation
 3. Mark-to-Market valuation vs fair value accounting
 4. Mark-to-Model accounting
 5. Accounting regimes
- A. Examination
 B. Certification

- | | | |
|--------------|--------------|--|
| • Level: | Intermediate | Prerequisites: fundamentals of trading |
| • Intensity: | 10 minutes | Excluding examination |
| • Language: | Voice & text | English |
| • Including: | Examination | Certification upon passing |



Training courses & their modules

Content & intensity

Coverage by video lessons (recorded tutored sessions) -
all including examination & certification

Training Fundamentals of Commodity Markets

About commodities, the value chain, markets & pricing, and covering a comparison with financial markets.

1. Kick-off session
 - Expectations management
2. Asset classes – Types of markets
 - About fixed-income, equity, real estate, FX and commodities
 - Concerning risk-reward ratios and risk appetite
3. Commodities & commodity markets
 - About metals, softs & energy, but also freight, carbon & fibres
 - Covering relationships
4. Production, storage, transport & consumption – Up-, mid- & downstream
 - Concerning various types of capacity
 - Including availability and utilization
5. Market participants & their role
 - About commodity trading firms & investors
 - Covering risk diversification
6. Spot & forward markets – Physical & financial products
 - Covering the concept of price volatility
 - Specifics concerning electricity & natural gas - Balancing
7. Commodity derivatives – Contract specifications & settlement
 - Physical delivery & cash settlement.
 - Delivery period & delivery moment
8. Pricing of commodities – Price driving factors
 - Fundamental & non-fundamental price driving factors
 - Price analysis, including seasonality & mean-reversion
9. Commodity markets vs. Financial markets
 - Differences and similarities between the characteristics
 - A comparison is made concerning markets, products & pricing
10. The role of speculators
 - About the impact of speculators on price levels
 - Concerning politicians, policy makers & regulation

Intensity:

- 130 Minutes (video lessons)
- 1 Exam

Training Fundamentals of Commodity Markets

Covering the who, why, where, when and how of trading, plus related concepts, processes and terminology.

1. Kick-off session
 - Expectations management
2. Liberalisation of the Energy Markets
 - What is aim of liberalisation? What are the consequences?
3. Risk
 - Risk and return; the risk-reward ratio; quantification vs. qualification
4. Market risk
 - About price risk
5. Risk management
 - Identification of risk, measuring risk and control of risk
6. Volatility
 - The concept volatility explained; calculation & interpretation of volatility figures
7. Counterparty risk
 - Credit risk and delivery risk
8. Credit risk management
 - Clearing; netting; credit limits; ratings; sleeving; systemic risk
9. Liquidity & Liquidity risk
 - Market liquidity vs. funding liquidity
10. The trading function
 - The role of trading business unit
11. The trading organisation
 - Front, Middle & Back Office
12. Trading
 - What is it and how is it organised?
13. Trading – The reasons for concluding transactions
 - About procurement, sales, balancing, hedging, arbitrage and speculation
14. Pricing – The order book
 - How does trading take place? How are prices set? What orders are executed? When? How?
15. Trading – Order types
 - What order types are applied and for what reasons?
16. Trading process – Clearing
 - Central counterparty; clearing house & members; credit risk; margining & collateralisation
17. Trading process – Settlement
 - Physical delivery versus cash settlement; settlement procedures
18. Trading process – Transaction flow
 - Pre-trade, trade & post-trade processes; tasks & responsibilities of front, mid & back office staff
19. Trading process – ETRM system
 - Energy trading and risk management software; users and purposes
20. Markets & Products – Spot vs. Forward markets
 - Spot/prompt vs. forward/futures markets
21. Markets & Products – Derivatives
 - What are derivatives? What are they used for? And by whom?
22. Markets & Products – Forwards vs. Futures
 - What are the differences?
23. Markets & Products – Contract for difference
 - What is a CFD?
24. Markets & Products – Swaps
 - What is a swap?
25. Markets & Products – Options
 - What is a (call/put) option?
26. Trading platforms – OTC markets & trading
 - How is OTC trading organized? What are master agreements?
27. Trading platforms – Brokerage services
 - What is a broker?
 - Inter-dealer brokers vs. broker-dealers
28. Trading platforms – Exchange trading
 - What features does exchange trading have?
 - How is it organized?
 - Fee structure
29. Trading platforms – Trading screens & platforms
 - What details are relevant to traders?
30. Pricing, price drivers & indexation
 - What factors drive prices?
 - What is an index?
31. FX markets & trading
 - Exchange rates, Forex exposures; the role of the treasury department
32. Accounting – Valuation
 - Bookkeeping & accounting rules; M-to-M
33. Accounting – Book structure
 - How do firms organize internal transfers? What is a book structure? How is accounted for P/L?
34. Terminology – Upstream, midstream & downstream
 - Explanation of the terminology which is related to the value chain
35. Terminology – Opening & Closing + Long & Short
 - What do the concepts of long or short imply? And opening or closing?

Intensity:

- 340 Minutes (video lessons)
- 1 Exam

Training

OIL – BASIC LEVEL

About the physical aspects of oil, its value chain, pricing and the oil spot markets

1. Kick-off session
 - Expectations management
2. Oil value chain – Physicality
 - Oil value chain – Physicality
 - About transport and storage of crude and refinery products
3. About transport and storage of crude and refinery products
 - About metals, softs & energy, but also freight, carbon & fibres
 - Concerning reserves – conventional and unconventional
 - Covering recovery rates & enhanced recovery techniques
4. Crude oil – Grades & benchmarks
 - About the quality of oil – Sweet vs. sour & light vs. heavy
 - Concerning the consequences for refining and pricing
5. Refining – Refinery capacity & crack spread
 - About the refining process, the output
 - Concerning the gross processing margin of refineries
 - Covering spare capacity and volatility of the crack spread
6. Crude selection – Product slate
 - About refinery products - The output of a refinery
 - Concerning decision making: The growth product worth
7. Transport – Pipelines & tankers
 - About transportation – Oil tankers
 - Concerning main routes and the challenges
 - Geo-politics
8. Contracts & pricing – Price drivers
 - About substitution (crude substitution; renewables)
 - Indexation – Platts indices
 - The role of speculation
9. OPEC – Role & developments
 - The influence of the cartel on pricing
 - Agreements within the organisation
 - Development of its role over time; spare capacity & renewables

Intensity:

- 160 Minutes (video lessons)
- 1 Exam

Training

OIL – INTERMEDIATE LEVEL

About the oil forward markets, exchange traded oil futures, forward curves, hedging with term contracts and settlement of futures..

1. Kick-off session
 - Expectations management
- Forward oil markets**
2. Oil forward markets
 - Covering the differences between spot & forward markets
 - About price volatility in spot & forward markets; mean reversion
3. Oil exchanges & brokers
 - About OTC markets and trading venues for oil
 - Concerning market liquidity, notional value and open interest
- Oil term contracts**
4. Oil forwards & futures – The varieties
 - Concerning the most commonly known contracts
 - The time-to-maturity and delivery moment/period
5. Oil forwards & futures – The application
 - Covering asset-backed trading as well as proprietary trading
 - About managing crude & derivatives exposures
6. Oil forwards curves – Pricing of oil forwards & futures
 - About contango & backwardation, including seasonality
 - Covering the convenience yield

Intensity:

- 180 Minutes (video lessons)
- 1 Exam

Hedging of oil exposures

7. Hedging oil refinery capacity – Trading crack spreads
 - About procurement & sales on a forward basis; contract mgt
 - Covering crack spreads; what these are & how to trade these
8. Hedging oil storage capacity – Trading time spreads
 - Locking in potential margins on a forward basis
 - Covering time spreads; what these are & how to trade these
9. Hedging oil transport capacity – Trading location spreads
 - Locking in potential margins on a forward basis
 - Covering location spreads; what these are & how to trade these

Settlement of oil term contracts

10. Settlement of oil forwards & futures – Part 1
 - Including physical delivery & cash settlement
 - Covering the exchange for physicals (EFP) mechanism
11. Settlement of oil forwards & futures – Part 2
 - About trading at settlement (TAS)
 - Concerning the alternative delivery procedure

Training

OIL – ADVANCED LEVEL

About oil portfolio management, as well as oil swaps & oil options and their application to hedge oil exposures.

1. Kick-off session
 - Expectations management

Oil portfolio management

2. Accounting – Book structure & internal transfers
 - About internal transactions & prices, including premiums
 - Concerning book structures, cost allocation & P/L responsibility
 - Covering upstream, midstream & downstream activities
3. Customer portfolio
 - About oil supply contracts; including load forecast
 - Concerning circumstances, e.g. weather, economic situation
4. Physical oil assets
 - About make-or-buy decisions & asset-backed trading
 - Aggregation of rights & obligations (prod., cons. & settlement)

Oil derivatives & flexibility

5. Oil swaps – Physical settlement
 - Concerning solutions for problem solving in the physical world
 - About basis swaps, or location swaps
6. Oil swaps – Cash settlement
 - About financially-settled agreements, including indexation
 - Concerning fixed-for floating contracts
7. Oil options – Outright options
 - About tradable contracts in the OTC markets & on exchange
 - Pricing of oil options; intrinsic value plus time value
8. Oil options – Application for hedging purposes
 - About hedging natural short/long positions with call/put options
 - About oil price caps & floors
9. Oil options – Embedded optionality
 - About volume flexibility & swing optionality in supply contracts
 - Covering structuring, including contracted quantities

Intensity:

- 150 Minutes (video lessons)
- 1 Exam

Training

OIL – EXPERT LEVEL

About oil risk management and the modeling of flexibility in oil portfolios. .

1. Kick-off session
 - Expectations management

Oil risk management

2. Oil risk management – Value-at-risk (VaR) of an oil position
 - About the a commonly applied method to quantify an exposure
 - Covering the relevant time horizon and confidence level
3. Oil risk management – Risk off-set due to correlation
 - About statistical data and concepts, and how to apply these
 - Concerning pairs or proxies
4. Oil risk management – Value-at-risk (VaR) of an oil portfolio
 - About the quantification of aggregated oil positions
 - Considering opposing long/short positions & correlated positions
5. Oil risk management – Off-setting risk due to opposing exposures
 - About risk off-setting and netting
 - Covering portfolio integration and cross-margining

Modelling flexibility

6. Modelling – The real option approach
 - About production capacity, transport capacity & storage capacity
 - About management decisions, such as the right to dispatch
7. Modelling – Physical oil assets as real options
 - Considering oil rigs, oil refineries, oil pipelines and oil storages
 - About call options on the crack/time/location spread
8. Modelling – Complexity: Valuation & hedging of spread options
 - About structuring, including exotic options
 - Including spread option valuation models, e.g. Margrabe
9. Modelling – Optimizing the hedges
 - About hedging strategies, e.g. proxy-hedging
 - Concerning dynamic risk management; Delta-hedging

Intensity:

- 180 Minutes (video lessons)
- 1 Exam

Training

GAS – BASIC LEVEL

About the physical aspects of gas, its value chain, pricing and the gas spot markets.

1. Kick-off session
 - Expectations management
2. The gas value chain - Physicality
 - Production & consumption of natural gas in a nutshell
 - About transportation & storage of gas
3. Gas reserves & production – Conventional & unconventional
 - Conventional & unconventional reserves; Europe's dependency
 - Concerning production techniques & the shale gas revolution
4. Gas quality – Calorific value, Wobbe-index & quality conversion
 - Concerning high calorific gas and low calorific gas
 - About the quality of natural gas & the conversion of it
5. Gas transport – LNG, pipelines, TSOs & balancing
 - About the role of TSOs and balancing regimes
 - Concerning gas transport and cross-border capacity
 - Re liquefied natural gas (LNG)– Liquefaction & regasification
6. Gas balancing – Balancing regimes, line-pack & imbalances
 - Covering an example about the Dutch gas market (TTF)
 - Covering causers, helpers & incentives
7. Gas storage – Types & reasons for allocation
 - About salt caverns, aquifers and gas field
 - Concerning injection and withdrawal, working volume and cost.
 - Covering security of supply, balancing & seasonality
8. Gas hubs & gas products – Market conventions
 - Concerning physical and virtual hubs, incl. NBP, TTF, NCG & HH
 - Spot products – Hourly products Within day & Day ahead market
 - Summer & Winter contracts – Gas day, gas year & EFA calendar
9. Gas contracts & pricing – Price drivers & oil-indexation
 - About oil-indexed gas contracts – Arbitrage in contracting
 - Concerning gas-to-gas pricing, gas-to-oil pricing and indices
 - About flexibility in supply contracts – ACQ & DCQ

Intensity:

- 150 Minutes (video lessons)
- 1 Exam

Training

GAS – INTERMEDIATE LEVEL

About the gas forward markets, exchange traded gas futures, forward curves, hedging with term contracts and settlement of futures

1. Kick-off session
 - Expectations management
- Forward gas markets**
2. Gas forward markets
 - Covering the differences between spot & forward markets
 - About price volatility in spot & forward markets; mean reversion
3. Gas exchanges & brokers
 - About OTC markets and trading venues for natural gas & LNG
 - Concerning market liquidity, notional value and open interest
- Gas term contracts**
4. Gas forwards & futures – The varieties
 - Concerning the most commonly known contracts
 - The time-to-maturity and delivery moment/period
5. Gas forwards & futures – The application
 - Covering asset-backed trading as well as proprietary trading
 - About managing gas-related exposures
6. Gas forwards curves – Pricing of gas forwards & futures
 - About contango & backwardation, including seasonality
 - Covering the convenience yield
- Hedging of gas exposures**
7. Hedging gas production & consumption capacity
 - About procurement & sales on a forward basis; contract mgt
 - Covering assuring future cash flows by price fixation
8. Hedging gas storage capacity
 - Locking in potential margins on a forward basis
 - Covering time spreads; what these are & how to trade these
9. Hedging gas transport capacity
 - Locking in potential margins on a forward basis; NG & LNG
 - Covering location spreads; what these are & how to trade these
- Settlement of gas term contracts**
10. Settlement of gas forwards & futures – Part 1
 - Including physical delivery & cash settlement
 - Covering nomination & periodic invoicing
11. Settlement of gas forwards & futures – Part 2
 - Concerning the process of cascading
 - Covering the consequences of it for the gas portfolio

Intensity:

- 160 Minutes (video lessons)
- 1 Exam

Training

GAS – ADVANCED LEVEL

About gas portfolio management, as well as gas swaps & gas options and their application to hedge gas exposures financial markets.

1. Kick-off session
 - Expectations management

Gas portfolio management

2. Accounting – Book structure & internal transfers
 - About internal transactions & prices, including premiums
 - Concerning book structures, cost allocation & P/L responsibility
 - Covering upstream, midstream & downstream activities
3. Customer portfolio
 - About gas supply contracts; including load forecast
 - Concerning circumstances, e.g. weather, economic situation
4. Physical gas assets
 - About make-or-buy decisions & asset-backed trading
 - Aggregation of rights & obligations (prod., cons. & settlement)

Gas derivatives & flexibility

5. Gas swaps – Physical settlement
 - Concerning solutions for problem solving in the physical world
 - About basis swaps, or location swaps
6. Gas swaps – Cash settlement
 - About financially-settled agreements, including indexation
 - Concerning fixed-for floating contracts
7. Gas options – Outright options
 - About tradable contracts in the OTC markets & on exchange
 - Pricing of gas options; intrinsic value plus time value
8. Gas options – Application for hedging purposes
 - About hedging natural short/long positions with call/put options
 - About gas price caps & floors
9. Gas options – Embedded optionality
 - About volume flexibility & swing optionality in supply contracts
 - Covering structuring, including ACQ & DCQ

Intensity:

- 150 Minutes (video lessons)
- 1 Exam

Training

GAS – EXPERT LEVEL

About gas risk management and the modeling of flexibility in gas portfolios.

1. Kick-off session
 - Expectations management

Gas risk management

2. Gas risk management – Value-at-risk (VaR) of a gas position
 - About the a commonly applied method to quantify an exposure
 - Covering the relevant time horizon and confidence level
3. Gas risk management – Risk off-set due to correlation
 - About statistical data and concepts, and how to apply these
 - Concerning pairs or proxies
4. Gas risk management – Value-at-risk (VaR) of a gas portfolio
 - About the quantification of aggregated gas positions
 - Considering opposing long/short positions & correlated positions
5. Gas risk management – Off-setting risk due to opposing exposures
 - About risk off-setting and netting
 - Covering portfolio integration and cross-margining

Modelling flexibility

6. Modelling – The real option approach
 - About production capacity, transport capacity & storage capacity
 - About management decisions, such as the right to dispatch
7. Modelling – Physical gas assets as real options
 - Considering gas production capacity, pipelines & gas storages
 - About call options on the spark/time/location spread
8. Modelling – Complexity: Valuation & hedging of spread options
 - About structuring, including exotic options
 - Including spread option valuation models, e.g. Margrabe
9. Modelling – Optimizing the hedges
 - About hedging strategies, e.g. proxy-hedging
 - Concerning dynamic risk management; Delta-hedging

Intensity:

- 170 Minutes (video lessons)
- 1 Exam

Training

COAL & FREIGHT – BASIC LEVEL

About the physical aspects of coal and the coal value chain. Also covering chartering of vessels & freight rates. Including the spot markets & pricing.

1. Kick-off session
 - Expectations management
2. The coal value chain
 - Production, transport, stock piling & consumption in a nutshell
 - About steam coal and coking coal allocation
3. Coal reserves & quality – Production & consumption
 - About the volumes of production and consumption
 - Concerning conventional and unconventional coal reserves
 - Peat, (sub-)bituminous coal, lignite, anthracite & graphite
 - About the content of sulphur, ash, moisture
4. Shipping – Cargo, vessels & routes
 - About the competition between coal, metals & soft commodities
 - Concerning panamax, suezmax, capesize vessels and others
 - Covering important shipping routes & transport capacity
5. Freight – Chartering & incoterms
 - About trip charters and time charters
 - About terms & conditions of shipping; p.e. free of board (FOB), cost of insurance and freight (CIF) and delivery at ship (DES)
 - Concerning lay-time and demurrage
6. Pricing of freight – Baltic indices
 - About the internal and external factors of influence
 - Concerning the Baltic indices, such as the Baltic Dry index (BDI)
 - Covering fleet composition and fleet age
7. Pricing of coal – Price driving factors & benchmarks
 - Re fundamental price drivers
 - About production capacity and flooding of mines / shafts
 - Concerning the substitution effect with natural gas
 - Covering sustainability and renewables

Intensity:

- 120 Minutes (video lessons)
- 1 Exam

Training

POWER – BASIC LEVEL

About the physical features of electricity, the electricity value chain and the power spot markets, including pricing.

1. Kick-off session
 - Expectations management
2. The power value chain
 - About electricity generation & consumption
 - Covering transmission in a nutshell
3. Power generation – Facilities & their characteristics
 - About power plants, efficiency, carbon intensity & ramping rates
 - Concerning cost of investment & maintenance and marginal cost
4. Gross processing margin – Spark & dark spread
 - About the margin of gas-fired and coal-fired power plants
 - Concerning dispatch, tolling cost and negative margins
5. Transmission – Cables, TSOs & balancing
 - Transmission – Cables, TSOs & balancing
 - Concerning the role of TSOs and balancing regimes
6. Power pricing – The merit order
 - About supply & demand and the ranking of marginal cost levels
 - Concerning power consumption – Profiles & shaping
7. Power products
 - Power-specific products (15min.blocks; baseload; peak products)
 - Concerning the difference between spot and forward markets
8. Renewables – Impact on pricing
 - About wind & PV – Imbalances & shifts in the merit order
 - Concerning uncertainty with respect to production forecasts
9. Dispatch – Allocation of facilities, impact of weather & trading
 - Re the allocation of generation capacity and/or trading power
 - Concerning decision making processes at dispatch units
10. Market coupling – Cross-border transport capacity
 - About market coupling throughout Europe & its consequences
 - The optimal flow of power & trading for delivery the day ahead
11. Daily auctions – Price curves & matching
 - About pricing - supply and demand stacks at auctions
 - Concerning bidding strategies for generation capacity

Intensity:

- 200 Minutes (video lessons)
- 1 Exam

Training

POWER – INTERMEDIATE LEVEL

About the power forward markets, exchange traded power futures, forward curves, hedging with term contracts and settlement of futures.

1. Kick-off session
 - Expectations management

Forward power markets

2. Power forward markets
 - Covering the differences between spot & forward markets
 - About price volatility in spot & forward markets; mean reversion
3. Power exchanges & brokers
 - About OTC markets and trading venues for power
 - Concerning market liquidity, notional value and open interest

Power term contracts

4. Power forwards & futures – The varieties
 - Concerning the most commonly known contracts
 - The time-to-maturity and delivery moment/period
5. Power forwards & futures – The application
 - Covering asset-backed trading as well as proprietary trading
 - About managing power-related exposures
6. Power forwards curves – Pricing of power forwards & futures
 - About contango & backwardation, including seasonality
 - Covering the convenience yield

Hedging of power exposures

7. Hedging power production & consumption capacity
 - About procurement & sales on a forward basis; contract mgt
 - Covering assuring future cash flows by price fixation
8. Hedging power transmission capacity
 - Locking in potential margins on a forward basis
 - Covering location spreads; what these are & how to trade these

Settlement of power term contracts

9. Settlement of power forwards & futures – Part 1
 - Including physical delivery & cash settlement
 - Covering nomination & periodic invoicing
10. Settlement of power forwards & futures – Part 2
 - Concerning the process of cascading
 - Covering the consequences of it for the power portfolio

Intensity:

- 150 Minutes (video lessons)
- 1 Exam

Training

POWER – ADVANCED LEVEL

About power portfolio management, as well as power swaps & power options and their application to hedge power exposures.

1. Kick-off session
 - Expectations management

Power portfolio management

2. Accounting – Book structure & internal transfers
 - About internal transactions & prices, including premiums
 - Concerning book structures, cost allocation & P/L responsibility
 - Covering upstream, midstream & downstream activities
3. Customer portfolio
 - About power supply contracts; including load forecast
 - Concerning circumstances, e.g. weather, economic situation
4. Physical power assets
 - About make-or-buy decisions & asset-backed trading
 - Aggregation of rights & obligations (prod., cons. & settlement)

Power derivatives & flexibility

5. Power swaps – Physical settlement
 - Concerning solutions for problem solving in the physical world
 - About basis swaps, or location swaps
6. Power swaps – Cash settlement
 - About financially-settled agreements, including indexation
 - Concerning fixed-for floating contracts
7. Power options – Outright options
 - About tradable contracts in the OTC markets & on exchange
 - Pricing of power options; intrinsic value plus time value
8. Power options – Application for hedging purposes
 - About hedging natural short/long positions with call/put options
 - About power price caps & floors
9. Power options – Embedded optionality
 - About volume flexibility & swing optionality in supply contracts
 - Covering structuring and structured deals

Intensity:

- 170 Minutes (video lessons)
- 1 Exam

Training

POWER – EXPERT LEVEL

About power risk management and the modeling of flexibility in power portfolios. Covering wind.

1. Kick-off session
 - Expectations management

Power risk management

2. Power risk management – Value-at-risk of a power position
 - About the a commonly applied method to quantify an exposure
 - Covering the relevant time horizon and confidence level
3. Power risk management – Risk off-set due to correlation
 - About statistical data and concepts, and how to apply these
 - Concerning pairs or proxies
4. Power risk management – Value-at-risk of a power portfolio
 - About the quantification of aggregated power positions
 - Considering opposing long/short positions & correlated positions
5. Power risk management – Off-setting risk (opposing exposures)
 - About risk off-setting and netting
 - Covering portfolio integration and cross-margining

Modelling flexibility

6. Modelling – The real option approach
 - About production capacity & transmission capacity
 - About management decisions, such as the right to dispatch
7. Modelling – Physical power assets as real options
 - Considering power generation cap. & power transmission cables
 - About call options on the spark/dark spread or location spread
8. Modelling – Complexity: Valuation & hedging of spread options
 - About structuring, including exotic options
 - Including spread option valuation models, e.g. Margrabe
9. Modelling – Optimizing the hedges
 - About hedging strategies, e.g. proxy-hedging
 - Concerning dynamic risk management; Delta-hedging
10. Modelling – Weather elements (precipitation & wind data)
 - About the impact of renewables on the power markets
 - Hydro: Precipitation, cascading, pump storage
 - Wind: Concerning temperature, location, direction, wind roses, diurnal cycle, pressure gradient force, coriolis force, friction

Intensity:

- 170 Minutes (video lessons)
- 1 Exam

Training

RISK MANAGEMENT – BASIC LEVEL

About the identification of risk. Covering various types of risk and related concepts & terminology.

1. Kick-off session
 - Expectations management
2. Risk management - Introduction
 - The basics of risk management
 - About policies, methodologies and organisation
3. Risk appetite
 - About risk tolerance and risk acceptance
 - Concerning risk & reward and the ratio between them
4. Market risk – Probability distribution curves
 - About normal, log-normal & other distributions
 - Covering skew, tail risk & one-time events
5. Price volatility
 - Covering different types of volatility (e.g. historical & implied)
 - Various ways to calculate volatility & how to interpret outcomes
6. Counterparty credit risk
 - About external clearing and internal credit limits
 - Concerning collateralization & margining
7. Liquidity risk
 - About trading activity in markets (or the lack of it) & the consequences for market participants
8. Alpha & Beta
 - About the capital asset pricing model of Markovich
 - Covering market & company risk; systemic vs. non-systemic risk
9. Analyzing & Modeling
 - Concerning the modeling of (energy) asset-related businesses
 - About fundamental, technical, statistical & psychological analysis
10. Forecasting
 - About load forecasting & price forecasting
 - Covering production, customer off-take & contract settlement
11. Correlation & linear regression
 - About statistical price relationships
 - Concerning correlation – Model risk, incl. normality & linearity

Intensity:

- 190 Minutes (video lessons)
- 1 Exam

Training

RISK MANAGEMENT – Intermediate

About the assessment of risk. Quantification of risk by the VaR approach through various methods, and including stress testing. .

1. Kick-off session
 - Expectations management
2. Value at Risk (VaR) – The concept
 - About the quantification of risk; concerning risk metrics
 - Covering probability distribution, time horizon & confidence
3. Stochastic processes
 - About probability distribution curves
 - Stochastic processes – Jump, diffusion & jump-diffusion process
4. VaR – Parametric approach
 - About the most simple method to quantify risk
 - Concerning the variance/co-variance methodology
 - Examples & calculations, incl. the interpretation of the outcome
5. VaR – Historical simulation
 - About a very practical method to quantify risk
 - Including calculations & examples
6. VaR – Monte Carlo simulation
 - About the most complex, but flexible method to quantify risk
 - Concerning the creation of assumptions & generating outcomes
 - Including calculations & examples
7. Stress testing
 - About what-if, worst case & worst losing streak scenarios
 - About the pros & cons of stress tests
8. Expected shortfall - CVaR
 - About the conditional value at risk methodology
 - Concerning the average loss in abnormal market circumstances
 - Including calculations & examples
9. Implementation of VaR
 - Back testing
 - Management attention

Intensity:

- 170 Minutes (video lessons)
- 1 Exam

Training

RISK MANAGEMENT – ADVANCED

About risk control. Covering hedging strategies and methods.

1. Kick-off session
 - Expectations management
2. VaR for multi-commodity portfolios
 - Portfolio management; VaR for combined positions
 - About the aggregation of VaR at portfolio level
 - Concerning correlation & cross-margining
3. VaR for multi-FX portfolios
 - About FX exposures
 - Concerning risk off-setting and a natural hedge
4. Model risk
 - Covering assumptions and their consequences
 - Concerning probability distributions
 - About skew & skewness
5. Hedging strategies
 - Concerning different ways of hedging
 - About a perfect hedge, a value hedge & a beta hedge
 - Comparing the outcomes and selecting the best strategy
6. Proxy-hedging & cross-hedges
 - About hedging with a liquid product & basis risk
 - Concerning proxy selection and hedge ratios
7. Delta-hedging
 - About an objective & dynamic risk management approach
 - Concerning timing & volume – When to hedge? What volume?
8. Pros & cons of hedging
 - About the advantages & disadvantages of mitigating market risk
 - Concerning commonly used arguments to hedge or not to hedge

Intensity:

- 180 Minutes (video lessons)
- 1 Exam

Training

RISK MANAGEMENT – EXPERT LEVEL

About the risk management organisation.
Including methods and limits. Covering
risk parameters and their meaning.

1. Kick-off session
 - Expectations management
2. Risk management & the organisation
 - About enterprise-wide risk management (EWRM)
 - Concerning tools, methods and structures
 - Covering segregation of duties
3. Limit structures
 - About the combination of a position limit and a risk limit
 - Concerning liquidity risk management
 - Stochastic processes – Jump, diffusion & jump-diffusion process
4. Asset & portfolio management
 - Concerning the client base and contractual obligations & rights
 - About production capacity, the allocation of it & maintenance
5. Metrics in risk management
 - Concerning credit value at risk & economic capital
 - About value at risk, cash flow at risk & margin/earnings at risk
6. Performance management – Risk capital
 - Concerning capital allocation & expected return
 - About RAROC, RORAC & RARORAC
7. Performance management – Sharpe ratio
 - About measuring performance
 - Concerning its definition, the calculation and interpretation
 - Including its pros & cons
8. Performance management – Treanor ratio
 - About alpha & beta
 - Concerning its definition, the calculation and interpretation
 - Including its advantages & disadvantages
9. Credit risk management
 - About (un)expected loss & credit value at risk
 - Concerning probability of default, loss given default, current exposure, potential future exposure & current exposure

Intensity:

- 170 Minutes (video lessons)
- 1 Exam

Training

BACK OFFICE – BASIC LEVEL

About back office ops:
The processing of deals
& the transaction cycle.

1. Kick-off session
 - Expectations management
2. Administrative processes
 - Explaining the back office tasks & responsibilities
 - About invoicing & payments; accounts payable & receivable
 - Concerning nomination, allocation & reconciliation
3. Straight through processing
 - The deal life cycle; from deal capture & confirmation to delivery, incl. clearing, margining & collateralisation and settlement
4. End-of-day processes
 - About daily (or periodic) reporting; End-of-day/month/year
 - Covering position reports, P/L statements & performance mngt.
5. Margining
 - About initial margin, variation margin & maintenance margin
 - Concerning correlation, haircut & cross-margin
 - Covering discounts or reduction on deposits
6. Netting
 - Covering the concept of netting
 - About bilateral & multilateral netting
 - Including netting by novation, plus close-out and settlement netting
 - Concerning master agreements & counterparty credit risk
7. Settlement
 - Concerning daily settlement & final settlement regarding futures
 - About settlement procedures; settlement date or period
 - Including settlement of commodity options
 - About cash settlement

Intensity:

- 180 Minutes (video lessons)
- 1 Exam

Training

BACK OFFICE – INTERMEDIATE LEVEL

About book keeping:
accounting principles
and book structures.

1. Kick-off session
 - Expectations management
2. Accounting – Mark-to-Market valuation
 - About valuation of trading positions & fair value
 - Concerning IFRS, IAS and hedge accounting
3. Accounting – Book structure
 - About accounts/books; at division, department & personal level
 - Concerning lock-in models, for the hedging of physical assets
4. Accounting – Internal transfers & transactions
 - About deals between the business units 'sales' & 'trade'
 - Covering transactions between 'trade' & 'treasury department'
 - Re transfers between 'generation'/'asset management' & 'trade'
5. Accounting – Internal transfer pricing
 - About liquidity premium & validity premium
 - Concerning risk premium & profile premium
 - Covering performance management & P/L responsibility
6. Structuring
 - Concerning the impossibility to match a hedge with an exposure
 - About summer and winter contracts
 - Covering the hedge of a profiles with base & peak load contracts
7. Upstream, midstream & downstream
 - About sub-accounts within the trading business unit
 - Explaining what relates to upstream, midstream & downstream
 - Covering exploration & production, storage, transport and marketing & consumption

Intensity:

- 110 Minutes (video lessons)
- 1 Exam

Training

BACK OFFICE – ADVANCED LEVEL

About pricing: indexation,
indices and the role of
price reporting agencies.

1. Kick-off session
 - Expectations management
2. Data & news providers
 - About price information & news and well-known providers
 - Including Thomson Reuters, Bloomberg, Montel & others
3. Price reporting agencies
 - About accepted benchmarks
 - Covering Platts, ICIS, Argus Media & others
 - Concerning IOSCO principles, ethical codes & policies
4. Indices – Price indexation
 - About index calculation & publication
 - Concerning the characteristics of an index
5. Index – Application of indices
 - About what indices are used for
 - Covering what an index may indicate
6. Commodity indices
 - Concerning well-known commodity indices
 - About S&P GSCI, TR/Jefferies CRB and Rogers Commodity index
7. Reporting – Internal (financial reporting)
 - Concerning position reporting, price reporting & valuation
 - About market risk limits, position limits and credit limits
 - Covering mark-to-market valuation & result
 - Including financial ratios, such as balance sheet ratios
8. Reporting – External (regulatory reporting)
 - Concerning the consequences of EMIR & REMIT
 - Covering ICT solutions
 - Transaction reporting & reporting of fundamental data

Intensity:

- 120 Minutes (video lessons)
- 1 Exam

Training

BACK OFFICE – EXPERT LEVEL

About financial crime:
Money laundering,
terrorist financing & fraud.

1. Kick-off session
 - Expectations management
2. Financial crime
 - Covering the fundamentals of financial crime, including global impact and including various types of financial crime
3. Market abuse
 - Regarding insider trading & market manipulation
 - Concerning front running and other illegal activities
4. Fraud by external parties
 - About identity theft & overtaking identifying information
 - Concerning manipulation of existing identity
5. Fraud by employees
 - Concerning various types of fraud by management or staff
 - About theft of checks & removing money from back account
 - Covering indicators to trace fraud; profiling
6. Tax fraud
 - About tax fraud
 - Concerning the VAT carousel, or missing trader fraud
 - Including an example from the carbon markets
7. Money laundering
 - About money launderers, their aim & their activities
 - Covering placement, layering & integration
 - Including the Financial Action Task Force (FATF)
8. Financial crime regulation
 - About regulatory packages relating to financial crime
 - Including anti-corruption & anti-terrorism financing regulation
 - Concerning compliance & low regulatory enforcement areas
9. Crime management
 - About crime surveillance
 - Concerning prevention
 - Including ICT solutions; technologies & systems

Intensity:

- 100 Minutes (video lessons)
- 1 Exam

Training

ENERGY PROCUREMENT & SALES – Basic

About supply contracts:
Flexibility and optionality
re volume in agreements.

1. Kick-off session
 - Expectations management
2. Introduction to energy procurement & sales
 - Covering the difference between the wholesale & retail markets
 - Re business-to-business (B2B) & business-to-consumer (B2C)
3. Types of energy supply contracts
 - The characteristics of supply contracts, including force majeure
 - About pricing; fixed & floating, including indexation
 - Covering click contracts
4. Take-or-pay contracts
 - About the minimum off-take volume
 - Concerning invoicing & securing future cash flows
5. Volume flexibility contracts (basics)
 - About an minimum and maximum off-take
 - Covering the pros & cons for supplier and consumer
6. Swing contracts (basics)
 - Regarding fixed total volume but various allocation over periods
 - About the advantages & disadvantages for supplier & consumer
7. Embedded optionality
 - About click options, validity options, swing options & more
 - Concerning option pricing & risk premium
 - Covering structuring of contracts
8. Volume flexibility contracts (advanced)
 - About the pricing of flex options & flex contracts
 - Regarding the hedging process of a flex contract
 - Covering the concept of Delta-hedging
9. Swing contracts (advanced)
 - About the allocation process
 - Covering pricing of swing options & valuation of swing contracts
 - Concerning the hedging process of such a contract

Intensity:

- 130 Minutes (video lessons)
- 1 Exam

Training

ENERGY PROCUREMENT & SALES – Intermediate

About supply contracts:
Flexibility and optionality
re volume in agreements.

1. Kick-off session
 - Expectations management
2. Pricing – Energy products
 - Price driving factors – Factors of influence (wholesale & retail)
 - About fundamental & non-fundamental price drivers
 - Including taxation & subsidy
3. Pricing – Forward curves (Basic)
 - Concerning contango, backwardation & convenience
 - About the storage theory, expectations theory & the cost of carry
4. Pricing – Forward curves (Advanced)
 - Regarding seasonality in the commodity business
 - About marginal cost and mean-reversion
5. Price volatility
 - About future volatility, expected volatility & historical volatility
 - Regarding market risk & risk management
6. Premiums in contract price
 - About the structuring of contracts
 - Concerning profile premium, validity premium, liquidity premium, risk premium & imbalance premium
7. Hedging with forward & futures
 - Covering producer & consumer hedges
 - About the hedging of natural short positions with term contracts
 - Re the hedging of natural long positions with forwards/futures
 - Concerning the rolling of a hedge; roll yield

Intensity:

- 110 Minutes (video lessons)
- 1 Exam

Training

ENERGY PROCUREMENT & SALES – Advanced

About supply contracts:
Flexibility and optionality
re volume in agreements.

1. Kick-off session
 - Expectations management
- Options**
2. Consumer hedges with options (part I)
 - About the creation of a price cap & the related premium
 - Concerning the remaining potential to profit from price fall
 3. Consumer hedges with options (part II)
 - About a vertical call spread
 - About a collar - the set up of a protective construction at no cost
 4. Producer hedges with options (part I)
 - About the creation of a price floor & the related premium
 - Concerning the remaining potential to profit from price increase
 5. Producer hedges with options (part II)
 - About a vertical put spread
 - About a collar - the set up of a protective construction at no cost

Swaps

6. Consumer hedges with swaps (part I)
 - Explaining what a swap is & how it can be applied by a consumer
 - Regarding on average swaps
 - Covering capped swaps
7. Consumer hedges with swaps (part II)
 - Including more types of swaps for consumers
 - About participation swaps
 - About range out swaps
8. Producer hedges with swaps (part I)
 - Explaining what a swap is & how it can be applied by a producer
 - Regarding on average swaps
 - Covering capped swaps
9. Producer hedges with swaps (part II)
 - Including more types of swaps for producers
 - About participation swaps
 - About range out swaps

Intensity:

- 150 Minutes (video lessons)
- 1 Exam

Training

ENERGY PROCUREMENT & SALES – EXPERT

Re accounting aspects:
Valuation, M-to-M, book
structures and transfers.

1. Kick-off session
 - Expectations management

Pricing & Valuation

2. Pricing & valuation – Mark-to-market
 - Concerning the accounting against actual value/price
 - About settlement price calculations
 - Covering the liquidation value
3. Pricing & valuation – Price reporting agencies
 - About accepted benchmarks
 - Covering Platts, ICIS, Argus Media & others
 - Concerning IOSCO principles, ethical codes & policies
4. Pricing & valuation – Indices & indexation
 - About index calculation & publication
 - Concerning the characteristics of an index
 - About what indices are used for & what an index may indicate

Accounting

5. Accounting – Book structures
 - About accounts/books; at division, department & personal level
 - Concerning lock-in models, for the hedging of physical assets
 - The relationship between the business units Trading & Sales
6. Accounting – Internal transfers
 - About deals between the business units 'sales' & 'trade'
 - Covering transactions between 'trade' & 'treasury department'
 - Re transfers between 'generation'/'asset management' & 'trade'
7. Accounting – Internal transfer pricing
 - About liquidity premium & validity premium
 - Concerning risk premium & profile premium
 - Covering performance management & P/L responsibility

Intensity:

- 120 Minutes (video lessons)
- 1 Exam

Training

FORWARDS & FUTURES – BASIC LEVEL

About the basics of term
contracts: Features and
contract specifications.

1. Kick-off session
 - Expectations management
2. Fundamentals of forward & futures contracts
 - Term contracts in a nutshell, including definitions
 - About the working of forwards & futures
3. Forward & futures contract specifications
 - About oil, gas, coal, power & carbon contracts
 - Concerning power & gas specifics – delivery period vs. moment
 - Differences between a forward contract and a futures contract
4. Trading forwards & futures – Speculating & hedging
 - Learn how to apply forwards & futures for proprietary trading
 - Master the application of term contracts to hedge exposures
 - Concerning basis risk
5. Forwards & futures position management
 - About opening and closing positions
 - Covering short selling - What is it? How does it work?
 - About clearing of contracts
 - Including collateralization, margining & leverage
6. Settlement of forward & futures contracts
 - About physical delivery and cash settlement
 - Concerning the alternative delivery procedures (ADP)
 - Covering exchange futures for physicals (EFP)
 - Including trading at settlement (TAS)
7. Cascading of power & gas contracts
 - About the process of cascading
 - Concerning the consequences for margining
 - The consequence of cascading for a hedge
 - Market liquidity of month, quarter and year contracts

Intensity:

- 150 Minutes (video lessons)
- 1 Exam

Training

FORWARDS & FUTURES – INTERMEDIATE

About the pricing of term contracts and hedging with these

1. Kick-off session
 - Expectations management
2. Pricing of forwards & futures
 - The theoretical relationship between spot price & forward price
 - About the storage theory
 - Including the cost of carry; cost of storage, insurance & capital
3. Forward curves
 - About contango & backwardation
 - Concerning convenience yield
 - Covering seasonality & mean reversion
4. Hedging a consumer exposure
 - Concerning hedging with a forward or futures contract
 - Re hedging a natural short position with a long forward/future
5. Hedging a producer exposure
 - Concerning hedging with a forward or futures contract
 - Re hedging a natural long position with a short forward/future
6. Rolling over futures positions
 - Concerning the roll yield in case of re-hedging
 - Covering roll strategies
 - About investments strategies of institutional investors & others
7. Basis risk & Hedge ratio
 - About the effectiveness of hedges
 - Including the consequence of an imperfect hedge
 - Concerning the significance of a hedge volume

Intensity:

- 120 Minutes (video lessons)
- 1 Exam

Training

FORWARDS & FUTURES – ADVANCED LEVEL

About futures spreads and spread futures. Re basis, time & X..

1. Kick-off session
 - Expectations management
2. Futures spreads
 - About quality spreads, location spreads & time spreads
 - About cross-commodity spreads
 - Concerning the bid-ask spread
3. Trading futures spreads – Time spreads
 - About buying & selling a time spread
 - Concerning virtual storage capacity
4. Trading futures spreads – Location spreads
 - About buying & selling a location spread
 - Covering basis trading
 - Concerning virtual transport capacity
5. Trading futures spreads – Cross-commodity spreads
 - About buying & selling a cross-commodity spread
 - Concerning spark& dark spreads, as well as crack spreads
 - Concerning virtual power generation capacity & oil refining cap.
6. Features of spread trading
 - About liquidity of futures spreads
 - Concerning cross-margining
7. Statistical arbitrage
 - Concerning hedge fund strategies
 - About so-called long-short strategies
 - About correlation

Intensity:

- 120 Minutes (video lessons)
- 1 Exam

Training

FORWARDS & FUTURES – EXPERT LEVEL

About weather derivatives:
Their features & usage to
hedge weather exposures.

1. Kick-off session
 - Expectations management
2. Weather elements & weather exposures
 - Weather elements in a nutshell; impact on business & economy
 - About weather risk; influences of weather on supply & demand
 - Concerning the impact of weather on energy prices
3. Fundamentals of weather derivatives
 - About the underlying values; references
 - Concerning settlement
 - The challenges of weather derivatives & the hedging process
 - Covering basis risk
4. Temperature – HDD & CDD contracts
 - About temperature-related derivatives
 - Concerning heating degree days and cooling degree days
 - Covering pay-off
5. Application of weather derivatives – Examples for utilities
 - Applying HDD futures & options
 - Incl. a practical example for a utility or gas supplying company
 - Covering market prices, probabilities and securing cash flows
6. Wind derivatives – Examples for energy companies
 - About wind-related derivatives
 - Concerning wind and wind power
 - Wind power indices
 - Covering the Carvill hurricane index (CHI)
 - A hedge for oil & gas companies; CHI hedge for rig exposure
7. Data management & analytics – Wind
 - About wind data and wind data management
 - Concerning pressure gradient force, coriolis and friction
 - Covering diurnal cycle, wind direction, temperature & location

Intensity:

- 110 Minutes (video lessons)
- 1 Exam

Training

SWAPS – BASIC LEVEL

About the basics of swap
agreements; in specific
interest rate swaps (IRS).

1. Kick-off session
 - Expectations management
2. Treasury management
 - About funding and financing, including cash flow management
 - Concerning asset & liability management (ALM)
3. Fundamentals of swap contracts – Application of swaps
 - Swap agreements in a nutshell, incl. the definition & concept
 - About derivatives in general, and swaps in particular
 - Reduction of finance cost or mitigate interest rate exposure
4. Swap contract specifications – Settlement of swaps
 - About the legs, notional amount, reference rate, maturity, coupon frequency
 - Covering settlement of interest rate swaps
 - Differences between IRS and commodity swaps
5. Interest rates, exposures & forward rate agreements (FRAs)
 - Learn about interest rate market conventions
 - Master knowledge about forward rate agreements
6. Types of swaps – Pricing of the legs
 - About fixed-for-fixed, floating-for-floating, fixed-for-floating
 - Covering indices and references, incl. EONIA, LIBOR & EURIBOR
 - Including the settlement price calculation procedure
7. Valuation of interest rate swaps (IRS) – Part 1
 - About the value of swaps at the conclusion of a deal
 - Concerning the value of swaps during their lifetime
8. Valuation of interest rate swaps (IRS) - Part 2
 - About overnight indexed swap (OIS)
 - Concerning the clean & dirty value of swaps
9. Trading of swaps
 - About the role of broker-dealers in the OTC market
 - Concerning the role of (investment) banks
 - The consequence of trading on own account
 - Market liquidity for swaps

Intensity:

- 140 Minutes (video lessons)
- 1 Exam

Training

SWAPS – INTERMEDIATE LEVEL

About energy swaps:
Covering various types &
their application as hedge.

1. Kick-off session
 - Expectations management
2. Fundamentals of energy swaps – Oil, gas, coal, power & carbon
 - The basics of energy swaps, including settlement types
 - Mastering energy swaps terminology
3. Physical energy swaps
 - Learn about so-called location swaps
 - Master the fundamentals of basis swaps
4. Financial energy swaps
 - About cash settlement, reference prices and indexation
 - Covering fixed-for-floating swaps
5. Cross-commodity swaps
 - Covering differential swaps, margin swaps, double-up swaps
 - About hedging of an oil refinery, power plant or other asset
6. Swaps for consumers
 - About on average swaps
 - Concerning capped swaps
7. Swaps for producers
 - About participation swaps and range out swaps
 - Concerning floored swaps
8. Single payment swaps & prepaid swaps
 - Concerning various other types of energy swaps
 - Including explanation of these swaps work and can be applied
9. Energy swaps in depth
 - Covering the valuation of energy swaps
 - Including the reasons to enter into an energy swap

Intensity:

- 120 Minutes (video lessons)
- 1 Exam

Training

SWAPS – ADVANCED LEVEL

About FX markets, FX rates
& FX swaps. Covering their
specs & application.

1. Kick-off session
 - Expectations management
2. Fundamentals of FX markets
 - About currency markets & currency rates
 - Mastering factors that impact currency rates
3. Quotation of FX rates
 - About ISO/SWIFT codes
 - Concerning country codes, base currency & variable currency
4. Currency pairs & cross-rates
 - Learn about direct and indirect quoted rates
 - Master expertise regarding currency combinations & double crossings
5. FX forwards
 - Covering forward FX markets
 - Including forward foreign exchange transactions
6. FX swaps – Fundamentals
 - About forward/forward, today/tom and tom/next
 - Concerning forward-forward
 - Covering swap points
 - Including terminology, such as cash leg and term leg
7. FX swaps – Hedging, regulating & rolling
 - About managing cross-currency cash positions
 - Concerning hedging with FX swaps
 - Including the regulation of liquidity positions
 - Covering the rolling of FX forward positions with FX swaps
8. FX swaps – More details
 - Concerning opening & closing positions
 - About cross-currency interest rate swaps
 - About valuation and financial results

Intensity:

- 110 Minutes (video lessons)
- 1 Exam

Training

SWAPS – EXPERT LEVEL

About the basics of energy swaptions, as well as credit default swaps.

1. Kick-off session
 - Expectations management

Swaptions

2. Swaptions - Fundamentals
 - The basics of swaptions, including contract specifications
 - Mastering swaption-related terminology
 - Compound derivative: Payers swaption and receivers swaption
3. Swaptions - Essentials
 - About swaption styles and extendables
 - Concerning fixed tenor and/or fixed end-date
4. Swaptions – Energy swaptions (oil-indexed gas contracts)
 - Learn about the application of swaptions, to manage exposures
 - Including an example concerning a utility's gas portfolio
5. Swaptions - Valuation
 - Covering the Black model and one-factor-no-arbitrage models
 - Concerning the lattice-based approach and trees

CDSs

6. Credit default swaps - Fundamentals
 - About credit risk and credit risk management
 - Covering defaults, auctions and credit insurance tools
 - Including the contract specifications and relevant details
7. Credit default swaps - In-depth
 - About reference entities/obligators
 - Concerning jump risk and systemic risk, including regulation
8. Credit default swaps - Credit events
 - About credit rating agencies, their role and regulation
 - Concerning physical delivery and cash settlement
9. Credit default swaps - Valuation
 - Covering the spread or premium and credit spread rates
 - Including the probability model, recovery rate & credit curve

Intensity:

- 120 Minutes (video lessons)
- 1 Exam

Training

OPTIONS – BASIC LEVEL

About the basics of options: Their features, contract specs & premium.

1. Kick-off session
 - Expectations management
2. Fundamentals of options
 - What are options? What types are there? What is a call or put?
 - A right versus an obligation
3. Contract specifications
 - About the structure of option contracts
 - Concerning strike price, style, maturity, expiration & settlement
4. Options trading & position management
 - About long & short and opening & closing option positions
 - Concerning the holder and the writer of an option
5. P&L structures, intrinsic value & pay-off
 - About the value and investment at expiration
 - Concerning the P/L of contracts at maturity
 - How to speculate with options?
 - Margining of option positions
6. Option premium – Factors of influence
 - About option pricing; intrinsic value plus time value
 - Concerning market-specific factors & contract specific elements
7. Moneyness – In- at- or out-of-the-money
 - Terminology
 - About at-the-money, in-the-money and out-of-the-money
8. Hedging with options – Strategies
 - Application of options on physical positions and exposures
 - Hedging strategies with call options and/or put options
 - Hedging (physical) long positions and/or short positions
 - Hedging at no cost – Application of collars
9. Synthetics – Arbitrage
 - About the put-call-parity; concerning time value
 - Re synthetically creating a call from a put, or vice versa
 - Risk-free opportunities - Arbitrage strategies

Intensity:

- 180 Minutes (video lessons)
- 1 Exam

Training

OPTIONS – INTERMEDIATE LEVEL

About the valuation of options. Covering various models.

1. Kick-off session
 - Expectations management
2. Option pricing & valuation – Implied volatility & skew
 - Concerning implied volatility; what is it & what does it indicate?
 - About positive & negative skewness and the impact on pricing
 - Covering the volatility curve & volatility smile
3. Black & scholes model – European style options
 - Concerning the most well known option valuation model
 - Covering equity options & how it may apply to commodities
 - About log-normal distribution curves
4. Binomial models – American style options
 - Concerning a method to price early exercise options
 - About probabilities to certain outcomes & significance of it
 - Explaining the concept of binomial trees & option valuation
5. Monte Carlo simulation models – Asian style options
 - About the valuation of exotic options
 - Concerning simulations based on assumptions
 - Generation of a seemingly unlimited number of possibilities
6. Straddle model – Rules of thumb
 - About a simplified way to price option
 - Concerning option pricing by heart; quick & dirty
 - Covering a method to roughly indicate the option premium
7. Option strategies – Combinations of options
 - About straddle, strangle, butterfly & condor
 - Concerning premium (decay), break-even points & optimum
 - Including profit/loss graphs or pay-off structure
8. Option strategies – Hedging methodologies (Delta-hedging)
 - About delta-hedging; what is it and how is it applied?
 - Concerning hedging of an option; about timing & volume
 - Applied to option positions of companies, including examples

Intensity:

- 160 Minutes (video lessons)
- 1 Exam

Training

OPTIONS – ADVANCED LEVEL

About option portfolio management: the Greeks and embedded options.

1. Kick-off session
 - Expectations management
- Hedging**
2. Advanced hedging strategies – For consumers
 - Concerning European style & Asian style options plus indexation
 - About vertical call spreads & a 3-way collar
 - Covering the application of cash settled option contracts
3. Advanced hedging strategies – For producers
 - About European style & Asian style options plus indexation
 - Concerning vertical put spreads & a 3-way collar
 - Covering the application of cash settled option contracts
- Greeks**
4. Options risk management – 1st order Greek variables
 - About Delta, Vega, Theta & Rho
 - Concerning sensitivity analysis with options, including examples
5. Options risk management – 2nd order Greek variables
 - Covering Gamma, Charm, Vanna and Vomma
 - Concerning the Greeks in an advanced way, including examples
 - About cross-dependency & inter-relationships between Greeks
- Complex structures**
6. Embedded options – Energy supply contracts
 - About click contracts with price fixation moment(s)
 - Concerning validity period and validity premium
 - Covering risk premiums in the pricing of energy supply contracts
7. Take or Pay options – Business decisions
 - About real options, in the sense of business decisions
 - Concerning securing cash flows by the supplier
8. Flex options – Volume flexibility
 - About flexibility in the total off-take in an energy supply contract
 - Covering how to handle the related uncertainty by the supplier
 - Including risk management, pricing and Delta-hedging
9. Swing options – Fluctuating off-take
 - About contracts with flexibility in when to off-take how much
 - Concerning the allocation of volume over various time periods

Intensity:

- 180 Minutes (video lessons)
- 1 Exam

1. Kick-off session
 - Expectations management

Option classifications

2. Exotic options – Asian, binary & barrier options
 - About path-dependent options, p.e. Asian style & barrier options
 - Covering binary options, forward start options & cliquet options
 - Concerning pricing and Greeks of exotics
3. Real options – Applied to physical assets
 - Covering option spreads & spread options + the way they work
 - Options to expand/contract, initiate/abandon, change in/output
 - About the modeling of physical assets as options
 - Concerning real options and the real option approach
 - Including cross-commodity options

Modeling

4. Modeling storage capacity – Time spread options
 - Modeling oil/gas storage facilities
 - Hedging storage capacity by trading time spreads
 - Concerning seasonality and price volatility
5. Modeling transport capacity – Location spread options
 - Modeling pipeline, shipping and transmission capacity
 - Hedging transport capacity with location spreads
 - Cross-border trading & cross-region trading
6. Modeling production capacity – Margin options
 - Modeling oil refineries and power plants
 - About crack spread options & spark/dark spread options
 - Hedging production capacity with margin spreads

Valuation models

7. Pricing & hedging spread options – Complex models
 - Covering the complexity of spread option valuation models
 - About the input variables of spread option valuation models
 - Concerning the output of such models
 - Covering the variety of Greeks and multiple Deltas to hedge

Intensity:

- 140 Minutes (video lessons)
- 1 Exam



E-Learning

Text, video lessons and engagement combined. Including examination & certification

ELEARNING OIL PRICING

OIL

ELEARNING OIL PRICE RISK MANAGEMENT

OIL

This eLearning package covers the following topics:

- The oil price
 - Price economics
 - Demand & utility vs. Supply & cost
 - Marginal utility vs. marginal cost
 - Fixed costs vs. floating costs
- Price driving factors
 - Demography & economy
 - Reserves & production
 - Technology & economic viability
 - Consumption & processing
 - Storage & storage capacity
 - Transport & transport capacity
 - Social factors & politics
 - Quality
 - FX rates & Inflation
 - Correlation & Diversification
 - Substitution
 - Environmental issues
 - Seasonality + Weather
- The oil forward curve
 - Definition
 - Contango & backwardation
 - The storage model
 - Arbitrage
 - Convenience
- Price-indexation
 - Maintaining benchmarks
 - Cross-commodity
 - Commodity indeices
 - Price reporting agencies
 - Pricing panels

A. Examination
B. Certification

This eLearning package covers the following topics:

- Price fluctuations – Price volatility
- Steps to take
- Risk defined
- The subjectivity of decisions
- Risk quantification
- Limit structures
- Risk limit
- The concept of 'value at risk' (VaR)
- The parametric approach
- Individual gas position
- Individual oil position
- A portfolio consisting of 2 positions
- A portfolio consisting of 3 positions
- Value at risk versus P/L
- Quantification of FX exposures
- Stress testing

A. Examination
B. Certification

• Level:	Basic	No prerequisites
• Intensity:	40 minutes	Including examination
• Language:	Voice & text	English
• Including:	Examination	Certification upon passing

• Level:	Basic	No prerequisites
• Intensity:	40 minutes	Including examination
• Language:	Voice & text	English
• Including:	Examination	Certification upon passing

ELEARNING OIL SHIPPING

OIL

ELEARNING OIL FUTURES

OIL

This eLearning package covers the following topics:

- Cargos
 - Dirty cargo
 - Clean cargo
- Vessels
 - Barges & tankers
 - Panamax, Supramax, Handysize, Handymax, VLCC, ULC
- Routes
 - Well-known land- and sea-marks
- Operations
 - Bill of lading
 - Loading & unloading
 - Lay time & layday
- Chartering
 - Charter types
 - Trip charter
 - Time charter
 - Freight rate
 - Driving factors
 - Baltic indices
 - Incoterms
- Freight trading
 - Ship charterers & brokers
 - Insurance
 - IMO
- Freight derivatives
 - Forward freight agreements (FFAs)
 - Freight futures & options

A. Examination
B. Certification

This eLearning package covers the following topics:

- Introduction
 - Definition
 - Option contract & contract specifications
- Position management
 - Opening & closing a position
 - Long vs. short: Obligation to make/take delivery & obligation to take/make payment
- Application
 - Speculation vs. hedging
- Pricing & trading
 - Trading at settlement
 - Trading at marker
- Clearing
 - Central counterparty (clearing house)
 - Clearing members
 - Margining
 - Initial margin
 - Variation margin
- Settlement
 - Physical delivery
 - Delivery versus payment
 - Seller's choice
 - Cheapest to deliver
 - Alternative delivery procedure
 - Cash settlement
 - Financial effectation
- Exchange of futures for physicals
 - EFP
 - Exchange of futures for swaps
 - EFS

A. Examination
B. Certification

• Level:	Basic	No prerequisites
• Intensity:	45 minutes	Including examination
• Language:	Voice & text	English
• Including:	Examination	Certification upon passing

• Level:	Basic	No prerequisites
• Intensity:	50 minutes	Including examination
• Language:	Voice & text	English
• Including:	Examination	Certification upon passing

ELEARNING OIL OPTIONS

OIL

ELEARNING OIL SWAPS

OIL

This eLearning package covers the following topics:

- Introduction
 - Definition
 - Option contract & contract specifications
- Types of options
 - Call options & Price cap
 - Put options & Price floor
- Oil option pricing & valuation
 - Premium
 - Price driving factors
 - Contract-specific factors
 - Market-specific factors
 - Option valuation models
- Position management
 - Rights and (potential) obligations
 - Exercise & assignment
 - Settlement
- Hedging oil price risk with oil options
 - Hedging an exposure of an oil producer with a put option
 - Hedging an exposure of an oil consumer with a call option
 - Selecting strike price and maturity date
- Vanilla oil options vs. Exotic oil options
 - Complexity level
 - Option (exercise) style: European, American, Asian & more
 - Types of exotics
 - Average rate options, Barrier options, Quanto options, Exchange options, Basket options, Cross options, Rainbow options

A. Examination
B. Certification

This eLearning package covers the following topics:

- Introduction
 - Swap contract
 - Definition
- Types of swaps
 - Physical oil swaps
 - Location swap
 - Crack spread swap – Crude versus product
 - Financial oil swaps
 - Cash settled swap
- Specific swaps
 - Differential swap
 - Margin swap
 - Participation swap
 - Producer participation swap
 - Double-up swap
- Swap pricing & valuation

A. Examination
B. Certification

• Level:	Basic	No prerequisites
• Intensity:	50 minutes	Including examination
• Language:	Voice & text	English
• Including:	Examination	Certification upon passing

• Level:	Basic	No prerequisites
• Intensity:	60 minutes	Including examination
• Language:	Voice & text	English
• Including:	Examination	Certification upon passing



Climate change & energy transition

Knowledge Centre

Learnings, videos, documents, research and other study materials. Including climate policy, decarbonisation, net-zero, renewables, bio-energy, hydrogen and CCUS

Field of expertise

FUNDAMENTALS

ENVIRONMENTAL CHALLENGES

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: Pollution Chokes African Lives & Livelihoods
2. DOCUMENT: UN – Environment Assembly – Towards a Pollution-free Planet
3. VIDEO: The Problem of Plastic Pollution in the Rio Motagua – Guatemala Rivers
4. DOCUMENT: WWF – Living Blue Planet Report - 2015
5. VIDEO: Deforestation
6. DOCUMENT: WWF – Deforestation Fronts – Drivers and Responses in a Changing World
7. VIDEO: National Geographic - Air Pollution – 101
8. DOCUMENT: World Bank – Global Gas Flaring – Tracker Report – 2022
9. ONLINE RESOURCE: IEA – Gas Flaring
10. DOCUMENT: IEA – Global Methane Tracker – Documentation
11. VIDEO: Oil Spill – Exxon Valdez
12. VIDEO: Bilge Dumping
13. VIDEO: NationalGeographic_Causes&EffectsOfClimateChange

Field of expertise

FUNDAMENTALS

SUSTAINABLE DEVELOPMENT GOALS

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: Introduction – Sustainable Development Goals
2. VIDEO: World Bank – Introducing the 2023 World Bank Atlas of SDGs
3. DOCUMENT: World Bank Group – 2030 Agenda – 2019
4. VIDEO: UN SDGs: What They Are & Why They're Important
5. VIDEO: United Nations – Do You Know All 17 SDGs?
6. ONLINE RESOURCE: United Nations
7. DOCUMENT: United Nations – Global Sustainable Development Report – 2023

• Level: Basic
 • Language: Voice & text
 No prerequisites
 English

• Level: Basic
 • Language: Voice & text
 No prerequisites
 English

Field of expertise
MEASURES

FUNDAMENTALS

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: 50 Years Ago This Was a Wasteland
2. VIDEO: The Global Movement To Restore Natures Biodiversity
3. VIDEO: What is Ecosystem Restoration?
4. DOCUMENT: United Nations The Sustainable Development Goals Report – 2023
5. ONLINE RESOURCE: Our World in Data
6. VIDEO: Oil-eating Bacteria Could be a Solution to Spill Cleanups
7. VIDEO: How System 03 Cleans the Great Pacific Garbage Patch
8. DOCUMENT: WWF – World Wildlife Foundation – Smart Investments in Ocean Health
9. VIDEO: Urban Nature-based Solutions
10. VIDEO: How Singapore Fixes its Big Trash Problem
11. DOCUMENT: ADNOC – Advancing towards Net Zero – Delivering Progress – 2023
12. VIDEO: Japan Green Actions for Achieving Carbon Neutrality
13. VIDEO: How China Plans to Win the Future of Energy

Field of expertise
CLIMATE CHANGE

FUNDAMENTALS

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: Causes & Effects of Climate Change
2. ONLINE RESOURCE: IPCC – International Panel on Climate Change
3. ONLINE RESOURCE: United Nations – What is Climate Change
4. DOCUMENT: WWF – IPCC – Timeline
5. VIDEO: Al Jazeera – What is Climate Change
6. ONLINE RESOURCE: World Bank – What is Climate Change
7. DOCUMENT: IPCC – Mitigation of Climate Change of Energy

• Level: Basic
• Language: Voice & text

No prerequisites
English

• Level: Basic
• Language: Voice & text

No prerequisites
English

Field of expertise

CLIMATE POLICY & GOVERNANCE

FUNDAMENTALS

Field of expertise

ELECTRIFICATION

ESSENTIALS

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: What are Scope-1-2-3 Emissions?
2. VIDEO: IPCC – Climate Change – Mitigation of Climate Change
3. VIDEO: IPCC – Climate Change – Impacts Adaptation & Vulnerability
4. DOCUMENT: WEF – Winning the Race to Net Zero
5. DOCUMENT: OECD – Accounting for Mitigation Targets in NDCs – Paris Agreement
6. VIDEO: The Scope 3 Challenge
7. VIDEO: The EU Climate Deal
8. VIDEO: The European Union Green Deal Explained
9. VIDEO: Article-6 – News – COP-26
10. ONLINE RESOURCE: What You Need To Know About Article 6 of the Paris Agreement
11. DOCUMENT: IETA – Article_6 – Implementation Paper
12. DOCUMENT: Paris Ageement – Article-6 – ITMO Overview
13. DOCUMENT: The Nature Conservancy – Article-6 Explainer
14. ONLINE RESOURCE: Article 6.4 Mechnism
15. DOCUMENT: OECD & IEA – The Birth of an ITMO – Authorisation under Article-6
16. DOCUMENT: The White House – Inflation Reduction Act Guidebook
17. ONLINE RESOURCE: IMF – Energy Transitions

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: How to Decarbonize The Grid and Electrify Everything
2. DOCUMENT: Energy Transitions Commission – Making Electrification Possible
3. ONLINE RESOURCE: IEA – Electrification
4. DOCUMENT: EEA-ACER – Flexibility Solutions to Support Decarbonised Secure EU Electricity System

• Level: Basic
 • Language: Voice & text
 No prerequisites
 English

• Level: Basic
 • Language: Voice & text
 No prerequisites
 English

Field of expertise

FUNDAMENTALS

Field of expertise

ESSENTIALS

RENEWABLE POWER

NUCLEAR POWER

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

This section covers the following topics:

1. ONLINE RESOURCE: IEA – Renewables
2. ONLINE RESOURCE: United Nations – What is Renewable Energy
3. DOCUMENT: IRENA – Geothermal Power
4. DOCUMENT: IRENA – Tidal Energy
5. VIDEO: Why You Haven't Seen These Wind Turbines Around (Yet)
6. DOCUMENT: TNO – Dutch Offshore Wind Guide
7. DOCUMENT: Minister of Natural Resources Canada – Wind
8. ONLINE RESOURCE: IEA – Solar PV
9. VIDEO: Solar Powers Chickens in Jamaica
10. DOCUMENT: IEA -Special Report on Solar PV Global Supply Chains
11. DOCUMENT: United Nations -Small Hydro Power Development Report
12. DOCUMENT: WWF – Hydro Collier
13. VIDEO: China Plan for the Worlds Riskiest Mega Dam High in the Himalayas
14. VIDEO: Why Environmentalists Are Fighting Renewable Energy Development
15. DOCUMENT: WWF – Position Paper – Offshore Renewable Energy & Nature

1. VIDEO: Nuclear Power - The Clean-Green Energy Dream
2. ONLINE RESOURCE: World Nuclear Association
3. DOCUMENT: US Department of Energy – Ultimate Fast Facts Guide to Nuclear Energy
4. ONLINE RESOURCE: National Geographic
5. VIDEO: Leakage of Radioactive Water
6. DOCUMENT: IAEA – The Fukushima Event
7. DOCUMENT: IAEA – Atomic Power Review
8. ONLINE RESOURCE: Greenpeace – Why Nuclear Power is Not the Way to a Green & Peaceful World
- 9.

• Level: Basic
 • Language: Voice & text
 No prerequisites
 English

• Level: Basic
 • Language: Voice & text
 No prerequisites
 English

Field of expertise
HEAT

ESSENTIALS

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: What is Combined Heat & Power (CHP)?
2. ONLINE RESOURCE: EC Europa EU – Integrating Heat Pumps in Existing Residential Buildings
3. DOCUMENT: US Department of Energy – Waste Heat to Power – Fact Sheet
4. DOCUMENT: US Environment Protection Agency – Waste Heat to Power Systems
5. VIDEO: Is Geothermal Heating & Cooling Worth the Cost – Heat Pumps Explained
6. ONLINE RESOURCE: IEA – Heating
7. DOCUMENT: Sustainable Energy Authority of Ireland – Heating & Cooling in Ireland
8. DOCUMENT: Heating & Cooling Potential Analysis- In The Netherlands

Field of expertise
FOSSIL FUELS

ESSENTIALS

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: Why Natural Gas is a Critical Part of the Energy Transition
2. DOCUMENT: OPEC – World Oil Outlook 2045
3. DOCUMENT: ADNOC – Advancing toward Net Zero
4. DOCUMENT: Carbon-neutral LNG in Japan – Drivers & Perspectives
5. ONLINE RESOURCE: IEA – The Role of Gas in Today's Energy Transitions
6. VIDEO: How to Realistically Decarbonize the Oil & Gas Industry
7. DOCUMENT: GIE – Decarbonising in Europe
8. VIDEO: Decarbonising Steel Making with New Technologies
9. DOCUMENT: GIE – Methane Emissions Reduction
10. DOCUMENT: GIE – Towards the Paris Agreement
11. VIDEO: Fossil Fuels – The Greenest Energy

• Level: Basic
• Language: Voice & text

No prerequisites
English

• Level: Basic
• Language: Voice & text

No prerequisites
English

Field of expertise
LNG

ESSENTIALS

Field of expertise
BIOGAS

ESSENTIALS

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. DOCUMENT: IGU – Global Vision of Gas – Fuelling a Cleaner Future with LNG
2. VIDEO: IGU-tube – IGU 2023 World LNG Report Summary
3. DOCUMENT: IGU – World LNG Report 2023
4. VIDEO: FT – American LNG Exports are Surging on the Back of European Demand
5. DOCUMENT: IGU – Nat. Gas in the Transition to Low Carbon Economies – Latin America
6. DOCUMENT: IGU – Gas for Africa
7. DOCUMENT: EBA-GIE – Bio-LNG in Transport making Climate Neutrality a Reality
8. DOCUMENT: EBA-GIE – Bio-LNG in Transport making Climate Neutrality a Reality – Infographic
9. VIDEO: How LNG Carriers Work – Design Types, Loading & Discharge
10. DOCUMENT: EBA-GIE – Fuelling Clean Mobilty with Bio-Energy – Bio-LNG Report

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. DOCUMENT: European Biogas Association – Biogas Basics
2. VIDEO: CNBC – How Gasification Turns Waste into Energy
3. VIDEO: How Does a Biogas Plant Work
4. VIDEO: How Does a Biogas Plant Work
5. DOCUMENT: IEA – Outlook for Biogas & Biomethane
6. ONLINE RESOURCE: IEA – How Biogas can Support Intermittent Renewable Electricity
7. DOCUMENT: Biomethane in the EU & the Netherlands

• Level: Basic
• Language: Voice & text

No prerequisites
English

• Level: Basic
• Language: Voice & text

No prerequisites
English

Field of expertise
BIOFUELS

ESSENTIALS

Field of expertise
BIOMASS

ESSENTIALS

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: Biofuels 101
2. DOCUMENT: UN – Unlocking the Bioethanol Economy
3. ONLINE RESOURCE: European Commission – Biofuels
4. VIDEO: Biofuel Instead of Coal and Oil – *How Promising are these Renewable Resources*
5. ONLINE RESOURCE: Biofuels Basics
6. DOCUMENT: IEA – Biofuels in Emerging Markets
7. VIDEO: The Problems With Biofuels

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: Renewable Energy 101 – How Does Biomass Energy Work?
2. ONLINE RESOURCE: EIA – Biomass Explained
3. DOCUMENT: Bioenergy – Biomass, Bioethanol & Biodiesel
4. VIDEO: Reaching Net Zero – Does BECCS Work?
5. ONLINE RESOURCE: IEA – Biomass – BECCS
6. DOCUMENT: Global CCS Institute – BECCS – Perspective
7. DOCUMENT: IRENA-ETSAP - Biomass for Heat & Power

• Level: Basic
• Language: Voice & text

No prerequisites
English

• Level: Basic
• Language: Voice & text

No prerequisites
English

Field of expertise
HYDROGEN

ESSENTIALS

Field of expertise
ENERGY SAVINGS & EFFICIENCY

PRACTICALITIES

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: How Green Hydrogen Could End the Fossil Fuel Era
2. VIDEO: Hydrogen – Fuel of the Future
3. DOCUMENT: Hydrogen – Long-duration Energy Storage
4. ONLINE RESOURCE: IEA – Hydrogen
5. VIDEO: How Cheap Hydrogen Could Become the Next Clean Fuel
6. DOCUMENT: IEA – Global Hydrogen Review
7. DOCUMENT: ENTSOG – How to Transport & Store Hydrogen
8. DOCUMENT: How the European Gas Infrastructure Can Help Deliver the Hydrogen Strategy
- 9.
- 10.
- 11.

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: Energy Efficiency 101
2. VIDEO: Energy Conservation vs. Energy Efficiency
3. DOCUMENT: IEA – Energy Efficiency
4. VIDEO: What is Energy Efficiency
5. DOCUMENT: UN IDC – Energy Efficiency Technologies & Benefits
6. DOCUMENT: US Department of Energy – Energy Savers
7. ONLINE RESOURCE: IEA – Energy Savings
8. DOCUMENT: European Commission – REPowerEU – Energy Savings
9. ONLINE RESOURCE: IEA – Energy Efficiency

• Level: Basic
• Language: Voice & text

No prerequisites
English

• Level: Basic
• Language: Voice & text

No prerequisites
English

Field of expertise

PRACTICALITIES

TECHNOLOGY & OTHER SOLUTIONS

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: A New Way to Remove CO2 from the Atmosphere
2. VIDEO: How to Green the World Deserts and Reverse Climate Change
3. DOCUMENT: TNO – Decarbonisation for the Dutch Biofuels Industry
4. VIDEO: Why Carbon Credits are the Next Opportunity for Farmers
5. VIDEO: In-pipe Energy – The Hydro Power Nobody is Talking About
6. ONLINE RESOURCE: WEF – 3 Ways Technology is Helping the World Adapt to Climate Change
7. DOCUMENT: Technology & UNFCCC
8. ONLINE RESOURCE: European Space Agency – *Space Technology Helps Mitigate Climate Change*

Field of expertise

PRACTICALITIES

CARBON CAPTURE, UTILISATION & STORAGE (CCUS)

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: How it Works – Carbon Capture & Storage
2. VIDEO: CCUS – Understanding Why
3. VIDEO: Carbon Capture – The Hopes Challenges & Controversies
4. DOCUMENT: The Oxford Institute for Energy Studies – CCUS
5. ONLINE RESOURCE: IEA – Carbon Capture, Utilisation & Storage
6. DOCUMENT: Energy Transitions Commission – CCUS – Vital but Limited
7. ONLINE RESOURCE: LSE – What is CCUS and What Role can it Play in Tackling Climate Change?

• Level: Basic
 • Language: Voice & text
 No prerequisites
 English

• Level: Basic
 • Language: Voice & text
 No prerequisites
 English

Field of expertise

PRACTICALITIES

COMPLIANCE MARKETS – ETSs & ALLOWANCES

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: What is Carbon Trading?
2. DOCUMENT: IEA – Implementing Effective Emissions Trading Systems
3. VIDEO: How Does the Emissions Trading Scheme Work
4. ONLINE RESOURCE: UN Emissions Trading
5. VIDEO: Emissions Trading System
6. VIDEO: The EU Emissions Trading System Explained
7. ONLINE RESOURCE: EU-ETS
8. VIDEO: The New Zealand Emissions Trading System Explained
9. VIDEO: The Emissions Trading System – New Zealand Market
10. VIDEO: China's New Carbon Emissions Trading Scheme Explained
11. ONLINE RESOURCE: EU-ETS – Union Registry

- Level: Basic
- Language: Voice & text
- No prerequisites
- English

Field of expertise

PRACTICALITIES

VOLUNTARY CARBON MARKETS – CREDITS & OFFSETS

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: Carbon Credits Explained
2. VIDEO: Why Tracking Carbon Emissions is Suddenly a Billion Dollar Opportunity
3. DOCUMENT: UNFCCC – Clean Development Mechanism
4. ONLINE RESOURCE: UN – Carbon Offsets Platform
5. VIDEO: What You Need to Know about Carbon Removal
6. DOCUMENT: WWF – *Making Sense of the Voluntary Carbon Market – Comparing Standards*
7. VIDEO: How Do Carbon Markets Work
8. DOCUMENT: VCS – Verified Carbon Standard
9. DOCUMENT: South Pole – VCM-Report
10. DOCUMENT: McKinsey – *Putting Carbon Markets to Work on the Path to Net Zero*
11. VIDEO: These Trees are Not What they Seem
12. DOCUMENT: IETA – The Evolving Voluntary Carbon Market
13. DOCUMENT: ISDA – Legal Implications of Voluntary Carbon Credits
14. DOCUMENT: Climate Focus - *Unlocking Nature-based Solutions – USA Technical Report*
15. VIDEO: Do Carbon Offsets Even Work – All Hail the Planet
16. DOCUMENT: How Hot Air Forest Credits are Used to Avoid Taxes in Colombia
17. VIDEO: What is the Voluntary Carbon Market
18. VIDEO: The Carbon Offset Problem
19. VIDEO: Understanding Carbon Farming
20. ONLINE RESOURCE: UNFCCC – REDD+ Platform
21. VIDEO: Bogus Carbon Offsets Drive Carbon Neutral Claims
22. ONLINE RESOURCE: The World Bank – What You Need to Know About ERPAs
23. ONLINE RESOURCE: S&P Global – VCM – *How they Work? How they are Priced? Who is Involved?*
24. DOCUMENT: VERRA Statement – *How to Deal with Media Attention?*
25. VIDEO: Bloomberg – *Energy Giants Sell Carbon Neutral Natural Gas that Does Not Exist*

- Level: Basic
- Language: Voice & text
- No prerequisites
- English

Field of expertise

PRACTICALITIES

ENERGY ATTRIBUTE CERTIFICATES

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: Guarantees Of Origin
2. VIDEO: What is a Renewable Energy Certificate (REC)
3. VIDEO: RECs – Making Green Power Possible
4. DOCUMENT: UN Development Programme – Introduction of GOs in Ukraine
5. DOCUMENT: CertifHy- 1st EU-wide Guarantee of Origin for Premium Hydrogen
6. ONLINE RESOURCE: IEA – Renewable Energy Guarantees of Origin
7. ONLINE RESOURCE: S&P Global - European Guarantees of Origin Assessment

Field of expertise

PRACTICALITIES

DEVELOPMENTS IN STORAGE

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: How to Fix Clean Energy Storage Problem
2. ONLINE RESOURCE: IRENA – Storage
3. DOCUMENT: Asian Development Bank – Handbook Battery Energy Storage System
4. VIDEO: How Tesla is Quietly Expanding its Energy Storage Business
5. VIDEO: The Truth about Pumped Storage
6. ONLINE RESOURCE: IEA – Grid-scale Storage
7. VIDEO: The Future of Energy Storage Beyond Lithium Ion
8. DOCUMENT: US Department of Commerce – Understanding Energy Storage
9. DOCUMENT: AGSI – Gas Storage

• Level: Basic
 • Language: Voice & text
 No prerequisites
 English

• Level: Basic
 • Language: Voice & text
 No prerequisites
 English

Field of expertise

PRACTICALITIES

DEVELOPMENTS IN TRANSPORT

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: The Big Business of Energy for the EV Industry
2. VIDEO: The True Cost of Lithium Mining
3. VIDEO: The World Needs Supergrids – But There is a Problem
4. DOCUMENT: EU-ETS – Transport – Maritime & Aviation
5. ONLINE RESOURCE: Maritime Transport in EU Emissions Trading System – EU-ETS
6. DOCUMENT: EU-ETS – Shipping – Maritime Allowances
7. ONLINE RESOURCE: Reducing Emissions from the Shipping Sector – EU-ETS
8. VIDEO: The Engineering Marvel Called Panama Canal

Field of expertise

PRACTICALITIES

FINANCE

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. ONLINE RESOURCE: Green Climate Fund
2. DOCUMENT: WWF – International Climate Finance Letter – President of the US
3. DOCUMENT: WWF – Report – 2021
4. VIDEO: The OPEC Fund & Renewable Energy
5. VIDEO: How Financial Markets Play a Role in the Clean Energy Transition
6. DOCUMENT: UN – Theme Report on Energy Transition

• Level: Basic
 • Language: Voice & text

No prerequisites
 English

• Level: Basic
 • Language: Voice & text

No prerequisites
 English

Field of expertise

PRACTICALITIES

AFFORDABILITY, RELIABILITY & SECURITY OF SUPPLY

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

This section covers the following topics:

1. VIDEO: The Energy Transition Explained
2. ONLINE RESOURCE: The Energy Trilemma – Finding the Right Balance
3. VIDEO: How China Plans to Win the Future of Energy
4. DOCUMENT: World Energy Council - World Energy Trilemma Index
5. ONLINE RESOURCE: US-UK Energy Security & Affordability Partnership
6. VIDEO: Virtual Power Plant Will Balance Energy Security Affordability & Sustainability
7. DOCUMENT: Asian Development Bank – Solving the Energy Trilemma Through Innovation

Field of expertise

PRACTICALITIES

ETHICS & DISCUSSIONS

Our environment is impacted by many factors, including human activity. This could cause an imbalances, pollution, starving animals, climate change and many more. This section helps the learner to identify the main environmental challenges.

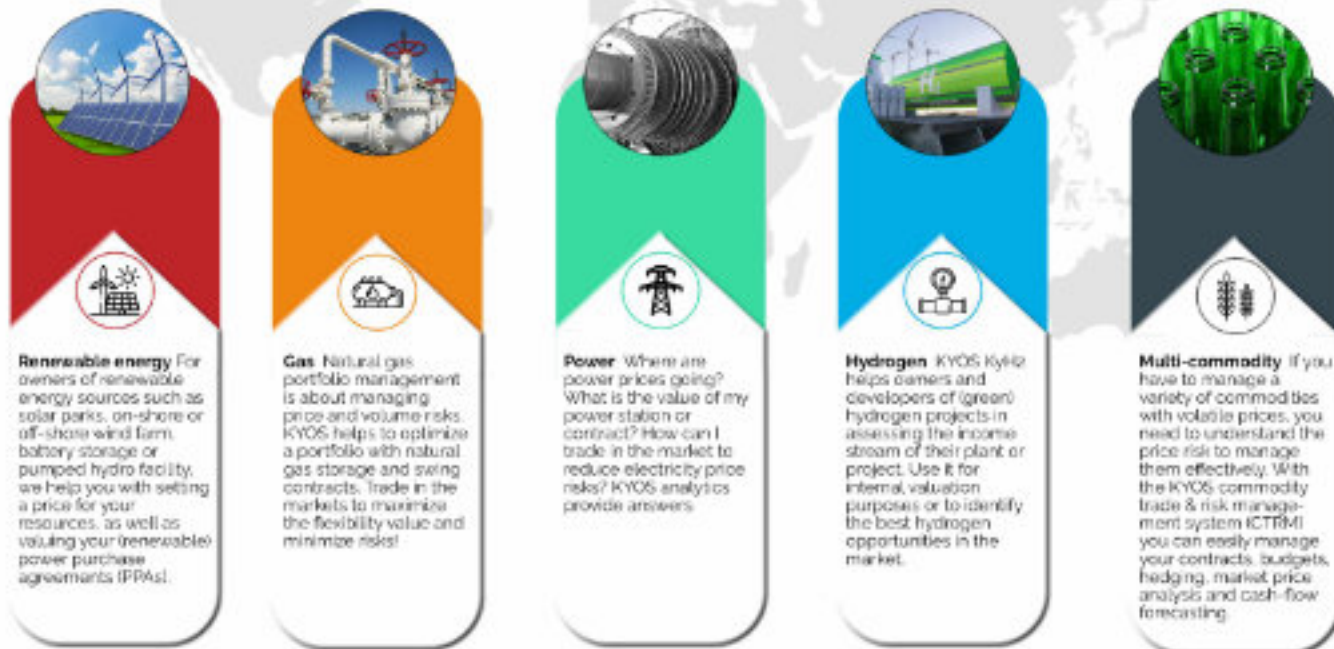
This section covers the following topics:

1. VIDEO: The Blind Spots of the Green Energy Transition
2. ONLINE RESOURCE: Towards Energy Care Ethics – Exploring Ethical Implications of Relationality
3. DOCUMENT: IEA – The Role of Critical Minerals in Clean Energy Transitions
4. VIDEO: Hard Truths About Energy Transition
5. VIDEO: Can 100% Renewable Energy Power the World
6. ONLINE RESOURCE: Ethics, Energy Transition & Ecological Citizenship
7. DOCUMENT: Research Gate – Ethics, Energy Transition & Ecological Citizenship

• Level: Basic
 • Language: Voice & text
 No prerequisites
 English

• Level: Basic
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 No prerequisites
 English

Our portfolio



We can share more in a personal conversation or demo, so feel free to contact us: info@kyos.com

Please also check our website, the [knowledge center](#) is a great resource for the latest news, where we publish interesting articles and reports.



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