

Webinar

Real-time battery optimizer

Ewout Eijkelenboom – KYOS
Maximilian Kiessler – Powerbot

18 June 2024



Agenda



- 15:00 – Welcome and introduction
- 15:10 – Battery optimization
- 15:20 – Real-time battery optimizer
- 15:35 – PowerBot introduction
- 15:40 – Q&A and discussion
- 15:45 – End of the webinar



KYOS Energy Analytics

- Activities started in 2002, founded in 2008
- 40+ people, head office in Haarlem, The Netherlands
- Specialists in energy & commodity markets: trading, valuation, risk management
- Combine quantitative background with practical solutions
- More than 100 corporate clients across the world using our software services



KYOS energy storage services

KYOS actively supports clients with energy storage projects

Software

battery valuation model KyBattery

Consulting

Valuation of future BESS revenues

Data

Flexibility market reports

21 May 2024

Press Release

KYOS advises GIGA Storage on the acquisition
by InfraVia of a majority shareholding in GIGA
Storage

BESS market

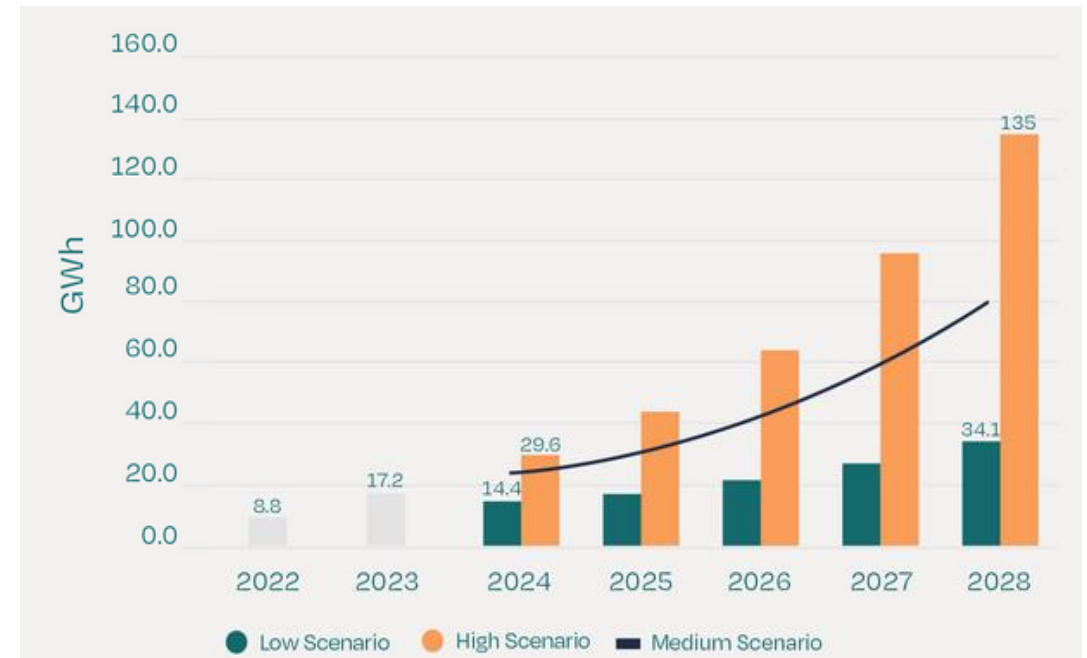


Energy storage -> strong growth

- Strong increase in renewable generation
- Phase out of conventional generation

- European Market Outlook*

- Annual growth up to 135 GWh/year
- Cumulative up to 404 GWh in 2028
- 35-45% utility scale

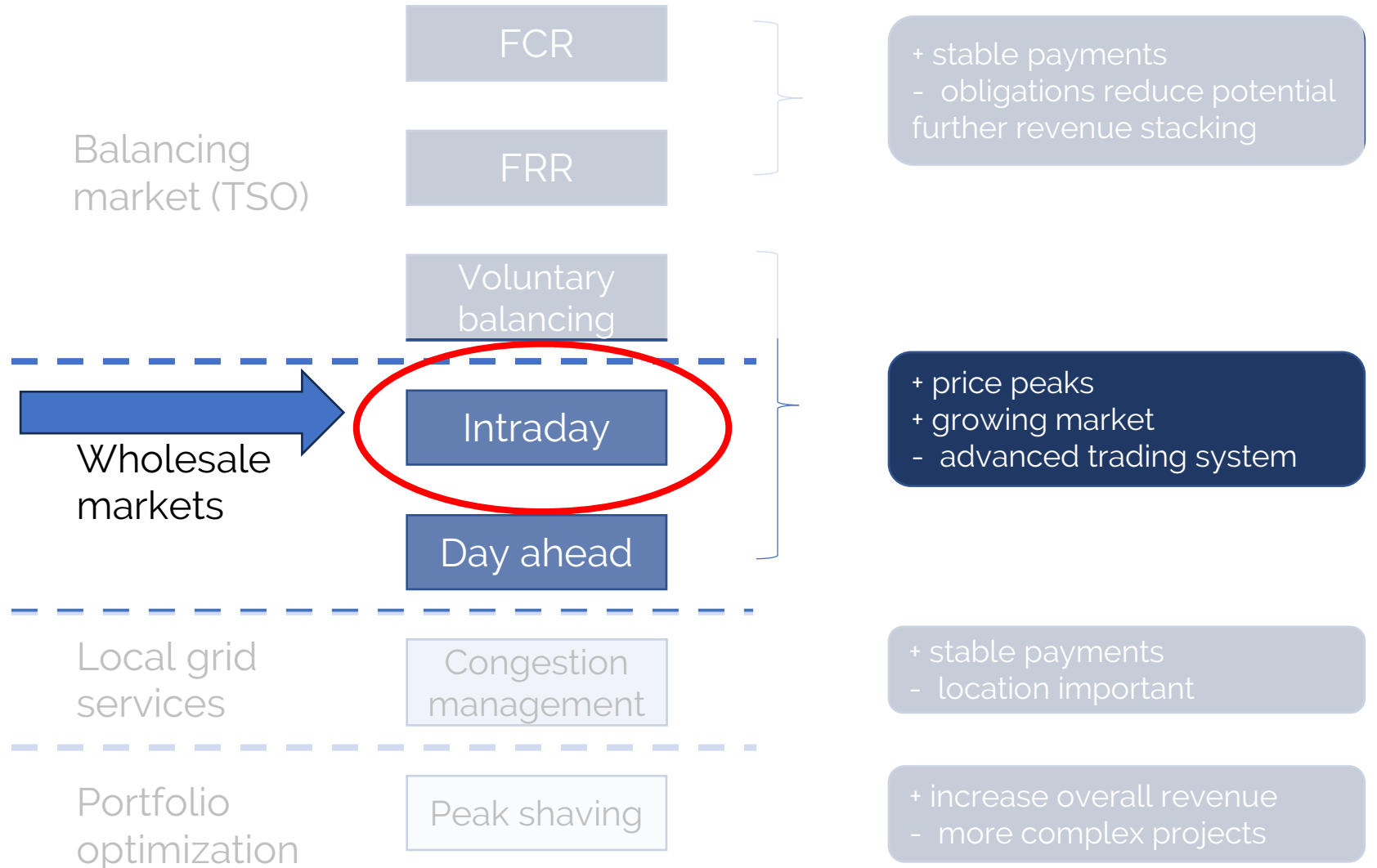


* SolarPower Europe (2024): European Market Outlook for Battery Storage 2024-2028

Energy storage – revenue streams

Battery business case typically combination of revenue streams

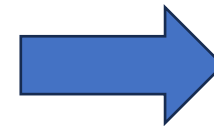
Increasing role



Energy storage – market access

Market access for BESS assets:

- Classical: utilities/aggregator
- New: specialized short-term optimizers
- Profit sharing
 - Floor?
 - Based on predefined formulas?
 - Open book?
- Fixed price?

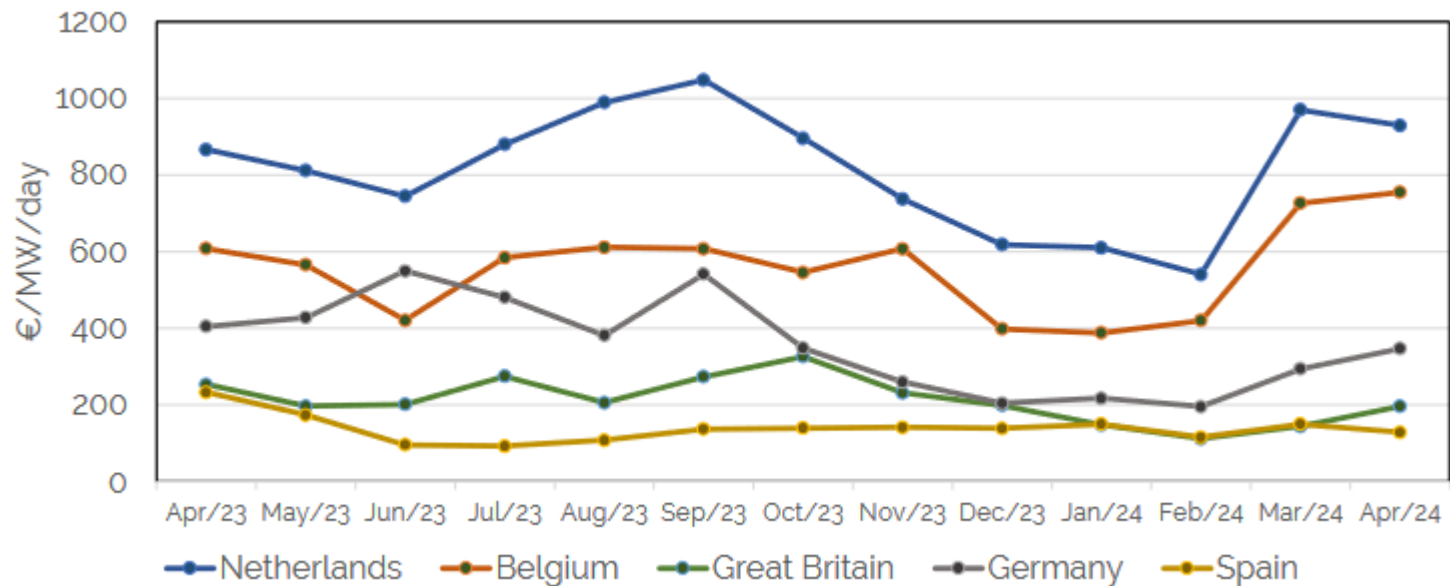


**Need for independent
BESS benchmark!**

Energy storage – benchmark

KYOS launched the **KYOS Battery index**

- Clear methodology
- Various countries
- Against actual (index) prices



Energy storage report

KYOS benchmark - assessments of battery energy storage value

No 5 – May 2024



www.kyos.com/energy-storage-report

Real-time optimizer



From index to real-time optimizer

- Battery index based on within day index (ID1)
 - Realistic?
 - Virtual trading?

introducing:
KYOS Real-time optimizer

Real-time optimizer – methodology

- Use actual (historical) order book information to decide about trades
- Only allow asset-backed net positions
- Take detailed battery characteristics in account
 - Energy and power capacity, RTE, cycle limits
- Select the most valuable combination of buy and sell orders from the continuous intraday market
 - XBID and local
 - Hourly, half-hourly, and quarter-hourly
- Submit matching orders into the (shadow) trading environment
- Update net positions based on executed (shadow) trades
- Reoptimize at fixed time intervals
- Within PowerBot infrastructure

Real-time optimizer

Use cases

- BESS owners
 - New projects: compare to future revenue calculations
 - New projects: benchmark different BESS optimizers
 - Existing projects: benchmark performance of BESS optimizer
- BESS optimizers
 - Benchmark your own trading strategies

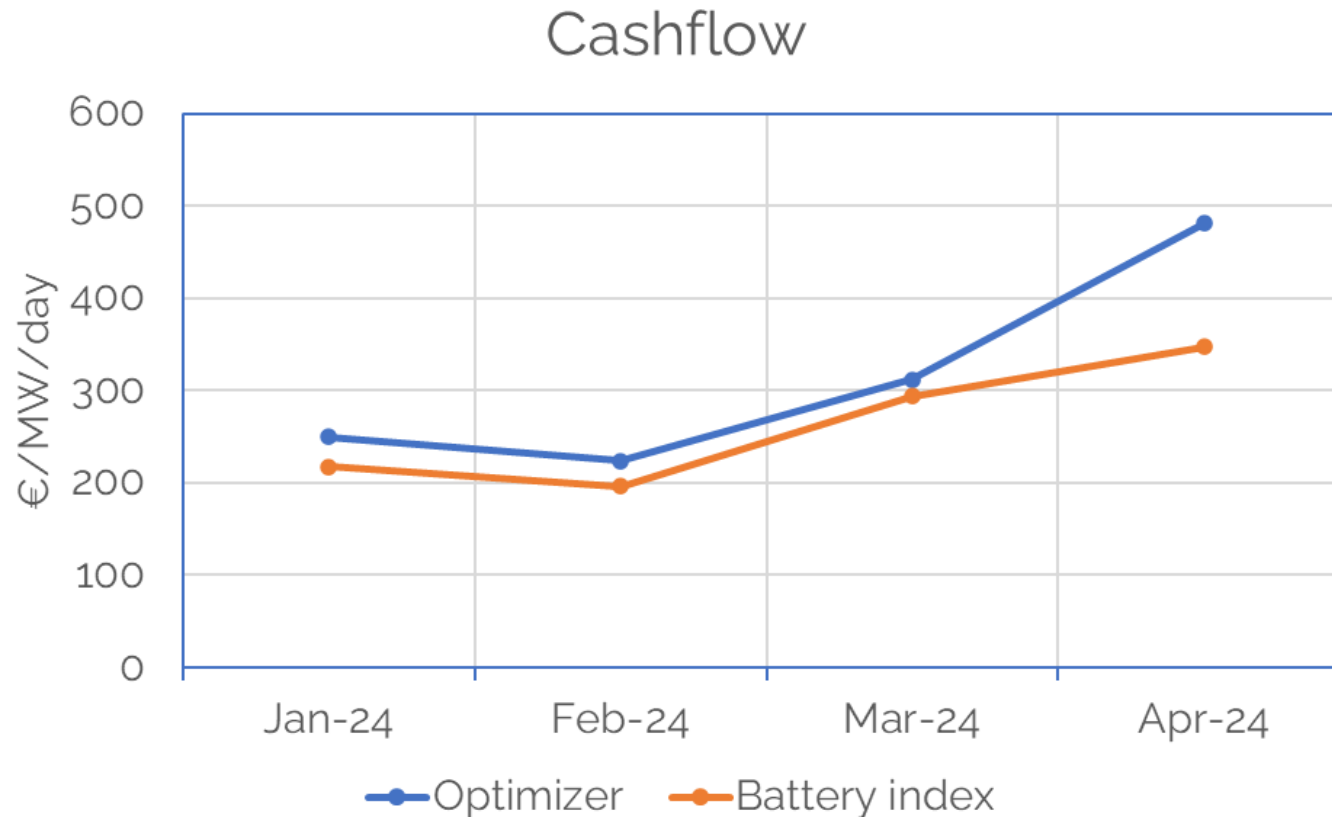


Real-time optimizer – case study

- 1 MW, 2-hour battery, 90% RTE, 2 cycles / day on average
- Assume no day-ahead positions
- Optimize once in every 5 minutes
- Expect a certain minimum margin from a cycle to limit churn rates
- Assume that only the best bid and best ask quantities are available for trading at the corresponding prices
- Execute all requested trades

Real-time optimizer – results

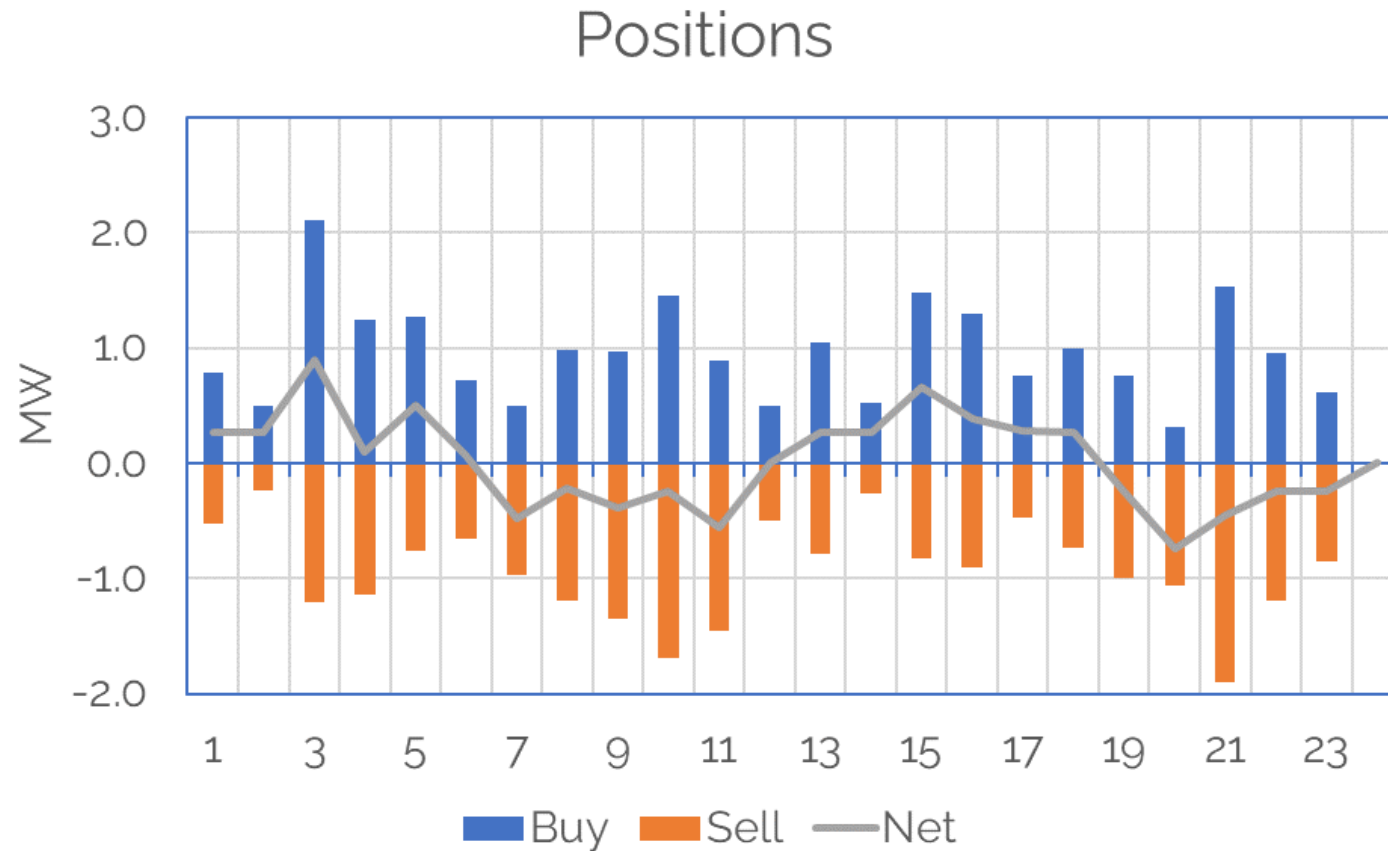
- Market: Germany (Tennet)
- > Real-time Optimizer outperforms Battery Index



Real-time optimizer – results



Example of traded position: 2 April 2024



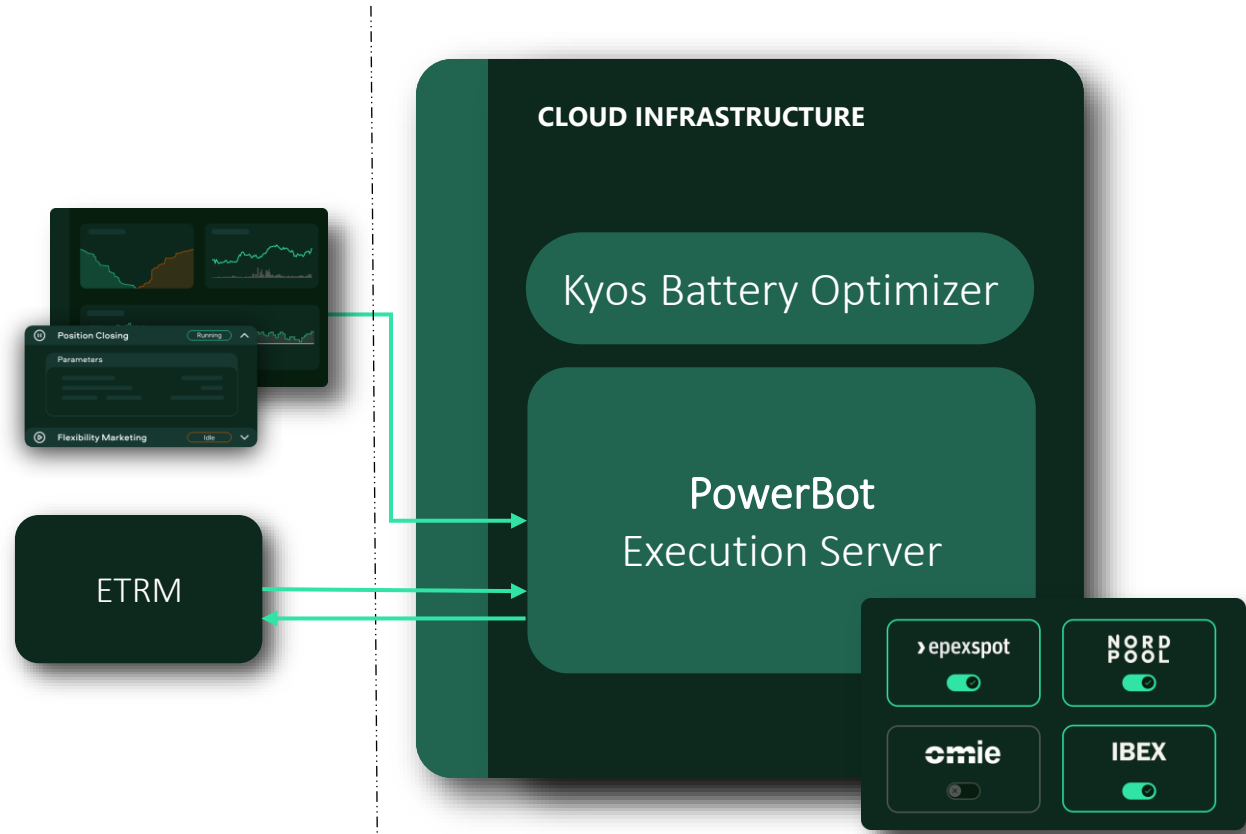
- Churn: 4-5x
- Cashflow from virtual trades: ~35-40%

PowerBot integration



PowerBot Algorithmic Trading

- PowerBot provides fully managed **24/7 automated trading**
- Connect to Day-Ahead and Intraday markets at **10+ different exchanges** across Europe
- Combine out-of-the-box strategies with custom solutions from **third-party providers**



PowerBot Algorithmic Trading

Does it work for me?

Yes, if...

... you are a member of a supported power exchange

 epexspot

 NORD
POOL

 CROP 
CROATIAN POWER EXCHANGE

 SOUTH
POOL

 h u p x
HUNGARIAN POWER EXCHANGE

 semo
Single Electricity
Market Operator

 IBEX | INDEPENDENT
BULGARIAN
ENERGY EXCHANGE

 TGE

Yes, if...

... you want to programmatically connect to the market

 BURSA ROMÂNĂ DE MĂRFURI
ROMANIAN COMMODITIES EXCHANGE

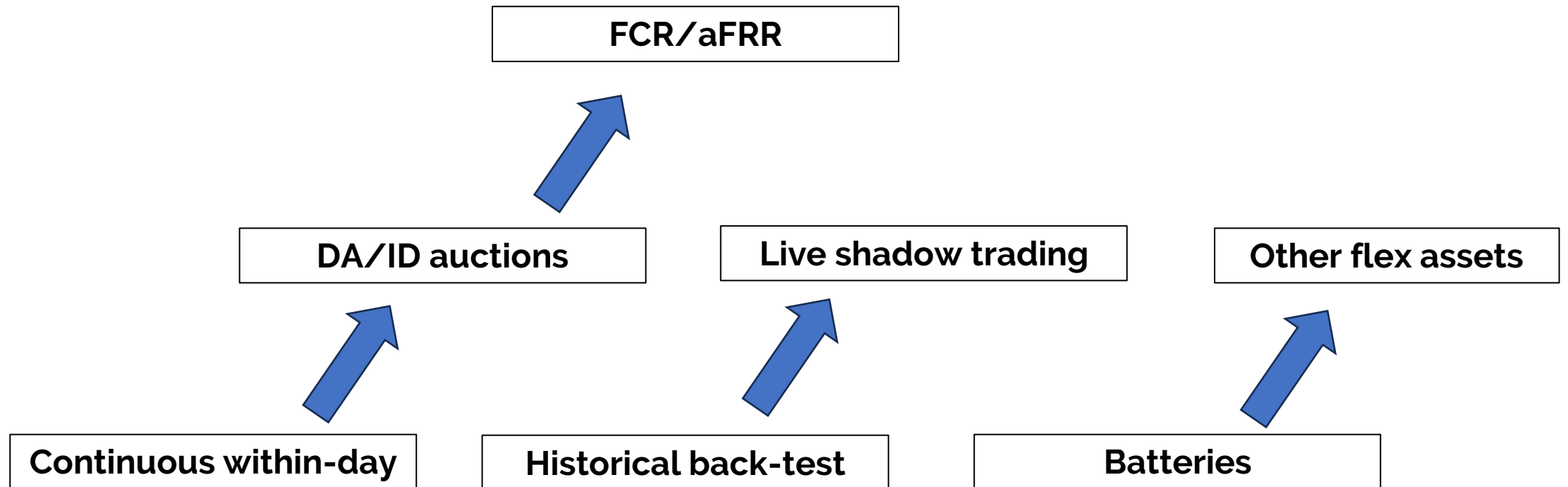
 GEORGIAN
ENERGY EXCHANGE
Creating New Opportunities

Roadmap & next steps



Real-time optimizer – roadmap

- **Launch mid-July 2024**
- Contact us to be the first to start testing this benchmark!
- Clear development path



Questions and Answers

- Time for questions!



Contact Details

We look forward to supporting you with the right tools and advice in the rapidly changing energy sector!

The logo for KYOS, featuring the letters 'KYOS' in a bold, black, sans-serif font. The letter 'O' is replaced by a circular arrangement of small, multi-colored dots in shades of red, orange, and yellow.

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The Netherlands

The logo for PowerBot, featuring the word 'PowerBot' in a bold, black, sans-serif font. The letter 'P' is stylized with a horizontal line through its middle.

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